

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Ghent University**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
		Economics of Financial Markets	6			Finanza degli enti territoriali	6	LM63
		Environmental and Energy Policy	6			Economia dei servizi pubblici	6	LM63
		Monetary Policy	6			Optional Course	6	LM63
		Macroeconomics: Business cycles, Innovation and Growth	6			Optional Course	6	LM63
		Marketing communication	6			free choice/extracurriculare	6	LM77EI

**Uniwersytet Wroclawski Poland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Strategic management	4		27062 A	Management, Strategies and Leadership (modular) - M1 Strategic Management in the public sector	6	LM-63
		Economic Policy	4		27068	Economic Policy and Government Intervention	6	LM-63
		Business finance	5		27071	Finance of Regional and Local Administrations (Project Financing)	6	LM-63
		Accounting and firm reporting	4		27073	Accounting for the Public Sector	6	LM-63
		Introduction to the EU Law	5		27074	Law of the European Union and of ist Member States	6	LM-63
		Contemporary management	5		27062 B	Management, Strategies and Leadership (modular) - M2 Human Resource Management	6	LM-63
		Economic Transformation in Central Europe	6		27068	Economic Policy and Government Intervention	6	LM-63
		EU Law	6		27074	Law of the European Union and of ist Member States	6	LM-63
		Human Resources Management	3		27062 B	Management, Strategies and Leadership (modular) - M2 Human Resource Management	6	LM-63
		EU Law	6		27048	M2 European Law	6	L-33
		Non-State Actors in International Law	6			Optional Course	6	L-33
		Law of International Organisations	6			Extracurriculare Course	6	L-33
		Economy of the EU	3			Extracurriculare Course	3	L-33
	<b>2018-2019</b>		EU Law	6		27048B	M-2 European Law	6
		International Public Law	5		27048A	M-1 European Law	6	L-33
		History of Political Thought	5		27038	History of Economics Thought for PPE	6	L-33
		Globalisation and Regionalization	8		27050	Political Science 2	7	L-33
		International Economic Relation	5		27057	International Economics	8	L-33
		Fundamentals of Macroeconomics	5		27011	Economics 2	8	L-18
		Fundamentals of Management and strategic management	3		27005	Introduction to management	8	L-18
		Marketing in international environment	3		27028	Marketing	7	L-18
		Introduction to Finance	5		27014	Financial Analysis	7	L-18
		International finance	3					
		Fundamentals of financial arithmetic	3		27014	Financial Analysis	7	L-18
		Fundamentals of Management and strategic management	3					
		Theory and practice of entrepreneurship	4		27005	Introduction to management	8	L-18
		International market analysis	3					
		Economic policy	3		27021	Economic Policy	6	L-18
		Innovation management in business	3					
		Insurance market	3			Risk management	7	L-18
		Microeconomics	6		27037	Economics 1	8	L-33
		Contemporary International Relations	6		27160	Theory of International Relations	6	L-33
		Introduction to EU Law	4		27048	Introduction to European Law	6	L-33
	International Economic Relation	5		27197	International Economics	7	L-33	
<b>2019-2020</b>		Intoduction to the Eu Law	4		27048	European Law	6	L-33
		Microeconomics	6		27037	Economics 1	8	L-33
		Contemporary International Relations	6		27160	Theory of International Relations	6	L-33

	International Economic Relation	5		27197	International Economics	7	L-33

<b>2020-2021</b>	Fundamentals of Macroeconomics	5		27049	Economics 2	8	L-33
	Introduction to Finance	5		27060	Financial Markets and Inst. For PPE	7	L-33
	Public Administration and Administrative Policies	4			optional	6	L-33
	Ethics and Accountability	4		27215	Decision Making and Ethics	7	L-33
	Human Resource Management	4			Human Resource Management (optional)	6	L-33

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**Maastricht University - Netherlands**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	EUS1005+EUS1008	An economist's Point of View + Micro/Macro E	5+5		27049	Economics 2	8	L-33
	EUS3004	After Babel: Language Policies in Europe	9		27051	Business Ethics	6	L-33
	EUS1509	Research skills: Analysing research designs	4			Optional Course	6	L-33
	EU-SEUS2004	Making a European Market	4,5			Optional Course	6	L-33
	EUS2007	International Economics	4,5		27057	International Economics	8	L-33
	EUS2507	Introduction to Quantitative Methods	3,5		27055	Statistics for PPE	8	L-33
		Introduction to Qualitative Methods	3,5			Optional Course	6	L-33
		Comparative Politics and Government	4,5		27050	Political Science 2	7	L-33
<b>2017-2018</b>		Comparative Politics and Government	4,5		27049	Politica Scince II	7	L-18
		Making a European Market	4,5			Optional Course	6	L-18
<b>2019-2020</b>	EUS3007	Lifting the Iron Curtain: Central and Eastern E	9		27212	Teoria politica	8	L-33
	EUS2507	Research methods_ Intro to quantitative meth	3,5		27055	Statistica per SES	8	L-33
	EUS2007	Int. Economics	4,5		27197	Int. Economics	7	L-33
		Comparative Politics and Government			27209	Comparative Politics	8	L-33
<b>2020-2021</b>		Culture and Identity in a Globalising Europe	9		27212	Teoria politica	8	L-33

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**Goethe Universität Frankfurt am Main**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Handelsrecht	3		27012	Business Law	6	L-18
		Empirische Industrieökonomie	5		27022	Industrial Economics	6	L-18
		Statistik	15		27010	Statistics	6	L-18
		Grundlagen zur Betriebswirtschaftlichen Steuerlehre	5		27020	Taxation Law	7	L-18
<b>2016-2017</b>		Einführung in die Ökonometrie	5		27032	Econometrics	7	L-18
		Accounting 2	6		27024	Intermediate Financial Accounting	7	L-18
		Angewandte Industrieökonomie und Strategischer Wettbewerb	5		27022	Industrial Economics	6	L-18
		Marketing Accountibility - Einzelansicht	5			Optional Course	6	L-18
		Rechnungslegung und Prüfung kapitalmarktorientierter Unternehmen	5		27026	Auditing	7	L-18
		Marketing 2	6		27013	Marketing	7	L-18
		Derivates 1: Discrete Time Models	5		27034	Financial Risk Management	7	L-18
		Digital Marketing	6		27028	International Marketing	7	L-18
		environmental Economics	6			Optional Course	6	L-18
		Marketing 1	5		27013	Marketing	7	L-18
		Economics of Crisis	5		27034	Financial Risk Management	7	L-18
	Pricing	5			Optional Course	6	L-18	
<b>2017-2018</b>	BWET	Wirtschaftsethik - Vorlesung mit Übung	6		27051	Business Ethics	6	L-33
	OREC	Recht für Wirtschaftswissenschaftler - Vorlesung mit Übung	5		27056	Economic Law	6	L-33
	OMAR	Marketing 1 - Vorlesung mit Übung	5		27013	Marketing	7	L-33
		Economics of Labor Market Institutions	5		27059	Public Economics	7	L-33
		English for Economists: course A - Einzelansicht	5		27122	English as a Foreign Language - Advanced Specialized Language course	3	L-33
		Francais économique: Wahlpflichtmodulkurs D - Einzelansicht: Lernziele und Kompetenzen				Optional Course	6	L-33
		Konformismus (Lehrauftrag) - Einzelansicht	7			Optional Course	6	L-33
		Leadership in the financial industry earning Goals and Competencies	5		27018	Communication skills and leadership	4	L-33
		Deutsch - Intensivkurs für Austauschstudenten DIA Kurs C	3		27121	German as a foreign language - Advanced specialized language course	3	L-33
		Digital Business - Vorlesung mit Übungen	5			Optional Course	6	L-33
		Einführung in die Ökonometrie	5		27077	Econometrics	7	L-18
		Krisen, Konflikte und Kooperation in Ost Asien	4			Optional Course	6	
		Rise (und Fall) of the Global South?	4			Optional Course	4	
<b>2018-2019</b>		Einführung in die Ökonometrie	5		27077	Econometrics for PPE	7	L-18
		Macroeconomics Models of Climate Change	5		27200	Environmental and Resource Economics	7	L-18
		Marketing 1	5		27013	Marketing	7	L-18
		Angewandte Industrieökonomie und Strategischer Wettbewerb	5		27022	Industrial Economics	6	L-18
		Fundamentals of Public Policy	6		27168	Introduction to Public Policy	6	L-18
	EBCA	English for Economists: course A - Einzelansicht	5		27158	English as a Foreign Language - Specialized Language Course for Economics - Advanced	3	L-18
	FMAC	Fundamentals of Macroeconomics - Einzelansicht	6		27011	Volkswirtschaftslehre 2	8	L-18
	OMAR	Marketing I - Einzelansicht	5		27013	Marketing	7	L-18
	DIMA	Digital Marketing - Einzelansicht	6		27028	International Marketing	7	L-18
	WOL:S18	Strategic Decision Making in Management	6		27023	Strategia di Impresa	7	L-18

OFIN	Finanzen 1	5		27014	Financial Analysis	7	L-18
INFI	International Finance	5		27035	International Finance	7	L-18
MOBA	Money and Banking	5		27036	Banking and Corporate Finance	7	L-18

<b>2019-2020</b>		Einführung in die Ökonometrie	5		27077	Econometrics for PPE	7	L-33
		Macroeconomics Models of Climate Change	5		27200	Environmental and Resource Economics	7	L-33
		Grundzüge der Wirtschaftspolitik	5		27058	Economic Policy for PPE	8	L-33
		International Finance	5		27035	International Finance	7	L-18
		Finanzen I	5		27036	Finanzen I (optional)	6	L-18
	MEAC	Mergers and Acquisitions	6		25416	Corporate restructuring, M&A (curr. LP, DCA)	6	L-77AF
	SMCS	Strategy and Management Control Systems	6		25434	Measuring and Driving Corporate Performance (curr. DCA)	6	L-77AF
	CODE	Corporate Development Strategies	6		25441	Advanced Strategic Management (curr. DCA)	6	L-77AF
	LÜAG	Leitung und Überwachung der Aktiengesellschaft, praktische Einblicke und internationale Perspektiven der Corporate Governance	6		25415	Corporate Governance	6	L-77AF
		Master's Course for Economists	6		25438	English: Advanced Specialized Language Course for Accounting and Finance	3	L-77AF
	GISR	Grundlagen des Internationalen Steuerrechts	6		25419	International Taxation Law	6	L-77AF
	NMKI	Nachhaltigkeitsmanagement: Konzeption und Implementierung	6		25446	Sustainability Accounting and Integrated Reporting	3	L-77AF
		English for Economists Master's course	6		25438	English: Advanced Specialized Language Course for Accounting and Finance	3	L-77AF
		Wissenschaftliches Schreiben und Grammatik	3		25439	Deutsch: fortgeschrittene Fachsprache im Bereich Accounting und Finanzwirtschaft	3	L-77AF
		Management	6		27005	Introducing to management	8	L-18
		Grundzüge der Wirtschaftspolitik	5		27021	Economic policy	6	L-18
		fundamentals of econometrics -	6		27032	Econometrics	7	L-18

<b>2020-21</b>		Strategy and management control systems	6		25434	Measuring and Driving Corporate Performance	6	LM77AF
		English for Economists	5		24449	Academic Writing and Research Skills	6	LM77AF
		Strategic Market Management	6		25441	Advanced Strategic Management	6	LM77AF
		Advanced management	6		25415	Corporate governance	6	LM77AF
		The Practice of International Taxation	3		25419	International Taxation law	6	LM77AF
		Portfolio Management	6		25409	asset Management and Performance Analysis	6	LM77AF
		Commercial Real Estate Finance	6			free choice	6	LM77AF
		English for Economists Master course	6		25434	English advanced specialized language course	3	LM77AF
		English for Economists course A	5		27122	English as a foreign language advanced specialized langu	3	L-33
		Introduction to Econometrics	5		27221	Econometrics for PPE	8	L-33
		Development Economics 1 Growth and development	6		27198	Growth and Development Economics	7	L-33

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**Westfälische Wilhelms-Universität Münster**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		International Financial Management	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Trade Theory and Policy	6		27057	International Economics	8	L-33
		Econometrics I	6		27077	Econometrics for PPE	7	L-33
		Business Ethics and Normative Economics	6		27051	Business Ethics	6	L-33
		Public Choice Theory (Oekonomische Theorie des Staates)	6		27059	Public Economics	6	L-33
		Grundlagen des Marketing	6		27013	Marketing	7	L-33
		International finance management	6		27035	International Finance	7	L-33
		Operations management	6		27031	Operations Management	7	L-33
		Vertiefung Accouting: Bilanzen II + Business Analysis	6 (3+3)		27024	Intermediate Accounting	7	L-33
		Macroeconomics	6		27011	Economics 2	8	L-33
		Einführung in die Betriebswirtschaftslehre	6		27005	Introduction to Management	8	L-33
		Economic Policy for Business Students	6		27058	Economic Policy for PPE	8	L-33
		Behavioral Environmental Economics	6			Optional Course	6	L-33
		German for Specific Purposes: Economics Niveau C1	3		27121	German as a Foreign Language - Advanced specialized language course	3	L-33
		Wirtschafts- und Unternehmensethik	6		27051	Business Ethics	6	L-33
		Corporate Finance + Tutorial	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Einführung in die Betriebswirtschaftslehre + Tutorium	6		27059	Public Economics	6	L-33
		Vorlesung zur Betriebswirtschaftslehre: Strategic Human Resources + Uebung				Optional Course	6	L-33
		Einführung in die Betriebswirtschaftslehre: Strategic Human Resources	6		27044	Business Administration	8	L-33
		Niveau C1 - Oberstufe/Unicert Stufe III: Fachsprache Ökonomie, Schwerpunkt Lesen/German for Specific Purposes: Economics (Emphasis: Reading Skills)	3		27121	German as a Foreign Language - Advanced specialized language course	3	L-33
2017-2018		Econometrics I	6		27032	Econometrics	7	L-18
		Economic Policy for business students	6		27021	Economic Policy	6	L-18
		German for Economic Purposes C1	3		27127	German as a Foreign Language - Specialized Language Course for Economics - Advanced	3	L-18
		Grundlagen der BWL	9		27005	Introduction to Management	8	L-18
		Niveau B2/C1 Fachsprache Ökonomie (Schwerpunkt Lesen)	3		27124	German as a Foreign Language - Specialized Language Course for Economics - Basic	4	L-18
		Niveau B2/C1 Fachsprache Ökonomie (Schwerpunkt Schreiben)	3		27127	German as a Foreign Language - Specialized Language Course for Economics - Advanced	3	L-18
		Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
		Grundlagen der Wirtschaftspolitik	6		27021	Economic Policy	6	L-18
		Theorie der Unternehmung	4,5		27005	Einführung in die Betriebswirtschaftslehre	8	L-18
		Operations Research	6		27031	Operationsmanagement	7	L-18
		Marketing Operations	3		27013	Marketing	7	L-33
		Makroökonomik II (Konjunktur und Beschäftigung)	6		27049	Economics 2 for PPE	8	L-33
		Corporate Finance	4		27060	Financial Markets and Institutions for PPE	8	L-33
		Wirtschaftsenglisch für BWL-Studierende, Stufe 2 (B2/C1) Gruppe B	3		27158	English as a Foreign Language - Specialised Language course for Economics - Advanced	3	L-18
		Deutsches Recht für ausländische Studierende	3			Optional Course	3	L-18
		Niveau C1 - Oberstufe/Unicert Stufe III: Fachsprache Jura, Schwerpunkt Lesen	3			Optional Course extracurricular	3	L-18

<b>2018-2019</b>	/046202	Grundlagen der Wirtschaftspolitik für Bwler	6		27058	Economic Policy	8	L-33
	/046006	Wirtschafts und Unternehmensethik	6		27051	Wirtschafts- und unternehmensethik	6	L-33
	207071	Wirtschaftsenglisch für BWL-Studierende, Stufe 2	3		27122	English as a foreign language - advanced specialized language course	3	L-33
	/046179	International Economics	4,5		27057	International Economics	8	L-33
	/046221	New Institutional Economics for Business Students	6			Optional Course	6	L-33
	/046230	Business and Intercultural Comunication	3			Optional Course	3	L-33
	/036049	History of Human Rights				Optional Course		L-33
	/046268	Corporate Finance	6		27060	Financial Markets and Institutions for PPE	8	L-33
	206045	Niveau C1: Fachsprache Ökonomie, Schwerpunkt Lesen	3		27121	German as a foreign Language - Advanced Specialized Language Course	3	L-33
	/066105	Policy Analysis and Impact Evolution	6		27199	Public Economics - mandatory optional	7	L-33
	/046230	Business and Intercultural Comunication	3		27122	English as a foreign language - advanced specialized language course	3	L-33
	/066333	Konsumentenverhalten & Marketingimplikationen - Einzelansicht			27030	Konsumentenverhalten - optional course	7	L-33
		Empirical Economics	9		27077	Econometrics for PPE	7	L-33

<b>2019-2020</b>	/046138	Empirical economics + Tutorial	9		27001	Econometrics for PPE	7	L-33
	/046202	Grundlagen der Wirtschaftspolitik für BWLer	6		27058	Politica economica	8	L-33
	/046230	Business and Intercultural Communication	3		27051	Business Ethics	6	L-33
		Japanisch mit Vorkenntnissen 1+2	5			Optional course	6	L-33
	/036049	History of Human Rights	3			Optional course	6	L-33
	BWL17	International Financial Management	6		27060	Financial Markets and Institutions for PPE	8	L-33
	BWL1	Einführung in die Betriebswirtschaftslehre - Einzeleinsicht	9		27044	Business Administration	8	L-33
	VWL27	Wirtschaftsinformatik für BWL/VWL	6		27000	Information System and Data Mangement	3	L-33
	VWL11	Handelstheorie und -politik (Trade Theory and Policy)	6		27197	International Economics	7	L-33
	208054	Deutsch B2 allgemeinsprachlicher Kurs UNIcert Stufe II	6		27118	German as a Foreign Language - Specialized language course	3	L-33
	VWL36	Wirtschafts- und Unternehmensethik	6		27051	Business Ethics	6	L-33
		International Financial Management	6		27035	International Finance	7	L-18
		Operations Management	6		37031	Operations Management	7	L-18
		Economic Policy for Business Students	6		27021	Economic Policy	6	L-18
		Controlling	6		27025	Management Accounting and Control	7	L-18
		Trade Theory and Policy	6			Optional course	6	L-18
		Business and Intercultural Communication	3			Optional course	6	L-18
		Business Ethics	6			Optional course	6	L-18



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**Nyugat-Magyarországi Egyetem - Hungary**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Mathematik 1	5		27002	Mathematics for Economists - M1	6	L-18
		Finanzwissenschaften	5		27035	International Finance	7	L-18
		Rechnungswesen 2	4		27024	Intermediate Financial Accounting	7	L-18
		Informatik	3		27006	Information Systems and Data Management	5	L-18
		Mikroökonomie	5		27001	Economics 1	8	L-18
		Rechnungswesen 1 (45 Unterrichtsstunden)	4		27004	Introduction to accounting	8	L-18
		Statistik 2	5		27010	Statistics	6	L-18
		Makroökonomie	5		27011	Economics 2	8	L-18
		BWL 1+2	4+4		27005	Introduction to management	8	L-18

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**Bournemouth University**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	N211	Perspektives on Business Strategy	10		27023	Strategic Management	7	L-18
	N400	Advanced Accounting Theory & Practice	10		27024	Intermediate Financial Accounting	7	L-18
	N190	Risk Modelling & management	10		27034	Financial Risk Management	7	L-18
	N190	Financial & Business Analysis	10		27014	Financial Analysis	7	L-18
	N290	Operation Management	10		27031	Operations Management	7	L-18
	L190	Macroeconomics for Business I	10		27011	Economics 2	8	L-18
	L140	Econometric Techniques	10		27032	Econometrics	7	L-18
	L190	Industry, region & Environment	10			Optional Course	6	L-18
L130	Macroeconomics I	10		27011	Economics 2	8	L-18	
<b>2017-2018</b>		Business Management (BA Accounting and Business)	10		27005	Introduction to Management	8	L-18
		Fundamentals of Marketing	10		27013	Marketing	7	L-18
		Consumer Culture and Behaviour	10		27030	Consumer Behaviour	7	L-18
		Strategic Management	10		27023	Strategic Management	7	L-18
		Corporate Finance ALTERNATIVE	10		27036	Banking and Corporate Finance	7	L-18
		Brand Management ALTERNATIVE	10			Optional Course	6	L-18
		Macro-Economics I	10		27049	Economics 2 for PPE (Macro)	8	L-33
		Econometric Techniques	10		27077	Econometrics for PPE	7	L-33
		Industry, Region and Environment	10		27200	Environmental and Resource Economics	7	L-33
		Strategic Marketing Management	10		27013	Marketing	7	L-18
	International Management	10		27029	Management of Multinationals	7	L-18	
<b>2018-2019</b>		Perspectives on Business Strategy	10		27023	Strategic Management	7	L-18
		Forensics Accountin	10			Optional Course	6	L-18
		Advanced Accounting Theory & Practice	10		27024	Intermediate Financial Accounting	7	L-18
		Law of business taxation	10		27020	Diritto Tributario	7	L-18
<b>2019-2020</b>		Entrepreneurship and business ventures	10		27005	Introduction to Management	8	L-18
		Perspective of Business Strategy	10		27023	Strategic Management	7	L-18
		Advanced Accounting Theory and Practice	10		27027	Advanced Financial Accounting	7	L-18
		Corporate Financial Management	10		27036	Banking Corporate Finance	7	L-18
		Econometrics Techniques	10		27032	Econometrics	7	L-18
		Macro-economics	10		27011	Economics II	8	L-18
	Industry, Region and Environment	10			optional	10	L-18	

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**Universität Kassel - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Grundlagen der Ökonometrie	6		27077	Econometrics (optional)	7	L-18
		VWL II: Makroökonomik	6		27011	Economics 2	8	L-18
		Marketing-Marketingimplementierung	6		27013	Marketing	7	L-18
		Statistik 1	6		27010	Statistics	6	L-18
		Statistik 2	6					
		Corporate Finance	6		27014	Financial Analysis	7	L-18
		Econometrics	6		27032	Econometrics	7	L-18
		International Marketing	6		27028	International Marketing	7	L-18
		Risk Management in Finance	6		27034	Financial Risk Management	7	L-18
		Deutsch: Deutsche Fachkommunikation Wirtschaftswissenschaften II (Vertiefung)	2		27127	German as a Foreign Language - Specialized Language for economists - Advanced	3	L-18
		European Economics	6			Optional Course	6	L-18
		Deutsch: Fortgeschrittene Fachsprache	3		27127	German as a Foreign Language - Specialized Language for economists - Advanced	3	L-18
		Econometrics	6		27077	Econometrics	7	L-33
		Corporate Finance	6		27060	Financial Markets and Institutions for PPE	8	L-33
		International Human Resource Management	6			Optional Course	6	L-33
		VWL II: Makroökonomik	6		27049	Economics 2 for PPE	8	L-33
		VWL III: Wirtschaftspolitik	6		27058	Economic Policy for PPE	8	L-33
	en032f Englisch, UNIcert III, Business English 2. Teil	4		27122	English as a Foreign language - advanced specialized language course	3	L-33	
2017-2018		BWL I: Unternehmensführung und Leistungsprozesse	6		27005	Introduction to Management	8	L-18
		Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
		Public Economics	6		27059	Public Economics	6	L-18
		VWL III: Wirtschaftspolitik	6		27021	Economic Policy	6	L-18
		Intensive German language course	4		27124	German as a Foreign Language - Specialized Language course for Economics - Basic	4	L-18
		Marketingimplementierung	6		27013	Marketing	7	L-18
		Topics in pricing	3			Optional Course	6	L-18
		Introduction to econometrics	6		27032	Econometrics	7	L-18
		Risk Management	6		27034	Financial Risk Management	7	L-18
		Model thinking	3					
		Topics in pricing	3		27022	Economia Industriale	6	L-18
2018-2019		BWL I part A + B: Unternehmensführung und Leistungsprozesse	3+3		27005	Introduction to Management	8	L-18
		Topics in Pricing	6		27022	Economia Industriale	6	L-18
		Business Model Innovation	6		27023	Strategia d'Impresa	7	L-18
		Supply Management	6		27031	Operations Management	7	L-18
		VWL II: Makroökonomik	6		27011	Economics 2	8	L-18
		Risk management	6		27034	Financial Risk Management	7	L-18
2019-2020		Introduction to Econometrics	6		27032	Econometrics	7	L-18
		Bwl 1 a) Unternehmensführung und Bwl 1 b) Leistungsprozesse, Produktion	6		27005	Introduction to Management	8	L-18
		Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
		VWL: Makroökonomik	6		27011	Economics 2	8	L-18

	English 2/3 - Business English	3		27158	English as a Foreign Language - specialized language course for Economics - advanced		L-18
	Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
	Econometrics	6		27032	Econometrics	7	L-18
	Supply Management	6		27031	Operations Management	7	L-18
	Strategische Unternehmensführung	3		27023	Strategie d'impresa	7	L-18
	Personalmanagement	6		27166	Personal und Organisation	6	L-18
	Unternehmenscontrolling	6		27025	Management accounting and control	7	L-18
	BWL 1a) Unternehmensführung	3		27023	Strategia d'impresa	7	L-18

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**Otto-Von-Guericke-Universität Magdeburg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018	20319	Strategic Business Management	6		27023	Strategic Management	7	L-33
	11066	Management Accounting	6		27025	Management Accounting and Control	7	L-33
	21385	Introduction to Applied Economics I	6		27032	Econometrics	7	L-33
		Economic Policy	5		27058	Economic Policy for PPE	8	L-33
		Introduction to International Economics	5		27057	International Economics	8	L-33
		Introduction to Econometrics	5		27077	Econometrics for PPE	7	L-33
		European Integration	10			Optional Course	10	L-33
	11011	Einführung in die Betriebswirtschaftslehre	5		27005	Introduction Management	8	L-18
	20750	Interne Unternehmensrechnung	5		27025	Management Accounting and Control	7	L-18
	20319	Strategische Unternehmensführung	5		27023	Strategic Management	7	L-18
	Deutsch C1.1	6		27127	German as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18	
2017-2018		Introduction to International Economics	5		27197	International Economics	7	L-33
		Microeconomics	10		27037	Economics 1 for PPE	8	L-33
		Soziologie Europas	6			Optional Course	6	L-33
		Transformation und Wandeln in Europa	6			Optional Course	6	L-33
		Introduction to Econometrics	5		27032	Econometrics	7	L-18
		Economic Policy	5		27021	Economic Policy	6	L-18
		International Marketing	6		27028	International Marketing	7	L-18
		The Economics of Banking and Financial Systems	6		27036	Banking and Corporate Finance	7	L-18
		Marketing	5		27013	Marketing	7	L-18
		Management Accounting	5		27025	Management Accounting and Control	7	L-18
		Principles of International Management	5		27029	Management of Multinationals	7	L-18
		Introduction to Probability and Statistics	5		27055	Statistics for PPE	8	L-18
	The EU Governance System: polity, politics and policies	4			Optional Course	6	L-18	
2018-2019		Macroeconomics	10		27011	Economics 2	8	L-18
		Principles of Management	5		27005	Introduction to Management	8	L-18
		Financial Markets and Bank Management	6		27036	Banking and Corporate Finance	7	L-18
		Marketing Performance Management	5		27013	Marketing	7	L-18
		Deutsch als Fremdsprache	6		27124	German as a foreign language - Basic	4	L-18
	41038	Introduction to International Economics	5		27197	International Economics	7	L-33
	41071	Economic Policy	5		27058	Economic Policy for PPE	8	L-33
	41021	Marketing	5		27013	Marketing	7	L-33
	41092	Introduction to Econometrics	5		27077	Econometrics for PPE	7	L-33
	21447	Personnel Economics	5		27166	Personal und Organisation	6	L-33
	50114	International corporate strategy	5		27023	Strategic Management	7	L-18
2019-2020	20176	Organisationsgestaltung	5		27031	Operation Management	7	L-18
	20750	Interne Unternehmensrechnung	5		27025	Management Accounting and Control	7	L-18
	22213	Introduction to Econometrics II	5		27032	Econometrics	7	L-18
	41058	Marketing Performance Management	5		27013	Marketing	7	L-18
	22206	Portfoliomanagement	5		27023	Strategic Management	7	L-18
		Principles of Management	5		27005	Introduzione alla gestione e organizzazione delle imprese	8	L-18
		Marketing Performance Management	5		27013	Marketing	7	L-18
		Macroeconomics	10		27011	Macroeconomia	8	L-18

	Globalisation: past, present, future	10			Opzionale	10	L-18
	Online Consumer Research	10		27030	Consumer Behaviour	7	L-18
	Financial Management	5		27025	Management Accounting and Control	7	L-18
	Financial Markets and Bank Management	5		27036	Banking and Corporate Finance	7	L-18

<b>2021-2022</b>		International corporate strategy	5		27029	Management of Multinationals / International Managment	7	L-18
	41092	Introduction to Econometrics	5		27221	Econometrics for PPE	8	L-33
	50009	Financial Institutions	5		27222	Financial Markets and Institutions for PPE	7	L-33

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**Charles University Prague Czech Republic**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2020-2021</b>		Economic Policy	5		27216	Economic Policy and Institutions	7	L-33
		Environmental Economics and consumer preferences	5		27200	Environmental en and resourcse economics	7	L-33
		Labor Economics	6		27224	Labor Economics (optional)	7	L-33
		Ethics and Violence	6			Ethics and Violence (optional)	6	L-33
		International Trade for Exchange students	6		27197	International Economics	7	L-33

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Faculty of Economics and Management

**Vysoká Skola Ekonomická v Praze (Prague) - Czech Republic**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Financial Theory, Policy and Institutions	5		27060	Financial Markets and Institutions For PPE	8	L-18
		Public Economics	5		27059	Public Economics	6	L-18
		International Economics	3		27057	International Economics	8	L-18
		Macroeconomics I	6		27049	Economics 2 for PPE	8	L-18
		Migration in International Relations	3			Optional Course	6	L-18
		Economics and Psychology	4			Optional Course	6	L-18
		Chapters in economic Policy	3		27058	Economic Policy for PPE	8	L-33
		World economy For Exchange Students	6		27057	International Economics	8	L-33
		Banking and Financial Institutions	3		27060	Financial Markets and Institutions For PPE	8	L-33
		Marketing and Business Policy	5		27044	Business Administration	8	L-33
		International Trade	3		27057	International Economics	8	L-33
		Bussiness Ehtics	4		27051	Business Ethics	6	L-33
		Macroeconomics I	6		27011	Economics 2	8	L-18
		Marketing and Business Policy	6		27013	Marketing	7	L-18
		Exam Practice and CAE (C1)	3		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Introductory Econometrics	7		27032	Econometrics	7	L-18
	Global Consumer Behaviour	3		27030	Consumer Behaviour	7	L-18	
	Consumer Culture, Marketing, Communication and Media	3		27030	Consumer Behaviour	7	L-18	
2017-2018		Consumer Behaviour	5		27030	Consumer Behaviour	7	L-18
		Taxation in the CR and EU	5		27020	Taxation Law	7	L-18
		Basic Czech for foreigners (A1)	3			Extracurricular Course	3	L-18
		Cryptocurrencies and other alternative Monetary solutions in worldwide practice	3			Extracurricular Course	3	L-18
		European Politics in Comparative Perspective	3			Extracurricular Course	3	L-18
		International Trade for Exchange Students	6		27057	International Economics	8	L-33
		Introductory Econometrics	6		27077	Econometrics for PPE	7	L-33
	Microeconomics I	6		27037	Economics 1 for PPE	8	L-33	
2018-2019	5EN253	Macroeconomics 1	6		27049	Economics 2 for PPE	8	L-33
	1BP260	Banking and Financial Institution	3		27060	Financial Markets and Institutions	8	L-33
	4EK610	Introductory Econometrics	6		27077	Econometrics for PPE	8	L-33
	5HP381	Chapters in Economic Policy	3		27058	Economic Policy	8	L-33
	5IE253	Introductory to Environmental Economics	5		27200	Environmental and Recourse Economics (opt. mandatory)	7	L-33
	2MO337	International Trade for Exchange Students	6		27197	International Economics (opt. Mandatory)	7	L-33
	3BE116	Management	4		27005	Einführung in die Betriebswirtschaftslehre	8	L-18
	2RO123	Lower Intermediate French for economist	3			Optional	3	L-18
	2SM618	Contemporary Diplomatic Practice	6			Extracurricular	6	L-18
	3BE113	Macroeconomics 1	6		27011	Economics 2	8	L-18
	3BE312	Consumer Behavior	5		27030	Consumer Behavior	7	L-18
	3EK610	Introductory Econometrics	6		27032	Econometrics	7	L-18
	5EN757	Basic Microeconomics	6		27037	Economics I for PPE	8	L-33
	2SM395	Conflict resolution and simulations in English	3			Optional Course	6	L-33
	2MO336	International negotiation Strategies	3			Extracurricular Course	3	L-33
	2SE327	Economic potential of the Middle East and North Africa region	3			Extracurricular Course		L-33
	33F151	Marketing and Business Policy	5		27044	Business Administration	8	L-33



	5HP750	Introduction to Social and Economic Policy	5		27058	Economic Policy for PPE	8	L-33
	11F252	Financial Theory, Policy and Institutions	5		27060	Financial Markets and Institutions for PPE	8	L-33
	2MO336	International negotiation strategies: technique and simulations	3			Optional course	3	L-33

<b>2019-2020</b>	5EN253	Macroeconomics 1	6		27011	Volkwirtschaftslehre	8	L-18
	4EK610	Introductory Econometrics	6		27032	Econometrics	7	L-18
	4SA613	Information System Audit	6		27026	Auditing	7	L-18
	3BE312	Consumer Behaviour	5		27030	Analisi del comportamento dei consumatori	7	L-18
	1BP260	Banking and Financial Institutions	3		27036	Banca e finanza aziendale	7	L-18
	5EN253	Macroeconomics 1	6		27049	Economics 2 for PPE	8	L-33
	11F252	Financial Theory, Policy and Institutions	5		27060	Financial Markets and Institutions for PPE	8	L-33
	2ZP301	Introduction to Environmental Economics and Policy	6		27200	Environmental and Resource Economics	7	L-33
	3BE324	Business Ethics	4		27051	Business Ethics	6	L-33
	2M0337	International Trade - for exchange students	6		27057	Int. Economics	7	L-33

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**Leuphana Universität Lüneburg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Deutsch als Fremdsprache (DaF) Wirtschaftsdeutsch B2/C1	5		27121	German as a Foreign Language - Advanced Specialized Language course	3	L-33
		European Union Law	5		27048 B	European Law M2	6	L-33
		Makroökonomie 1	5		27049	Economics 2 for PPE	8	L-33
		Management Accounting	5		27004	Introduction to Accounting (optional)	8	L-33
		Business Statistics 1	5		27055	Statistics for PPE	8	L-33
		Law, Legality and Business	5		27056	Economic Law	6	L-33
		Entrepreneurship I: Theory and Practice	5			Optional Course	6	L-33
		Fundamentals of Sustainability Management	5			Optional Course	6	L-33
		Business Administration I: Foundations of Organizational Behavior	5		27044	Business Administration	8	L-33
		Sustainability and Ethics	5		27051	Business Ethics	6	L-33
		Marketing	5			Optional Course	6	L-33
		Deutsch als Fremdsprache B2	5			Extracurricular course	3	L-33
<b>2017-2018</b>		Business Administration	5		27044	Business Administration	8	L-33
		Entrepreneurship	5		27198	Growth and development	7	L-33
		Law, Legality and Business	5		27056	Economic Law	6	L-33
		Fundamentals and Sustainability Management	5		27200	Environmental and Resource Economics	7	L-33
		Finance	5		27014	Financial Analysis	7	L-33
		Makroökonomik	5		27011	Economics 2	8	L-33
		Deutsch als Fremdsprache C1	5		27127	German as a foreign language - Specialized course for economists - Advanced	3	L-33
		Deutsch als Fremdsprache B2	5		27124	German as a foreign language - Specialized course for economists - Basic	4	L-33
		Operations Management	5		27031	Operations Management	7	L-33
		Verhaltensorientiertes Marketingmanagement	5		27013	Marketing	7	L-18
		Personalmanagement	5		27166	Human Resource Organization (optional course <sup>9</sup> )	6	L-18
		Management	5		27005	Introduction to management	8	L-18
	Deutsch als Fremdsprache C1	5		27122	German as a foreign language - Specialized course for economists - Advanced	3	L-33	
<b>2018-2019</b>	36114000	Finance	5		27060	Financial Markets and Institutions for PPE	8	L-33
	22204000	Cultural Philosophy (ENG)	5		27162	Intercultural philosophy	6	L-33
	22205000	Applied Ethics (ENG)	5		27051	Business Ethics	6	L-33
			5		27118	Deutsch als Fremdsprache - Specialized Language Course	3	L-33
		Language and Orientation Programme (LOP) intermediate	5			extracurricular	5	L-33
	36118000	Business Administration I: Foundations of Organizational Behavior	5		27044	Business Administration	8	L-33
	36112000	Financial Accounting	5		27060	Financial Markets and Institutions for PPE	8	L-33
	36115000	Subject-Specific Research Methods III: Advanced Qualitative and Quantitative Research Methods	5		27077	Econometrics	7	L-33
	53868000	Sustainability and Ethics	5		27051	Business Ethics	6	L-33
	60914000	Deutsch als Fremdsprache B2/C1	5		27121	Deutsch als Fremdsprache - Advanced Specialized Language Course	3	L-33
	2670300	Mediality-orientated approaches to social sciences	5		27198	Growth and Development	7	L-33
	2215300	Advanced module: political sociology/political culture	5		27050	Political Science 2	7	L-33

	60914000	Deutsch als Fremdsprache B2- wirtschaftsdeutsch B2/C1	NA		27121	German as a Foreign Language - Advanced Specialized Language Course	3	L-33
<b>2019-2020</b>	39486000	Europarecht	5		27048B	Diritto Europeo	6	L-33
		Language and Orientation Programme	5			Programma d'orientamento		L-33
	36117000	Law, Legality & Business	5		27056	Economic Law	6	L-33
	60917000	Deutsch als Fremdsprache C1	5		27121	Lingua straniera 2	3	L-33
	36102000	Methods II - Disciplinary Methods - International Business Administration & Entrepreneurship	5		27055	Statistica per SES	8	L-33
	22142000	Introduction: Political Theory and History od Ideas	5		27212	Teoria politica	8	L-33
	36114000	Finance	5		27014	Financial Analysis	7	L-18
	34207000	Management	5		27005	Introduction to Management	8	L-18
	36117000	Law, Legality & Business	5		27012	Business Law	6	L-18
	60913000	Deutsch als Fremdsprache B2	5		27124	German as a Foreign Language - Specialized Language Course for Economists - Basic	4	L-18
	34207000	Management	5		27005	Introduction to Management	8	L-18
	36117000	Law, Legality & Business	5		27012	Business Law	6	L-18
	32552000	Macroeconomics	5		27011	Economics 2	8	L-18
	26702000	Taking care of business: meeting, networking and trade fairs	5		27158	English as a Foreign Language - Specialized Language Course for Economics - Advanced		L-18
	39486000	Europarecht	5		27048B	Diritto Europeo	6	L-33
	22136000	International Relations	5			Optional Course	7	L-33
	60917000	Deutsch als Fremdsprache B2/C1	5		27121	Lingua straniera 2	3	L-33
	36102000	Business Statistics 1	5		27055	Statistica per SES	8	L-33
	22142000	Politische Theorie und Ideengeschichte			27212	Teoria politica	8	L-33
	32552000	Makroökonomik 1	5		27037	Macroeconomia	8	L-33
22142000	Introduction: Political Theory and History od Ideas	5		27216	Teoria politica	8	L-33	

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**Panepistimio Ioanninon - Greece**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Macroeconomics	6		27049	Economics II	8	L-33
		International Macroeconomics	6		27057	International Economics	8	L-33
		Econometrics	6		27077	Econometrics	8	L-33
		Money and Capital Markets	6		27060	Financial Markets and Institutions	8	L-33
		Public Economics I	6		27059	Public Economics	8	L-33
		Introduction to Philosophy of Science - Epistemology	6		27040	Philosophy of Science	5	L-33
		Industrial Organization	6		27022	Industrial Economics	6	L-33
		Political Economics	6		27059	Public Economics	6	L-33
		Development Economics	6			Optional Course	6	L-33
		Labour Economics	6			Optional Course	6	L-33
		Statistics II	6		27055	Statistics for PPE	8	L-33

<b>2019-2020</b>		Microeconomics	7,5		27037	Economics I for PPE	8	L-33
		Macroeconomics	7,5		27049	Economics II for PPE	8	L-33
		International Trade	6		27197	International Economics	7	L-33
		Money and Capital Market	6		27060	Financial Markets and Institutions for PPE	8	L-33

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Faculty of Economics and Management

**Aix-Marseille Université -France**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018	ENBEM5V5A	Ecometrie	4,5		27077	Econometrics for PPE	7	L-33
	ENBEM5U11	Produits financiers	3		27060	Financial Markets and Institutions for PPE	8	L-33
	ENBEM5U6	Economie du risque et de l'incertain	3			Extracurricular course	6	L-33
		Economie des marches publics/analyse economique des decisions public	3		27059	Public Economics	6	L-33
			3					
	ENBAS6U1	Anglais	3		27122	English as a Foreign Language - Advanced Specialized Language Course	3	L-33
	ENBAS6U3	Economie Internationale	3		27057	International Economics	8	L-33
	ENBAS6U2	Politique Economique	3		27058	Economic Policy for PPE	8	L-33
	ENBAS6U25	Institutions et Développement	6		27059	Public Economics	6	L-33
	ENBEM6U6	Economie de l'Environnement	3			optional course	6	L-33
		Philosophie Economique	3		27051	Wirtschafts- und Unternehmensethik	6	L-18
		Francais Langue Vivante - C1	6			optional course	6	L-18
	ENBEM6I1	Anglais	3		27158	English as a Foreign Language - Advanced Specialized Language Course	3	L-18
	ENBAS6U2	Politique Economique	3		27021	Economic policy	6	L-18
	ENBEM6U12	Finance internationale	3		27035	International Finance	7	L-18
ENBEM6U9	Econometrie	6		27032	Econometrics	7	L-18	

2017-2018	BEM4U5	Diagnostic financier	3					
	BEM6U32	Finance d'entreprise	3		27014	Financial analysis	7	L-18
		Ricerca di mercato	4,5		27013	Marketing	7	L-18
		Quantitative approach to marketing and consumer behavior	5		27013	Marketing	7	L-18
		Corporate financial management	5		27036	Banking and corporate finance	7	L-18
		Droit fiscale	3		27020	Taxation Law	7	L-18
	ENBAS6U13	Gestion financiere	3					
	ENBEM6V13A	Choix financiers et analyse financiere	4,5		27014	Financial analysis	7	L-18
		Francais C1	3			Extracurricular Course	4	L-18

2018-2019	BEG5V28A	International Strategic Management	3		27023	Strategic Managemnt	7	L-18
	BEG5V1H	Marketing	5		27013	Marketing	7	L-18
	BEG3V2A	Macroeconomie 2	3		27011	Economics 2	8	L-18
	BEG5V!A	International Trade and Finance	5		27035	International Finance	7	L-18
	BEG5U16	Managing Global Organisations	5		27029	Mangement of Multinationals	7	L-18
	BEG 5V2B	Finance Internationale	3		27035	International Finance	7	L-18
	BMH3V6C	Politiques économiques	3		27021	Economic Policy	6	L-18
	BAS6V4A	Finance d'entreprise	3		27014	Financial Analysis	7	L-18
		Statistiques inférentielle	3					
	BEG4V4B	Informatique appliquée aux statistiques	3		27055	Statistica	8	L-33
	BEG4V7A	Business ethics ina globalized world	3					
	BEG4V7B	Economics of inequalities and discrimination	3		27051	Business ethics	6	L-33
	BMH4V5B	Economie publique	3					
	BMH4V5C	Croissance Economique	3		27199	Public Economy	7	L-33
		Anglais 3	3		27122	English Foreign Language- Advanced SpeLangCourse	3	L-33
BFICV15A	Introduction to econometrics ENG	3		27032	Econometrics	7	L-18	

BEG5V18A	Compatibilité budgétaire et contrôle de gest	5		27025	Management accounting and control	7	L-18
BEG4V1A	Microéconomie 3	4		27011	Economics 2	8	L-18
BEG6V20A	Corporate Financial Management	5		27036	Banking and Corporate Finance	7	L-18
BEG6U23	Marketing Research	6		27013	Marketing	7	L-18
PA-ME5BFI-B	Economic and financial policy	6		27021	Economic Policy	6	L-18
ENEM6U1	Anglais	3		27158	English as a Foreign Language 2	3	L-18

<b>2019-2020</b>	BEG539AA	Environnement juridique de l'entreprise	3		27056	Economic Law	6	
	BAS5V6C	Politiques sociale en Europe	3		27209	Comparative Politics	8	
	BAS547A	Dynamique e politiques économiques	3		27058	Economic Policy for PPE	8	
	BEG540AA	International strategic management	3			Optional course		
	BEG539AA	Environnement juridique de l'entreprise	3		27056	Economic Law	6	L-33
	BAS5V6C	Politiques sociale en Europe	3		27209	Comparative Politics	8	L-33
	BAS547A	Dynamique e politiques économiques	3		27058	Economic Policy for PPE	8	L-33
	BEG540AA	International strategic management	3			Optional course	6	L-33
	BAS548B	Gestion de Projet	3			Optional course	6	L-33
	BEG303AA	Macroéconomie 2	4		27011	Economics 2	8	L-18
	BEG303BA	Monnaie, banque er finance	4		27036	Banking and Corporate Finance	7	L-18
	BMH5U04	Econométrie	3		27032	Econometrics	7	L-18
	BMH306C	Politiques économiques	3		27021	Economic Policy	6	L-18
	BMH5U07	Economie industrielle	3		27022	Industrial Economics	6	L-18
	BEG303AA	Macroéconomie 2	4		27323	Macroeconomics	8	L-18
	BAS318A	Marketing	3					
	BGE533CA	Comportement du consommateru	3		27013	Marketing	7	L-18
	BEG5U33	International Marketing	4		27028	International Marketing	7	L-18

<b>2020-2021</b>	BEG5V1H	Marketing	5		27013	Marketing	7	L-18
	BEG6V8A	Management des ressources	3					L-18

**Technische Universität Darmstadt**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018	A1	Höhere Mathematik 1	7		27002	Mathematics for Economists M1	6	L-18
	A2	Grundlagen BWL	6		27005	Introduction Management	8	L-18
	B9	VWL II	8		27011	Economics II	8	L-18
	01-17-0002-vl	Marketing	5		27013	Marketing	7	L-18
	01-17-0002-vl	Produktion and supply chain management	6		27031	Operations Management	7	L-18
	01-20-5101-vl	Elektronik Commerce	4					
	01-14-0002-vu	Kosten- und Leistungsrechnung	3			Optional Course	6	L-18
	41-21-1291-ku	English for Business and Management II A (unicert III)	3		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
	41-11-1441-ku	Wirtschaftsdeutsch (unicert III)	3		27124	German as a Foreign Language - Specialized Language course for Economics - Basic	4	L-18
		Makroökonomie I	6		27011	Economics II	8	L-18
		Projektmanagement	5		27031	Operations Management	7	L-18
		German Intensive - Unicert II.II	6		27127	German as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		International Economics	5		27057	International Economics	8	L-33
		Management	5		27044	Business Administration	8	L-33
		Economic and Financial Policy	5		27058	Economic Policy for PPE	8	L-33
		Management	5		27023	Strategic Management	7	L-33
		Technology Management	5			Optional Course	5	L-33
		Internmodel Transport service	5			Optional Course	5	L-33
	Management of IT-Projects	5			Optional Course	4	L-33	
	Advanced oral English for Business (C1)	3		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18	
2017-2018		Introduction to Business Administration	5		27044	Business Administration	8	L-33
		Public Economics	5		27059	Public Economics	6	L-33
		International Trade and Investment	5		27057	International Economics	8	L-33
		Sustainable Waste Management for International Markets	3			optional course	6	L-33
		Personalmanagement (Human Resources Management)	5		27166	Human Resources and Organisation	6	L-33
		Quality and Environmental Management	5			optional course	6	L-33
		Econometrics	6		27077	Econometrics	7	L-33
		Nachhaltigkeit, Vorsorge, Sicherheit	4		27051	Wirtschafts- und Unternehmensethik	6	L-33
		Microeconomics 1	6		27037	Economics 1 for PPE	8	L-33
		Wirtschafts und Finanzpolitik	5		27065	Public Economics	7	L-33
		Internationale Wirtschaftsbeziehungen	3		27057	International Economics	8	L-33
		Empirische Wirtschaftsforschung	6		27077	Econometrics for PPE	7	L-33
		Europarecht	6		27048	European Law M-2	6	L-33
		Einführung in die internationale Beziehungen	3		27160	Theory of international relations	6	L-33
		German intensive - Preparation for UNICert II - Course II	6		27118	German as a foreign language - specialized language course	3	L-33
2018-2019		Corporate Finance I (Equity Financing and Capital Markets)	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Macroeconomics I (Lecture and Exercises)	6		27049	Economics 2 for PPE	8	L-33
		Management and Marketing	6		27013	Marketing	7	L-18

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
		Econometrics	5		27032	Econometrics	7	L-18
	01-19-5100-vu	Projectmanagement I	5		27031	Operation Management	7	L-18
	01-17-0002-vl	Marketing	5		27013	Marketing	7	L-18
	01-12-0001-vl	Principles of Business Administration I	5		27005	Introduction to Management	8	L-18
	01-61-002-vl	Macroeconomics I	6		27011	Economics 2	8	L-18
	01-17-0003-vl	Human Resource Management	5		27166	Human Resource and Organisation	6	L-18
	01-10-0000-vl	Introduction to Business Administration	5		27005	Introduction to Management	8	L-18
	01-63-1M02	Public Economics	5		27059	Public Economics	7	L-18
	01-61-0002	Macroeconomics I	6		27049	Economics II	8	L-18
	41-11-24-31-ku	Business German I	3		27121	Fortgeschrittene Fachsprache	3	L-18
	41-21-0142	English for Business I	3		27122	Englis as a Foreign Language Advanced	3	L-18
	41-12-0272	German-Intensive-preparation for UncertII-Course II	6		27118	Deutsch Fachsprache	3	L-18
<b>2019-2020</b>	01-10-0001	Principles of Business Administration I	5		27005	Introduction to Management	8	L-18
	01-17-0003	Human Resource Management	5		27166	Human Resources and Organization	6	L-18
	01-61-0002	Macroeconomics 1	6		27011	Economics II	8	L-18
	41-21-2281	English for Business and Management I b			27158	English as a Foreign Language	3	L-18
		Economic and Financial Policy	5		27058	Economic Policy for PPE	8	L-33
		Econometrics	6		27077	Econometrics	7	L-33



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List of course equivalences recognised in previous years

Faculty of Economics and Management

**Università Ca Foscari Venezia - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	ET2029	Macroeconomics	6		27049	Economics 2 for PPE	8	L-33
	LT9003]	History of Economic Thought	6		27038	Geschichte der Wirtschaftstheorie fuer OES	6	L-33
	ET0062	Storia Economica	6			optional	6	L-33
		Economia e Politica Economica Internazionale	6		27057	Internationale VWL (27057)	8	L-33
	ET3004	Economia e Politica dello Sviluppo	6		27059	Public Economics (27059)	6	L-33
	ET2021	Public Economics	6		27059	Public Economics (27059)	6	L-33
	ET0057	Scienza delle Finanze	6		27059	Public Economics (27059)	6	L-33
<b>2018-2019</b>	ET0038	Introduzione all'econometria	6	30	27077	Econometrics for PPE	7	L-33
	ET2017	Macroeconomics 1 + Macroeconomics 2	12	60	27049	Economics 2 for PPE	8	L-33
	ET0052	Politica Economica 1 e Politica Economica 2	12	60	27058	Politica economica per SES	8	L-33

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 Faculty of Economics and Management

**Högskolan Kristianstad - Sweden**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	HKR 34369	Business English II: International Business	7,5		27122	English as a Foreign Language: advanced specialized language course	3	L-33
	HKR 33966	Global Business Social Responsibility Management and Leadership in professional organizations	7,5			optional course	6	L-33
	HKR 33975	Corporate Social Responsibility - a business perspective	7,5			optional course	6	L-33
	HKR 34014		7,5		27051	Business Ethics	6	L-33
<b>2017-2018</b>	FE688E	Relationship-Building Marketing Communication	7,5		27013	Marketing	7	L-18
	FE686E	Management & Leadership in Professional Organizations	7,5		27005	Introduction to Management	8	L-18
	FE6751	International Business & Multinational Enterprises	7,5		27035	International Finance	7	L-18
	FE6751	International Business & Multinational Enterprises	7,5		27029	Management of Multinationals	7	L-18
	FE685E	Global Business Social Responsibility	7,5		27013	Marketing	7	L-18
	FE621E	Corporate Social Responsibility	7,5			Extracurricular course	6	L-18
	EN531K	World Englishes	7,5		27158	English as a Foreign Language: specialized language course - Advanced	3	L-18
<b>2018-2019</b>	MW2115	Intercultural Communication	15		27018	Communication Skills and Leadership	4	L-18
					27166	Human Resources and Organisation	6	L-18
	FE675E	International Business and Multinational Enterprises	7,5		27035	International Finance	7	L-18
	FE688E	Relationship-Building Marketing Communications	7,5		27013	Marketing	7	L-18
	FE7851	Global Business Social Responsibility	7,5			Optional Course	7	L-18
<b>2019-2020</b>	EN243K	International Relations in an Historical Perspective	15		27212	Political theory	8	L-33
	FE7012	Strategic Management	7,5		27198	Growth and Development Economics	7	L-33
	HW2114	Sweden: Culture and Society	7,5			Optional Course	6	L-33
	FE703E	Business Ethics	7,5		27215	Decision Making and Ethics	7	L-33
	FE647E	Int. Marketing and Retail Management	7,5		27197	International Economics	7	L-33
	EN608E	Business English I Communication Work place	7,5		27122	Foreign Language 1 - Advanced Specialized course	3	L-33
	EN243K	International Relations in an Historical Perspective	15			Comparative Politics	8	L-33
	JU604E	Taxation Inter. Perspectives	7,5		27199	Public Economics	7	L-33

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Bilateral Exchange Agreement  
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 Faculty of Economics and Management

**Università di Cagliari - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	IUS/14	Diritto dell'unione europea	9		27048	European and Public Law M2	6	L-33
	IUS/9	Istituzioni di diritto pubblico	9		27048	European and Public Law M1	6	L-33
	SECS/-P02	Politica economica	9		27058	Economic Policy	8	L-33
	SPS/06	Storia dell'integrazione europea	6			Optional Course	6	L-33
	M-GGR/02	Geografia economica	6			Optional Course	6	L-33
		Economia internazionale	9		27057	International Economics	8	L-33
		Diritto privato dell'economia	6		27056	Economic Law	6	L-33
	SPS/02	Storia delle dottrine politiche	6			Optional Course	6	L-33
	L-Lin/12	Inglese	6		27119	English as a foreign language - Specialized Language course	3	L-33
	L30/34/113	Italiano	6		27120	Italiano lingua straniera - linguaggio tecnico avanzato	3	L-33
<b>2013-2014</b>		Revisione aziendale			27073	Accounting for the Public Sector	6	LM-63
		Diritto delle amministrazioni pubbliche	12		27075	Theory and Laboratory of Administrative Law	6	LM-63
		Diritto dei servizi pubblici	9		27064	Principi e laboratorio del diritto pubblico e delle fonti normative	6	LM-63
		Statistica sociale	12		27066	Statistics for the Public Sector	12	LM-63
		Politica economica	9		27058	Economic Policy	8	L-33
		Statistica	9		27055	Statistics for PPE	8	L-33
		Macroeconomia	9		27049	Economics 2 for PPE	8	L-33
		Economia internazionale	9		27057	International Economics	8	L-33
		Corporate governance accounting and reporting	12		27073	Accounting for the Public Sector	6	LM-63
		Diritto costituzionale italiano	6			Diritto pubblico	6	LM-63
	Diritto amministrativo avanzato	9		27075	Theory and Laboratory of Administrative Law	6	LM-63	
<b>2014-2015</b>	SECS-P/02	Economic Policy	9		27058	Economic Policy	8	L-33
	SECS-S/01	Statistics	9		27055	Statistics for PPE	8	L-33
	IUS/14	Diritto dell'unione europea	9		27048	European and Public Law M2	6	L-33
	SECS-P/01	Economics of Monetary and Financial Markets	9		27060	Financial Markets and Institutions for PPE	8	L-33
	IUS/09	Institutions of Public Law	9		27048	European and Public Law M1	6	L-33
	2501	Microeconomia	12		27001	Economics 1	8	L-18
	873	Economia e gestione delle imprese	9		27023	Strategic Management	7	L-18
	2803	Programmazione e controllo	9		27025	Management Accounting and Control	7	L-18
		International Economics	9		27057	International Economics	8	L-33
		Innovation Management	9		27182	Innovation Management	7	LM-77
	Management delle imprese familiari	9			Optional Course	6	LM-77	
<b>2017-2018</b>		Diritto delle organizzazioni internazionali	6		27072	Law of International Institutions	6	LM-63
		European Integration	9		27074	Law of the European union and its Member States	6	LM-63
		International Economics	6		27067	International Economics	6	LM-63
		Contabilità e Bilancio	9		27073	Accounting for the Public Sector	6	LM-63
		Scienza politica	12		27050	Political Science 2	7	L-33
		Public Management	6		27069	Accounting Performance Measures in the Public Sector	6	LM-63
		Public Management	6		27062 A	M1 Gestione, Strategia, Leadership	6	LM-63

		Gestione delle risorse umane	6		27062 B	M2 Gestione, Strategia, Leadership	6	LM-63
		Programmazione e controllo delle aziende pubbliche	9		27073	Contabilità pubblica	6	LM-63

<b>2018-2019</b>	2/59/050	Statistics	9		27055	Statistics for PPE	8	L-33	
	2/59/050	Storia Moderna	6			Optional Course	6	L-33	
	2/59/039	Labour Law	6		27190	Labour Law	6	L-33	
	2/59/053	Political Science	10		27050	Political Science	7	L-33	
	SECS - P/02	Politica Economica	6		27058	Economic Policy	8	L-33	
	SECS - P/05	Econometria	9		27027	Econometrics	7	L-33	
						27120	Linguaggio tecnico avanzato	3	L-33
		Language course italian	6		27116	Linguaggio tecnico	3	L-33	

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 Faculty of Economics and Management

**Westminster Business School - U.K.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Strategic Financial Management	7,5		27014	Financial Analysis	7	L-18
		Entrepreneurial Leadership	7,5		27018	Communication Skills and Leadership	4	L-18
		Principles of Marketing	7,5		27013	Marketing	7	L-18
		Principles of International Marketing	7,5		27028	International Marketing	7	L-18
		Using English	7,5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18

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 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Trinity College Dublin - Ireland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	EC410C	International Economics	10		27057	International Economics	8	L-33
	EC405C	Economics of Financial Markets	10		27060	Financial Markets and Institutions for PPE	8	L-33
	EC309C	Econometrics	5		27077	Econometrics	7	L-33
	EC304C	Economics of Less Developed Countries	5			Optional course	6	L-33
	EC2010	Intermediate Economics	5		27049	Economics 2 for PPE	8	L-33
	SO3230	Globalisation of Development	5			Optional course	6	L-33
	PO3670	Democracy of Development	5			Optional course	6	L-33
	BU3590	Business in Society	5		27051	Business Ethics	6	L-33

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 Faculty of Economics and Management

**University of Poznan Poland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2019-2020	IM-1-II	Management theories	4		27005	Introduction to Management	8	L-18
	IB-1-II	International economics I	7		27011	Economics 2	8	L-18
	IM-1-II	Marketing	4		27013	Marketing	7	L-18
	IB-3-I	Applied quantitative methods for business development and analysis	5		27032	Econometrics	7	L-18
	IB-2-I	Applied banking I	4		27036	Banking and corporate Finance	7	L-18
	IMEM-1_I	Academic discourse and study skills	4		27158	English as a Foreign Language specialized course for Economics Adavanced	3	L-18



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List of course equivalences recognised in previous years

Faculty of Economics and Management

**University of Szczecin Poland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018	EME14	Management Accounting	5		27025	Management Accounting and Control	5	L-18
		Econometrics	3		27032	Econometrics	5	L-18
		Forecasts and Simulations	3			27005	Introduction to Management	8
		Einführung in die BWL	5		27036	Banking and Corporate Finance		L-18
		Advanced Banking	4				7	L-18
		Corporate Finance Management	3					L-18
		E-Business	2			Optional course		L-18
		E-Marketing	2				6	L-18
		Marketing	5		27013	Marketing	7	L-18
		Market Behaviour of Consumers	5		27030	Consumer Behaviour	7	L-18
		Ökonometrie	5		27032	Econometrics	7	L-18
		Advanced Financial Accounting	5		27027	Advanced Financial Accounting	7	L-18
		Polish Language Course				Optional course	6	L-18
		Corporate Finance	3		27014	Financial Analysis		
	Risk Evaluation of Economic Activity	3		7			L-18	

2018-2019		Organization and Management	3		27044	Business Administration	8	L-33
		Macroeconomics	4		27049	Economics 2 for PPE	8	L-33
		Advanced Microeconomics	4		27037	Economics 1 for PPE	8	L-33
		Fundamental of Finance	4		27060	Financial Markets and Institutions for PPE	8	L-33
		Social Policy	3			Optional Course	6	L-33
		Organisaton and Management	3		27005	Introduction to Management	8	L-18
		Macroeconomics	4		27011	Economics 2	8	L-18
		Consumers Behaviour	2		27030	Consumer Behaviour	7	L-18
		Econometrics	3		27032	Econometrics	7	L-18
		Organization and Management	3		27044	Allgemeine Betriebswirtschaftslehre	8	L-33
		Advanced Microeconomics	4		27031	Economics 1 for PPE	8	L-33
		Science, Technology and Innovation	3		27198	Growth and Development	7	L-18

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Faculty of Economics and Management

**Taylor's University - Malaysia**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	ECN60204	Macroeconomics	4		27049	Economics 2 for PPE	8	L-33
	BUS60204	Business Ethics and Values	4		27051	Business Ethics	6	L-33
	HRM60104	Human Resource Management	4		27166	Human Resources and Organisation	6	L-33
	BUS60104	Introduction to International Business	4		27029	Management of Multinationals	7	L-33
	ACC60104	Introduction to Accounting	4		27004	Introduction to Accounting	8	L-33
	FW60104	Introduction to Finance	4		27014	Financial Analysis	7	L-33
	MGT60104	Introduction to Management	4		27005	Introduction to Management	8	L-18
	MKT60104	Principles of Marketing	4		27013	Marketing	7	L-18
	FIN61104	International Finance	4		27035	International Finance	7	L-18
	OBM60104	Organizational Behaviour	4			Optional course	6	L-18
<b>2015-2016</b>	ECN60204	Macroeconomics	4		27011	Economics 2	8	L-18
	COM60204	Intercultural Communication for Business	4			Optional course	6	L-18
	MGT60504	Strategic Management			27023	Strategic Management	7	L-18
	COM50104	Business Communication	6,4		27018	Communication skill and leadership	4	L-18
<b>2018-2019</b>	FIN60104	Introduction to Finance	6		27014	Financial Analysis	7	L-18
	ECN60204	Macroeconomics	6		27011	Economics 2	8	L-18
	MKT60104	Principles of Marketing	6		27013	Marketing	7	L-18
	MKT60504	Strategic Management	6		27023	Optional course	7	L-18
	CSC60404	Management Information System	6			Optional course	6	L-18
	FIN61104	International Finance	6		27035	International Finance	7	L-18
	MGT60104	Introduction to Management	6		27005	Introduction to Management	8	L-18
	COM60604	International Communication	6			Optional course	6	L-18
<b>2019-2020</b>	ECN60204	Macroeconomics	6		27323	Economics 2	8	L-18
<b>2021-2022</b>	BUS60104	Introduction to International Business	4		27340	International Management	6	L-18
	MGT60504	Strategic Management	4		27329	Strategic Management	6	L-18
	STA60104	Quantitative Methods for Business	4		27347	Econometrics for Economics	6	L-18
	ACC62104	Accounting for Non-Specialists	4		27336	Management Accounting and Control	6	L-18
	OBM60104	Organisational Behavior	4		27355	Human Resources and Organization	6	L-18
	MKT60201	Business Ethics and Values	4		27226	Wirtschaftstheorie und Ethik	6	L-18
	FIN61104	International Finance	4		27346	International Finance	6	L-18
	BUS60404	International Business Issues and Policies	4		27021	Economic Policy	6	L-18
	STA60104	Quantitative Methods for Business	4		27347	Econometrics for Economists	6	L-18
	MGT60604	Transnational Management	4		27340	International Management	6	L-18
	LAW60104	Business Law	4		27012	Business Law	6	L-18

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 Faculty of Economics and Management

**Kasem Bundit University - Thailand**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	IEC202	Macroeconomics	3		27049	Economics 2 for PPE	8	L-33
	IMA201	Business Statistics	3		27055	Statistics for PPE	8	L-33
	IGE133	Ethic and Human Development	3		27051	Business Ethics	6	L-33
	IMG203	Human Ressonance Management	3			Optional course	8	L-33
	IMG303	Strategic Management	3		27023	Strategic Management	7	L-18
	IEC202	Macroeconomics	3		27011	Economics 2	8	L-18
	IAC204	Managerial Accounting	3		27025	Management Accounting and Control	7	L-18
	IGE114	Communciating English IV	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	IEN329	English for Business	3					
	IGE125	Communication and Human Relations	3			Optional course	6	L-33

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Renmin University - China**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Introduction to Comparative Politics		32		Extracurricular/ Optional Course	5	PPE 270
		Individual and Society in Western Political Thought		32		Extracurricular/ Optional Course	5	PPE 270

## Erasmus Exchange Programme

List of course equivalences recognised in previous years

Faculty of Economics and Management

**Universität Hildesheim - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	310	Deutsch als Fremdsprache - Oberstufe	6		27121	German as a Foreign Language	3	L-33
	704	System: Spinoza, Ethik	3		27051	Business Ethics	6	L-33
	716	Was soll ich tun? Einführung...	3					
	3234	VWL II: Makroökonomie (Vorlesung)	3		27049	Economics 2 for PPE	8	L-33
	3235	VWL II: Makroökonomie (Übung)	3					
	901	Einführt I. Pol. Theorie unv Ver. Pol.	3		27050	Political Science 2	7	L-33
	904	Pol. Systeme im Vergleich: UK, DE....	3					
	702	Einführung in die pol. Philosophie	3			Optional Course	6	L-33
	903	Hildesheim Model United Nations	3			Optional Course	6	L-33
	913	Comparative Politics in a Globalized World	5		27050	Political Science 2	7	L-33
	4532	Sprachvertiefung Englisch: Grammatik	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	4531	Sprachvertiefung Englisch: Textarbeit	3					
	701	Einführung in die Ethik	3		27051	Business Ethics	6	L-33
	703	Aristoteles, Nikomaschische Ethik	3					
	4247	Sprachvertiefung Spanisch: schriftliche Kompetenz B2	6			Optional Course	6	L-33
	713	Einführung in die Politische Philosophie	3			Optional Course	6	L-33
	901	Einführung II: Intern. Beziehungen	3		27160	Theory of International Relations	6	L-33
	912	Politische Bildung	3			Optional Course	3	L-33
	3231	VWL III: Europäische Wirtschaft (V)	3		27057	International Economics	8	L-33
	3232	Europäische Wirtschaft (S)	3					
1374	Geschichte der europäischen Arbeitsbewegung	3		27038	History of Economic Thought for PPE	6	L-33	
3231	VWL III	3		27057	International Economics	8	L-33	
4247	Sprachvertiefung Spanisch: schriftliche Kompetenz B2	6			Optional Course	6	L-33	
308	Deutsch als Fremdsprache-Oberstufe				Extracurricular Course	8	L-33	
<b>2015-2016</b>		Öffentliche Finanzen	5		27059	Public Economics	6	L-33
		Proseminar Bürgerliches Recht, dt. u. int. Handels- und Wirtschaftsrecht	5		27056	Economic Law	6	L-33
	704	System: Spinoza, Ethik			27051	Business Ethics	6	L-33
	716	Das Böse und die Lüge - Einführung in die Ethik						
	714	Einführung in die politische Philosophie	3			Optional Course	6	L-33
	903	Hildesheim Model United Nations	3			Optional Course	6	L-33
		Epiktet: Ethik und Weltbild	3		27051	Business Ethics	6	L-33
	Mitleid und Moral:Einführung in die Ethik	3						
<b>2016-2017</b>	716	Probleme der Tierethik: Einführung in die Ethik	3		27051	Business Ethics	6	L-33
	733	Kants Ethik	3					
	712	Einführung in die Erkenntnistheorie	3		27040	Philosophy of Science	5	L-33
	720	Selbstökonomisierung - Einzelansicht	3			Optional Course	6	L-33
	713	Selbstbilder III	3			Optional Course	6	L-33
	904	Populistische Parteien im Vergleich (TM Politische Systeme im vergleich) - Einzelansicht)	3		27050	Political Science 2	7	L-18
	901	Einführung I: Politische Theorie und Vergleichende Politikwissenschaft	3					
	310	Deutsch als Fremdsprache: Oberstufe	6		27121	German as a Foreign Language - Advanced specialized language course	3	L-33
	4210	Analyzing foreign language communication: cating in foreign languages	4			Optional Course	6	L-18

3234	Grundlagen der VWL II: Makroökonomik (V) - Einzelansicht	3		27049	Economics 2 for PPE	8	L-33
3235	Grundlagen der VWL II: Übung	3					
304	Deutsch Intensivkurs Oberstufe	2			Extracurricular	2	L-18
705	Michel de Montaigne, Essais, Buch III - Einzelansicht	3			Extracurricular	3	L-18
3257	Business Analytics	9		27044	Business Administration	8	L-33
4204	Einführung in die Analyse sprachlichen Handelns	4		27121	Deutsch Fortgeschrittene Fachsprache	3	L-33
4026	Romantic writers	5			Optional Course	6	L-33
4055	Introduction to literary studies	5			Optional Course	6	L-33
5350	Statistik und Stochastik	5			Optional Course	6	L-33
704	Einführung in die Ethik	3		27051	Business Ethics	6	L-33
708	Umweltethik	3					
4363	Information Ethics	4		27051	Business Ethics	6	L-33
704	Einführung in die Ethik	3					
870	Grundlagen der Statistik	4		27055	Statistics for PPE	8	L-33
314	Intercultural Communication	6			Optional Course	6	L-33

<b>2017-2018</b>	906	Kommunale Integrationspolitik	3		27039	Political Science 1	8	L-33
	913	Theorie und Praxis der Politikfeldanalyse	3					
	1001	Einführung in die Soziologie	5			Optional Course	6	L-33
		Das politische System Deutschland	3			Optional Course	6	L-33

<b>2018-2019</b>	3231	VWL III Europäische Wirtschaft	3		27057	International Economics	7	L-33
	.0308	Deutsch als Fremdsprache: Mittelstufe C	8		27121	Deutsch- (Fremdsprache)- Fortgeschrittene Fachsprache	3	L-33
	3200	Grundlagen der Betriebswirtschaftslehre II	6				8	L-33
	3201	Grundlagen der Betriebswirtschaftslehre II: Übung			27044	Business Administration		
	.0142	European Institutions	6		27048B	European Law	6	L-33
	.0143	Global issues	4			optional course	6	L-33
	3230	Betriebliches Rechnungswesen	3			optional course	6	L-33
	3231	VWL III Europäische Wirtschaft	3		27051	Internationale Volkswirtschaftslehre	7	L-33
	.0310	Deutsch als Fremdsprache: Oberstufe	6		27121	Deutsch (Fremdsprache)- Fortgeschrittene Fachsprache	3	L-33
	3200	Grundlagen der Betriebswirtschaftslehre II	6					
	3201	Grundlagen der Betriebswirtschaftslehre II: Übung			27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	3202	Produktion und Logistik 1	6			Free Choice	6	L-33
	3230	Betriebliches Rechnungswesen II (internes Rechnungswesen)	3			Free Choice	6	L-33
	.0901	Einführung II: Internationale Beziehungen (Internationale Organ	3					
	.0904	Politische Theorie	3		27050	Political Science 2	7	L-33
	3231	VWL III Europäische Wirtschaft	3		27051	Internationale Volkswirtschaftslehre	7	L-33
	.0140	Global and International Relations				Optional course	6	L-33
	.0141	European Union: History, Institution and Politics - Einzelansicht				optional course	6	L-33
	.0316	Deutschkurs Mittelstufe für Internationale Studierende	4		27121	Deutsch - (Fremdsprache) - Fortgeschrittene Fachsprache	3	L-33

<b>2019-2020</b>		Deutsch als Fremdsprache: Grundstufe	3		27116	Deutsch als Fremdsprache: Specialized language course	3	L-33
		Deutsch als Fremdsprache: Oberstufe	3		27020	Deutsch als Fremdsprache: Advanced Specialized language course	3	L-33
		Einführung in die Erkenntnistheorie	2		27040	Philosophie of science	5	L-33
		Umweltethik	3		27051	Business Ethics	6	L-33
		Einführung in die Ethik	3					
		Das politische System Deutschland	2			Optional course	6	L-33
		Business English for international exchange students - einzelansicht	4		27122	English as a Foreign language -advanced specialized language course	3	L-33
	3107	Business Analytics	6		27044	allgemeine Betriebswirtschaftslehre	8	L-33
	4363	Information Ethics	4		27051	Business Ethics	6	L-33
	305	Deutsch als Fremdsprache: Grundstufe	6		27118	German as a Foreign Language specialized	3	L-33
	310	Deutsch als Fremdsprache: Oberstufe	6		27121	German as a Foreign Language advanced	3	L-33
	1004	Entwicklung und Sozialstruktur moderner Gesellschaften			27198	Wachstum und Entwicklung	7	L-33
	751	Introduction to epistemology	3		27040	Philosophy of Science	5	L-33
		Deutsch als Fremdsprache Mittelstufe A B1/B2	6		27116	Deutsch als Fremdsprache: Specialized language course	3	L-33

University of Pretoria

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2018-2019	OBS114	Business Management	4		27005	Introduction to Management	8	L-18
	EKN214	Economics						







Summer School  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Kasetsart University - Thailand**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Economics of law	3	45	27056	Economic Law	6	L-33
		Econometrics	3	45	27077	Econometrics	8	L-33
		Principles of macroeconomics	3	45	27049	Economics 2 for PPE	8	L-33
		Public Policy and public health	3	45	27038	Economic Policy	8	L-33
		International marketing	3	45		Optional Course	6	L-33
		Thai conversation	3	45		Optional Course	6	L-33
		International business	3	45		Optional Course	6	L-33

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Universidad de Las Palmas de Gran Canaria - Spain**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	40701	Matematicas para la economia I	6		27002	Mathematics for Economists M1+M2	12	L-18
	40503	Matematicas empresariales	6					
	40724	Economia y politicas publicas I	6		27021	Economic Policy	6	L-18
	40523	Estrategia empresarial	6		27023	Strategic Management	7	L-18
	40524	Direccion de marketing estrategico	6		27028	International Marketing	7	L-18
	40512	Direccion de produccion y operaciones I	6		27031	Operations Management	7	L-18
	40530	Planificacion y control de gestion	6		27025	Management Accounting and Control	7	L-18
	40538	Direccion de empresas internacionales	3		27029	Management of Multinationals	7	L-18
	40535	Distribucion comercial y gestion de ventas	3					
	40531	Econometria aplicada	6		27032	Econometrics	7	L-18
	40722	Econometria basica II	6		27032	Econometrics	7	L-18
	40520	Finanzas corporativas II	6		27035	International Finance	7	L-18
40532	Tecnologia para la gestion de las organizaciones				Optional Course	6	L-18	

**questi corsi sono stati valutati per 2014-2015 e per i prossimi anni sono da rivalutare**

<b>2015-2016</b>	40523	Estrategia empresarial	6		27023	Strategic Management	7	L-18
	40530	Planificacion y control de gestion	6		27025	Management Accounting and Control	7	L-18
	40500	Fundamentos de direccion de la empresa	6		27005	Introduction to Management	8	L-18
	40538	Direcion de Empresas Internacionales	6		27029	Management of Multinationals	7	L-18
	40520	Finanzas corporativas II	6		27035	International Finance	7	L-18
	40522	Principios de microeconomia	6		27001	Economics 1 for PPE	8	L-18
	40524	Direccion de marketing estrategico	6		27013	Marketing	7	L-18
	40521	Direccion de produccion y operaciones I	6		27031	Operations Management	7	L-18
	40508	Estadistica basica para las ciencias sociales	6		27010	Statistics	6	L-18
	40507	Introduccion a la Macroeconomia	6		27011	Economics 2	8	L-18
	40527	Direcion de Recursos Humanos	6		27166	Human Resources and Organization	6	L-18
	49102	Espanol Lengua Estraniera	6			Optional Course	6	L-18

<b>2016-2017</b>	40500	Fundamentos de Dirección de la Empresa	6		27005	Einführung in die Organisation und die BWL	8	L-18
	40524	Dirección de Marketing Estratégico	6		27013	Marketing	7	L-18
	40540	Creacion de Empresas	6			Optional course	6	L-18
	40535	Distribucion comercial y gestion de Ventas	6			Optional course	3	L-18
	43305	Ingles turistico II	6		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
	40516	Finanzas corporativas	6		27014	Financial Analysis	7	L-18
	40506	Contabilidad financiera	6		27024	Intermediate Financial Accounting	7	L-18
	43316	Aleman turistico II	6		27127	German as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18

<b>2017-2018</b>	40711	Macroeconomia intermedia I	6		27011	Economics 2	8	L-18
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<b>2018-2019</b>	40500	Fundamentos de Dirección de la Empresa	6		27005	Einführung in die Organisation und die BWL	8	L-18
	40523	Estrategia Empresarial	6		27023	Strategia di impresa	7	L-18
	40524	Dirección de Marketing Estratégico	6		27013	Marketing	7	L-18
	40538	Dirección de Empresas Internacionales	3		27029	Management of Multinationals	7	L-18

43529	Direccion estrategica de la empresa	6	27023	Strategia di impresa	8	L-18
40507	Principios de Microeconomía	6	27011	Volkswirtschaftslehre 2	8	L-18
40529	Direccion de Marketing Operativo	6	27013	Marketing	7	L-18
40525	Análisis Contable	6	27014	Financial Analysis	7	L-18
40526	Introduccion a la Econometría	6	27032	Econometrics	7	L-18

<b>2019-2020</b>	40500	Fundamentos de Direccion de la Empresa	6	27005	Einführung in die Organisation und die BWL	8	L-18
	40524	Direccion de Marketing Estrategico	6	27013	Marketing	7	L-18
	40702	Estadística I	6	27010	Statistica	6	L-18
	40711	Macroeconomía intermedia I	6	27011	Volkswirtschaftslehre 2	8	L-18
	40503	Matemáticas empresariales	6	27002A	Mathematics for Economists	6	L-18
	40501	Introduccion a la contabilidad	6	27004	Introduction to Accounting	8	L-18
	40520	Finanzas corporativas ii	6	27035	International Finance	7	L-18
	40530	Planificación y control de gestión	6	27025	Management Accounting and Control	7	L-18
	40524	direccion de marketing	6	27013	Marketing	7	L-18
	40701	Matemáticas para la economía 1	6	27002A	Mathematics for Economists 1	6	L-18
	40702	Estadística 1	6	27010	Statistica	6	L-18
	40526	Introduccion a la econometria	6	27032	Econometrics	7	L-18

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Universität Luxemburg - Luxemburg**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Macroeconomie I	7	45	27049	Economics 2 for PPE	8	PPE 270
		Economic Growth	4	30				
		Statistique I	4	40	27055	Statistics for PPE	8	PPE 270
		Statistique II	6	45				
		Introduction to Political Philosophy	3			Optional Course	3	PPE 270
		Introduction à la métaphysique	6			Optional Course	6	PPE 270
		Population and development	4	30		Optional Course	4	PPE 270

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**New Bulgarian University - Bulgaria**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Public Finance		30	27065	Public Economics	7	LM-63 - 270
		International Public Law		30	27072	Law of International Institutions	6	LM-63 - 270
		Theory of the Market Economy		60	27061	Economics and Politics in the Public Sector - M1	6	LM-63 - 270
		Public Policies		30	27061	Economics and Politics in the Public Sector - M2	6	LM-63 - 270

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**RWTH Aachen - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Managerial Economics	6		27022	Industrial Economics	6	L-18
		Produktion und Logistik	6		27031	Operations Management	7	L-18
		Consumer Behaviour	5		27030	Consumer Behaviour	7	L-18
		Personalmanagement	6			Optional Course	6	Eco&Man 271
		Consum.Centric New prod.development	5			Optional Course	6	Eco&Man 272

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Università di Genova - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Scienza delle Finanze	10	60	27065	Public Economics	7	LM-63



Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Instituto Politecnico de Leiria - Portugal**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	9147117	Gestao de marketing	6		27013	Marketing	7	L-18
	9147113	Contabilidad de gesteo e controlo	5		27025	Management Accounting and Control	7	L-18
	9147116	Fiscalidade empresarial	6		27020	Taxation Law	7	L-18
	9147126	Estrategia empresarial	6		27023	Strategic Management	7	L-18

**University of Vaasa - Finland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	TOIK 2039	Market Law	7		27056	Economic Law	6	L-33
	HALL 3011	Public Ethics	8		27051	Business Ethics	6	L-33
<b>2014-2015</b>	TOIK2039	Market Law	7		27056	Economic Law	6	L-33
	HALL3011	Public Ethics	8		27051	Business Ethics	6	L-33
	STAT2010	Econometrics 1	5		27077	Econometrics	7	L-33
	HALL3018	Culture and Management	5			Optional Course	5	L-33
	JOIK3012	Cooparative Law	5		27061	Economics and Politics in the Public Sector - M1	6	L-33
	HALL3023	Contemporary Public Management	8			Optional Course	8	L-33
	JOHT3002	Cross-Culture Management	5			Optional Course	5	L-33
	JOHT3002	Diversity Management	5			Optional Course	5	L-33
	CCSK1001	Introduction of Intercultural Communication	5			Optional Course	5	L-33
	CCSK1002	Culture, History, Identity				Optional Course	5	L-33
	KSV05010	Survival Language Course for Exchange Students	2			Optional Course	2	L-33
	JOHT2030	Sustainable Management	5			Optional Course	5	L-33
	LASK2045	Introduction to Accounting and Finance	3			Optional Course	3	L-33
	MARK2019	Global Sourcing and Procurement	5			Optional Course	5	L-33
	KENG9222	Oral Presentations in English	5			Extracurricular Course	5	L-33
		Cultures of Consumption	5		27030	Consumer Behaviour	7	L-18
		Financial Time Series Analysis	8		27033	Econometrics of Financial Markets	7	L-18
		Academic Writing in English	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	KKIE5000	Language Buddy	2			Extracurricular Course	2	L-18
	HALL2026	Government and Management	10		27050	Political Science 2	7	L-33
	VINE1053	Structured Expression	5			Optional Course	5	L-33
	CCSK1004	Semiotrics	5			Optional Course	5	L-33
	Econometrics 2	8		27032	Econometrics	7	L-18	
KSV05010	Survival Language Course for Exchange Students	2			Extracurricular Course	2	L-18	
<b>2015-2016</b>		Cross-Cultural Management	5		27018	Communication Skills and Leadership	4	L-18
		Nordic Perspectives on Marketing	5		27013	Marketing	7	L-18
		Doing Business in Asia	5		27028	International Marketing	7	L-18
		Global Sourcing & Procurement	5		27031	Operations Management	7	L-18
	LASK3018	Investments	8		27060	Financial Markets and Institutions for PPE	8	L-33
		Leading Organizations	5		27044	Business Administration	8	L-33
	FILO2005	Ethics	5		27051	Business Ethics	6	L-33
<b>2016-2017</b>		European Governance	5		27050	Political Science 2	7	L-33
		Philosophy of Multiculturalism	5		27051	Business Ethics	6	L-33
		Financial Derivates	8		27060	Financial Markets and Institutions for PPE	8	L-33
		Energy Economics	5			Optional course	6	L-33
						English as a Foreign Language - Advanced		
	KENG9212	Writing Academic English	5		27122	Specialized Language course	3	L-33
	MATH1170	Probability and statistics	5		27055	Statistics for PPE	8	L-33
	LASK3002	European and Financial Markets	5		27060	Financial Markets and Institutions for PPE	8	L-33
	MARK2035	Cultures of Consumption	5			Optional course	5	L-33
	FIHA1002	European Governance	5			Optional course	5	L-33
	VINE2060	Journalistic Writing	5			Optional course	5	L-33
	VINE2057	Business Communication	5			Optional course	5	L-33
	JOIK3012	Comporative Law	5		27048	European Law	6	L-33
	VINE1054	Introduction to Literatures in English	5			Extracurricular Course	5	L-33
	VINE2059	Creative Writing	5			Extracurricular Course	5	L-33
	MARK2018	Marketing Strategies and Management in Central and Eastern Europe	5		27028	International Marketing	7	L-18
	LASK3037	International Financial Reporting	8		27027	Advanced Financial Accounting	7	L-18
	TOIK3043	International Trade and Financial Law	5		27057	International Economics	8	L-18
	ALUE2020	Regional development policies - comparison between countries	5		27059	Public economics	6	L-18

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
	CCSK1005	Finnish History and Culture	5			Optional course	5	L-18
<b>2017-2018</b>		Introduction to Accounting and Finance	3		27060	Financial Markets and Institutions	8	L-33
		Philosophy of Science	3					
		Philosophy of Multiculturalism	5		27040	Philosophy of Science	5	L-33
		International Law of Contract	6			Optional Course	6	L-33
		Global Sourcing and Procurement	5		27021	Operational Management	7	L-18
		International Law of contract	6		27012	Business Law	6	L-18
		Cost accounting in energy business	5			Optional Course	6	L-18
	FIHA1002	European Governance	5		27048 B	European Law - M2	6	L-33
	TOIK3052	International Taxation	6			Optional Course	6	L-33
		Doing Business in Emerging Markets	5			Optional Course	6	L-33
<b>2018-2019</b>		Corporate Social Responsibility	8		27051	Business Ethics	6	L-33
		International Taxation Law	6		27020	Taxation Law	7	L-18
		Econometrics I	5		27032	Econometrics	7	L-18
	MARK2022	Nordic Service Marketing	7		27013	Marketing	7	L-18
	TUTA2140	Global Sourcing & Procurement	5		27031	Operation Management	7	L-18
	JOHT3002	Cross-Cultural Management	5		27023	Strategic Management	7	L-18
	KSUO5010	Survival Language Course for Exchange Students (Finnish)	2			Extracurricular course	2	
	STAT2110	Statistical Data processing SAS	5		27055	Statistics	8	L-18
	FILO2302	Philosophy of Multiculturalism	5		27051	Business Ethics	6	L-18
	KANS3023	Energy Economics and Sustainable Growth	5		27200	Environmental and Resource Economics	7	L-18
	TOIK3048	International Taxation Law	6			Optional course	6	
	LASK2045	Introduction to Accounting and Finance	3		27060	Financial Markets and Institutions	8	L-18
	JOHT3002	Cross-Cultural Management	5			Optional Course	5	L-33
	LASK2045	Introduction to Accounting and Finance	3		27060	Financial Markets and Institutions for PPE	8	L-33
	KANS3023	Energy Economics and Sustainable Growth	5		27200	Environmental and Resource Economics	7	L-33
	KSUO5010	Survival Language Course for Exchange Students (Finnish)	2			Optional course		L-33
		International Law of Contract	6		27012	Business Law	2	L-18
		Academic Writing English	5		27158	English as a Foreign Language Spec. Lang. Course for Econom. Advanced	6	L-18
		Survival Language Course for Exchange Students (Finnish)	2			Extracurricular course	3	
	MARK2035	Cultures of Consumption	5		27030	Konsumentenverhalten		L-18
	MARK2018	Marketing Strategies & Management in CEE	5		27023	Strategic Management	7	L-18
	KANS2034	The Finnish Economy and Europe	5		27021	Economic Policy	7	L-18
	STAT1010	Statistical Analysis of Contingency and Regression	5		27032	Econometrics	6	L-18
	TOIK3052	International Taxation	6		27020	Diritto tributario	7	L-18
							7	
<b>2019-2020</b>	MARK3043	Doing Business in Emerging Markets	5		27013	Marketing	7	L-18
	TOIK3052	International Taxation	6		27020	Diritto Tributario	7	L-18
	STAT1010	Statistical Analysis of contingency and regression	5		27032	Econometrics	7	L-18
	KSUO5010	Survival Language course for exchange students	2		/	Extracurricular course	2	L-18
	MARK208	Marketing Strategies and Management in Central and Eastern Europe	5		27028	Strategic Management	7	L-18
	LASK3037	International Financial Reporting	8		27027	Advanced Financial Accounting	7	L-18
	TOIK3052	International Taxation	6		27020	Taxation Law	7	L-18
	MARK2035	Cultures of Consumption	5		27030	Consumer Behaviour	7	L-18
	TOIK3048	International Law of Contract	6		27012	Business Law	6	L-18
	MARK2022	Nordic Service Marketing	7		27013	Marketing	7	L-18
	JOHT3002	Cross-Cultural Management	5		27023	Strategic Management	7	L-18
	KSUO5010	Survival Language course for exchange students (Finnish)	2			Extracurricular course		L-18
	MARK2022	Nordic Service Marketing	7		27013	Marketing	7	L-18
	KANS3023	Energy Economics and Sustainable Growth	5			Optional exam	6	L-18
	STAT1010	Statistical Analysis of contingency and regression	5		27032	Econometrics	7	L-18
	TOIK3052	International Taxation	6		27020	Diritto Tributario	7	L-18

Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**University of Ottawa - Canada**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	FLS1510/511	Communication orale et écrite en français langue seconde: niveau débutant	7			Optional Course	7	L-18
	ADM 2320	Marketing	7		27013	Marketing	7	L-18
	ADM 2303	Statistic for Management	7		27014 OR 27010	Financial Analysis OR Statistics	7 OR 6	L-18
	ADM 3321	Consumer Behaviour	7		27030	Consumer Behaviour	7	L-18
	ADM 2341	Managerial Accountig	7		27025	Management Accounting and Control	7	L-18
	ADM 3301	Operations Management	3		27031	Operations Management	7	L-18
	ADM 3350	Corporate Finance	3		27036	Banking and Corporate Finance	7	L-18
	ADM 3346	Cost Accounting	3		27025	Management Accounting and Control	7	L-18
	ADM 4311	Strategic Management	3		27023	Strategic Management	7	L-18
	FLS 2511	French as Second Language oral and written	3			Optional Course	6	L-18
	ADM 3319	Cross-Cultural Management	7		27029	Management of Multinationals	7	L-18

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

Università degli Studi di Torino - Italy

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Microeconomics	9		27037	Economis 1 for PPE	8	L-33
		Macroeconomics	9		27049	Economics 2 for PPE	8	L-33
		Econometria	9	63	27077	Econometrics	7	L-33
		Diritto Pubblico dell'Economia	6	42	27056	Economic Law	6	L-33
		Economia Pubblica	9		27059	Public Economics	6	L-33
		Matematica per l'economia	6		27042	Mathematics for PPE M1+M2	12	L-33
		Real Analysis	6					
		Statistics	9		27010	Statistics	8	L-33 + L-18
		Financial Markets + Institutions	9	63	27060	Financial Markets and Institutions for PPE	8	L-33
		Economia Internazionale II	9		27057	International Economics	8	L-33
		Lingua Inglese	6		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-33 + L-18
		Storia del pensiero economico	6		27038	History of Economic Thought for PPE	6	L-33
		Public Economy		35	27059	Public Economics	6	L-33
		Sistemi economici mondiali	6	42		Optional Course	6	L-33
		Diritto privato	6		27003	Introduction to Legal Systems M1 + M2	12	L-18
		Diritto pubblico dell'Economia	6					
		Microeconomics	9		27001	Economics 1	8	L-18
		Macroeconomics	9		27011	Economics 2	8	L-18
		Diritto Commerciale	9		27012	Business Law	6	L-18
		Microeconomics	6		27011	Economics 2	8	L-18
		Real Analysis	6	42		Mathematics for Economists Teil B	5	Eco Sciences 509 - business studies
		Principles of Corporate Finance (Corso di Laurea: Economia Aziendale)	6	50	27014	Financial Analysis	7	L-33 + L-18
		Economic Sociology	6	42		Optional Course	6	L-33
	Public Economics II	6	42	27059	Public Economics	6	L-33	
	Matematica Generale	12		27042	Mathematics for PPE M1+M2	12	L-33	
2013-2014		Lingua inglese	6		27158/27017	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Diritto pubblico dell'economia/Public law	6		27003	Introduction to Legal Systems M1 + M2	12	L-18
		Diritto Privato/Private law	6					
		Diritto commerciale/Business law	6		27012	Business Law	6	L-18
		Diritto tributario/Commercial Law	6		27020	Taxation Law	7	L-18
		Statistica	9		27010	Statistics	6	L-18
		European Monetary Union	5			Optional Course	5	L-33
		Traces of european history	5			Optional Course	5	L-33
		Principles of international economy	5			Optional Course	5	L-33
		Economia pubblica	9		27059	Public Economics	6	L-33
		Econometria	9		27077	Econometrics	7	L-33
		Economia internazionale II	9		27057	International Economics	8	L-33
		Microeconomics	9		27037	Economis 1 for PPE	8	L-33
		Macroeconomics	9		27049	Economics 2 for PPE	8	L-33
		Diritto pubblico dell'economia	6		27056	Economic Law	6	L-33
		Statistica	9		27055	Statistics for PPE	8	L-33
		Economic Sociology	6	42		Optional Course	6	L-33
		Economia degli intermediari finanziari	9	63	27060	Financial Markets and Institutions for PPE	8	L-33
	Derivatives	9	63		Optional Course	9	L-33	

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
		Monetary economics II	6	42		Optional Course	6	L-33
		Diritto pubblico dell'economia/Public law	6		27003	Introduction to Legal Systems M1 + M2	12	L-18
		Business and Private law	12		27012	Business Law	6	L-18
		Diritto fallimentare	6	40	25125	Banruptcy Law	5	BS-509
		Economia industriale	6	42	27022	Industrial Economics	6	L-18
		Strategia d'impresa	9		27023	Strategic Management	7	L-18
		Mathematics for business	9	42	27002	Mathematics for Economists M1	6	L-18
		Statistics & Mathematics	12	42		NOT as Statistics!!!		
		Ragioneria/Finacial Accounting	9		27004	Introduction to Accounting	8	L-18

<b>2014/2015</b>		Economia e politica industriale	6	42	27022	Industrial Economics	6	L-18
	MAN0109	Public Law	6	42	27003	Introduction to Legal Systems M1 + M2	12	L-18
	MAN0109	Private Law	6	42				
	MAN0114	Statistics	6	42	27010	Statistics	6	L-18
	MAN0115	Business Law and Tax Law	9	63	27012	Business Law	6	L-18
					27020	Taxation Law	7	L-18
		English Advanced	6	42	27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	ECO0093	Strategia d'impresa	9	42	27023	Strategic Management	7	L-18

<b>2015/2016</b>	MAN0109	Public Law	6	42	27003	Introduction to Legal Systems M1 + M2	12	L-18
	MAN0109	Private Law	6	42				
	MAN0115	Business Law and Tax Law	9	63	27012	Business Law	6	L-18
					27020	Taxation Law	7	L-18
	ECO0235	Lingua Straniera Inglese	6	42	27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	MAN0114	Statistic for Busines	6	42	27010	Statistcs	6	L-18
	ECO0093	Strategia d'impresa	9	42	27023	Strategic Management	7	L-18
	ECO0235	Lingua Straniera Inglese	6	42	27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18

**Facultés Universitaires Notre Dame de la Paix Namur - Belgium**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Statistique	6		27055	Statistics for PPE	8	L-33
		Economie politique	7		27058	Economic Policy for PPE	8	L-33
		Economie industrielle	3		27022	Industrial Economics (optional)	6	L-33
		Econometrie et analyse multivariée	6		27077	Econometrics	7	L-33
	ECON B374	Imperfections du marché et role del Etat	5		27056	Economic Law	6	L-33
	DROI B322	Fondaements economique de la reglementation	5					
	EPOL N366	Comparative Politics	6		27050	Political Science 2	7	L-33
<b>2013-2014</b>		Macroéconomie	6		27049	Economics 2 for PPE	8	L-33
		Statistique	6		27055	Statistics for PPE	8	L-33
		Compatibilité financière	8		27060	Financial Markets and Institutions for PPE	8	L-33
		Marketing management	4			Optional Course	4	L-33
		Modèles decaluclet bases de Donées			27000	Information Systems and Data Management	3	L-33
		Probabilité et interference statistique	7		27055	Statistics for PPE	8	L-33
		Relations economiques interationales	3		27057	International Economics	8	L-33
		Macroéconomie	6		27011	Economics 2	8	L-18
		Marketing management + Comportement au consommateur	4+5		27013	Marketing	7	L-18
		Probabilité et interference statistique	6		27010	Statistics	6	L-18
	M103	Strategic management	5		27023	Strategic Management	7	L-18
	ECGEB270	Macroéconomie	6		27049	Economics 2 for PPE	8	L-33
	ECGEB375	Modèles decaluclet bases de Donées	4		27006	Information Systems and Data Management	3	L-33
	EFAS R 332	Statistique et probabilité	7		27055	Statistics for PPE	8	L-33
		Macroéconomie+Croissance et emploi	4,5+3		27049	Economics 2 for PPE	8	L-18
<b>2014-2015</b>	ECGEB152	Statistique	6		27055	Statistics for PPE	8	L-33
	ECGEB371	Monnaie et finance	5		27060	Financial Markets and Institutions for PPE	8	L-33
	ECGEB110	Modeles de calcul et bases de donnee	4		27000	Information Systems and Data Management	3	L-33
	ECGEB270	Macroéconomie	6		27049	Economics 2 for PPE	8	L-33
	ECGEB375	Relations économiques internationales	3		27057	International Economics	8	L-33
<b>2015-2016</b>		Droit de l'union europeenne	5		27048 B	European Law	6	L-33
		Etique et normes sociales	3		27051	Business Ethics	6	L-33
		Monnaie et finance	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Relations internationales	5		27160	Theory of International Relations	6	L-33
		Philosophie sociale et politique	3			Optional Course	6	L-33
		Ethique de l'économie et des affaires	5		27051	Business Ethics	6	L-33
		Statistiques pour sciences humaines	4		27055	Statistics for PPE	8	L-33
		Droit international public	3		27048	Public law (M1)	6	L-33
<b>2016-2017</b>		Marchés, Instituions et entreprises financieres	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Histoire des relations internationales	3		27160	Theory of International Relations - optional	6	L-33

	Political Economics	5		27058	Economic Policy for PPE	8	L-33
	Innovation Management	3			Optional Course	6	L-33
	French Course	3			Optional Course	6	L-33
	Political Economics: Explaining Public Policies	5		27058	Economic Policy for PPE	8	L-33
<b>2017-2018</b>	International Financial Management	5		27060	Financial Markets and Institutions for PPE	8	L-33
	Risk, decision and strategy	3			Optional Course	6	L-33
	Public Policy Analysis	5			Optional Course	6	L-33
	Globalisation et politique economique internationale: questions critiques	3			Extracurricular Course	6	L-33
	French Course	3			Extracurricular Course	6	L-33
	Imperfections du marché et role de l'ETAT	3		27059	Public Economics	6	L-33
	Structures socio-economiques des medias	3			Optional Course	6	L-33
	Economie industrielle				Extracurricular Course		



## Exchange Agreement

List of course equivalences recognised in previous years

Faculty of Economics and Management

**Bilkent University Ankara - Turkey**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2019-2020		Principles of Economics	5		27005	Introduction to Management	8	L-18
		Principles of Macroeconomics	5		27011	Macroeconomics	8	L-18
		Marketing Principles	5		27013	Marketing	7	L-18
		Probability and Statistics	5		27055	Statistics	8	L-33
		Introduction to Economics I	6,5		27037	Economics I for PPE	8	L-33
		Econometrics I	6,5		27077	Econometrics for PPE	7	L-33
		Environmental Economics I	5		27200	Environmental and resource Economics	7	L-33
		Introduction to Business I	5		27005	Introduction to Management	8	L-18
		Principles of Macroeconomics	5		27011	Macroeconomics	8	L-18
		Marketing Principles	5		27013	Marketing	7	L-18
		Probability and Statistics	5		27010	Statistics	6	L-18
	Fundamentals of Marketing	5		27013	Marketing	7	L-33	
2017-2018	Math 264	Statistics for Social Sciences	6		27055	Statistics for PPE	8	L-33
	Pols 324	Research Methods	6					
	POIS 411	Gender and Politics	6			Optional Course	8	L-33
	IR 495	World Energy Politics	6			Optional Course	8	L-33
	LAW 313	Business Law	6		27012	Business Law	6	L-18
	Man 335	Fundamentals of Marketing	6		27013	Marketing	7	L-18
	MBA 672	Leadership for International Managers	4		27018	Communication Skills and Leadership	4	L-18
	Man424	Risk Management	6		27034	Financial Risk Management	7	L-18
	Man 422	International Finance			27035	International Finance	7	L-18
	ENG 206	Business Communication	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	ENG 102	English and Composition II	6					
	MAN 213	Principle of Financial Accounting	6		27004	Introduction to Accounting	8	L-18
	MAN 333	Marketing Principles			27013	Marketing	7	L-18
	BIM 191	PC General Applications I	5		27006	Information Systems and Data Management	5	L-18
	ENG 206	Business Communication	5		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	Pols 304	Comparative Politics II	6		27050	Political Science 2	7	L-33
2013-2014	ECON 108	Principles of Macroeconomics	6		27049	Economics 2 for PPE	8	L-33
	MATH 264	Statistics for Social Sciences	6		27055	Statistics for PPE	8	L-33
	BIM 191	PC General Applications I	5		27000	Information Systems and Data Management	3	L-33
	LAW 450	Introduction to Law and Economics	4		27056	Economic Law	6	L-33
	POLS 495	International Political Economy	6		27057	International Economics	8	L-33
	TURK 111	Basic Turkish	6			Optional Course	6	L-33
	LAW 505	Economic Regulation and Law	6		27056	Economic Law	6	L-33
	ECON 301	Econometrics 1	6		27077	Econometrics	7	L-33
	MAN 421	Capital Markets and Institutions	6		27060	Financial Markets and Institutions for PPE	8	L-33
	ECON 432	Turkish and World Economy	3			Optional Course	5	L-33
	POLS 303	Comparative Politics 1	6		27050	Political Science 2	7	L-33
	MAN 404	Investment Analysis	6		27060	Financial Markets and Institutions for PPE	8	L-33
	TURK 112	Basic Turkish	6			Optional Course	6	L-33
	ECON 331	International Economics I	6		27057	International Economics	8	L-33

	LAW 383	Introduction to Law and Economics of Completions	4		27056	Economic Law	6	L-33
	ECON 221	Introduction to Probability and Statistic I	6		27055	Statistics for PPE	8	L-33
	MAN 421	Capital Markets and Institutions	6		27060	Financial Markets and Institutions for PPE	8	L-33
	POLS 104	Introduction to Political Science II	6		27050	Political Science 2	7	L-33
	FRE112	Basic French II	6			Optional Course	6	L-33
	Econ 332	International Economics II	6		27057	International Economics	8	L-33
<b>2015-2016</b>								
	ECON505	Macroeconomic Theory I	8		27061	Economics and Politics in the Public Sector - M2	6	LM-63
	MBA511	Accounting	6		27073	Accounting for the Public Sector	6	LM-63
	ECON507	Economics for International and Public Affairs	6		27068	Economic Policy and Government Intervention	6	LM-63
	LAW413	European Union Law	4		27074	Law of the European Union and of its Member States	6	LM-63
		Introduction to Business	6		27005	Introduction to Management	8	L-18
		Fundamentals of Marketing	6		27013	Marketing	7	L-18
		Consumer Behaviour	6		27030	Consumer Behaviour	7	L-18
		Auditing	6		27026	Auditing	7	L-18
		Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
		Elements of Finance	6		27014	Financial Analysis	7	L-18

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Ozyegin University Istanbul - Turkey**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2021-2022</b>	ECON301	Econometrics I	6		27213	Applied Econometrics 1	6	L-33
	Math 202	Statistics for Social Sciences	6		27055	Statistica per SES	8	L-33
	IR301	Diplomatic History	6			optional	6	L-33
	ECON204.A	Game theory	6			optional	6	L-33
	Turk101.A	Turkish for foreigners I	6			extracurricular	6	L-33
<b>2019-2020</b>	ECON301	Econometrics I	6		27032	Econometrics	7	L-18
	ACCT301	Managerial accounting	6		27025	Management Accounting and Control	7	L-18
	MGMT402	Strategy	6		27023	Strategic Management	7	L-18
	MGMT404	International management	6		27029	Management of multinationals	7	L-18
	FIN419	Business valuation	6		27036	Banking and Corporate Finance	7	L-18
	Acct201	Financial Accounting	6		27024	Intermediate Financial Accounting	7	L-18
<b>2017-2018</b>	MGMT402	Strategy	6		27023	Strategic Management	7	L-18
	FIN 411	Derivative instruments and financial risk management	6		27034	Financial Risk Management	7	L-18
	OPER 202	Operation managment	6		27031	Operations Management	7	L-18
	EEE 211	Energy enviroment and economy for sustainable	6			Optional Course	6	L-33
	TURK 101	Turkish for foreigners	4			Optional Course	4	L-33
		Strategy	6		27023	Strategic Management	7	L-18
		Managerial accounting	6		27025	Management Accounting and Control	7	L-18
		Internal auditing	6			Optional Course	6	L-18
		International marketing	6		27028	International Marketing	7	L-18
		Corporate Finance	6		27035	International Finance	7	L-18
		Financial Econometrics	6		27032	Econometrics	7	L-18
		Econometrics I			27032	Econometrics	7	L-18
		Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
<b>2014-2015</b>	ECON 102	Macroeconomics	6		27049	Economics 2 for PPE	8	L-33
	301	Econometrics I	6		27077	Econometrics	7	L-33
	103	History of civilization	6			Optional Course	6	L-33
	Turk 101	Turkish for foreigners	4			Optional/Extracurricular Course	4	L-33
	Math 202	Statistic for Social Science	6		27055	Statistics for PPE	8	L-33
	FIN 202	Finance	6		27060	Financial Markets and Institutions for PPE	8	L-33
	MGMT 302	International business	6		27057	International Economics	8	L-33
		Internatzional conflict Analysis	6			Extracurricular Course	6	L-33
		English speaking skills	4		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		English II	4					
	MGMT 402	Strategy			27023	Strategic Management	7	L-18
	Fin 302		6			Optional Course	6	L-18
	Econ 302	Econometrics	6		27032	Econometrics	7	L-18
	Math 201	Probability for Social Sciences	6		27010	Statistics	6	L-18
	Entr 302	Business Model Design	5			Optional Course	6	L-18
	HMAN 105	Applied Economics	6			Optional Course	6	L-33
	IR 203	Introd. To comparative Politics	6		27050	Political Science 2	7	L-33
IR 202	Introduction to intern. Relations	6			Optional Course	6	L-33	

only recognised for 2014-2015

	IMK 310	Marketing Channels	3 (3-0-6)		27028	International Marketing	7	L-18
	FIN312	Banking an financial Intermediation	6			Optional Course	6	L-18
	Fin 422	Private equity and Restructurin	6			Optional Course	6	L-18

<b>2015-2016</b>	MKTG 201	Corporate Finance	6		27036	Banking and Corporate Finance	7	L-18
	ACCT 401	Marketing	6		27013	Marketing	7	L-18
	ECON 301	International Auditing	6		27025	Management Accounting and Control	7	L-18
	FIN302	Econometrics I	6		27032	Econometrics	7	L-18
	LAW436A	Law of the World Trade Organisation	4		27056	Economic Law	6	L-33
	IR205A	Introduction to International Relations	6			Extracurricular Course	6	L-18
	Hist303	Principles of Atatürk and history of Turkish	4			Extracurricular Course	4	L-18
	ECON 301	Macroeconomics	6		27011	Economics 2	8	L-18

<b>2016-2017</b>	ECON 203	Money and Banking	6		27060	Financial Markets and Institutions for PPE	8	L-33
	BUS 101	Introduction to Business	6		27044	Business Administration	8	L-33
	ECON 207	History of Economic Thought	6		27038	History of Economic thought for PPE	6	L-33
	IR 303	Political Movements in Turkey	6			Optional Course	6	L-33
	IR 401	International Political Economy	6			Optional Course	6	L-33
	IR 319	Politics of Middle East	5			Optional Course	5	L-33

Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Leibniz Universität Hannover - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Steurowirkungslehre - Taxation and Corporate Finance	9		27020	Diritto tributario	7	L-33
		Controlling and Value generation chain	7		27025	Management Accounting and control	7	L-18
		Makroökonomik - Macroeconomics Theory I and Macroeconomics Theory II	9		27011	Volkswirtschaftslehre 2	8	L-18
		B2B Marketing and Business Negotiation	5		27013	Marketing	7	L-18

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Koc University - Turkey**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	MGMT 450	Strategic management	6			Strategic management A	5	EC 509
	INTL465	International negotiation	6			Optional Course	5	EC 509
	MGIS410	Electronic commerce management	6			Optional Course	5	EC 509
	MKTG303	Advertising & Promotion	6			Optional Course	5	EC 509
	TURL202	Basic Turkish II	6			Optional Course	5	EC 509
	MATH 106	Calculus I	6			Mathematics for Economists B (M2)	5	EC 509
	MGMT 451	Changing role of business strategy	6			Strategic management A	5	EC 509

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Università degli Studi di Verona - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Economia Industriale	9		27022	Industrial Economics	6	L-18
		Statistica	9		27010	Statistics	6	L-18
		Diritto tributario	9		27020	Taxation Law	7	L-18
		Financial risk management	9		27034	Financial Risk Management	7	L-18

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Università degli Studi di Trento - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Programmazione e controllo	8	48		Controlling A		Eco&Man BS 509
		Statistica per la libera professione	6	48		Optional Course	8	Eco&Man BS 509
		Procedure consorsuali	8	48		Optional Course	8	Eco&Man BS 509
		Finanza internazionale	6	36	27057	International Economics	8	L-33
		Politica economica internazionale	8	48	27058	Economic Policy fro PPE	8	L-33
		Matematica	12	48	27042	Mathematics for PPE M1+M2	12	L-33
		Economertia	8	48	27077	Econometrics	7	L-33
		Analisi dei dati e statistica	8	72	27055	Statistics for PPE	8	L-33
<b>2013-2014</b>		Sociologia	6			Optional Course	6	L-33
		Economia internazionale	6		27057	International Economics	8	L-33
		Economia e misurazione aziendale	8		27044	Business Administration	8	L-33
<b>2014-2015</b>	120051	Marketing	8	48	25021	Marketing A	5	Eco&Man BS 509
	120102	Macroeconomia	8	48	24049	Economics 2 for PPE	8	L-33
	120033	Organizzazione aziendale	8	48	27044	Business Administration	8	L-33
	120037	Statistica, probabilità e inferenza	8	48	27055	Statistics for PPE	8	L-33
	120087	Diritto commerciale	6	36		Optional Course	6	L-33
	120039	Eco. dei mercati e degli intermediari fin.	8	48	27049	Economics 2 for PPE	8	L-33
	120093	Logistic and Distribution Manag.	6	36		Extracurricular Course	6	L-33
	120105	Diritto amministrativo dell'Ue	6	36	27048	European and Public Law M2	6	L-33
	120069	Basi dei dati	6	36		Extracurricular Course	6	L-33
	120075	Gestione sostenibile delle imprese	6	36		Extracurricular Course	6	L-33
	120062	Economia e politica monetaria	6	36		Extracurricular Course	6	L-33
	<b>2015-2016</b>	120050	Revisione e certificazione contabile	8	48		Extracurricular Course	7
120006		Economia e misurazione aziendale	8	72		Extracurricular Course	7	L-33
120087		Diritto commerciale	6	36		Extracurricular Course	7	L-33
120107		Economia e diritto del lavoro	6	36		Extracurricular Course	7	L-33
120108		Psicologia Economica	6	36		Optional/Extracurricular Course	6	L-33
155329		Transnational Justice	6	36		Optional/Extracurricular Course	6	L-33
120022		Diritto del lavoro	8	48		Optional/Extracurricular Course	8	L-33
120039		Economia die mercati e degli intermediari	8	48	27160	Theory of International Relations	8	L-33
		Economia dell'ambiente	6	36		Optional/Extracurricular Course	6	L-33
120087		History of Economics Thought	6	36	27038	History of Economic Thought for PPE	5	L-33
120109		Storia dei sistemi economici	6	36	27038	History of Economic Thought for PPE	6	L-33
		Seminario di politica economica internazionale	6	36	27057	International Economics	8	L-33
120080		Marketing game	6	36	27013	Marketing	7	L-33
120119		Economia pubblica	6	36	27059	Public Economics	6	L-33
120071		Economia die sistemi agro-alimentari	6	36		Optional/Extracurricular Course	6	L-33
120102		Macroeconomia	8	48	27049	Economics 2 for PPE	8	L-33
		Storia dei sistemi economici	6	36		Optional Course	6	L-33
120067		Storia dell'economia e dell'impresa	6	36		Extracurricular Course	6	L-33
120087		Business Law	6	36		Optional	6	L-18
120094		Strategia d´impresa	8	48		Extracurricular Course	6	L-18
		Organizzazione aziendale	8	48	27044	Business Administration	8	L-18



<b>2016-2017</b>	Matematica	12		27042	Mathematics for PPE	12	L-33
	Storia dei Sistemi Economici	6		27038	History of Economic Thought for PPE	6	L-33
	Economia e Misurazione Aziendale	8		27044	Business Administration	8	L-33
	Macroeconomia	8		27049	Economics 2 for PPE	8	L-33
	Economia Pubblica	6		27059	Public Economics	6	L-33
	Economia dei Mercati e degli intermediari Finanziari	8		27060	Financial Markets and Institutions	8	L-33
	Statistica, Probabilità e Interferenza	8		27055	Statistics for PPE	8	L-33
	Econometria	8		27077	Econometrics	7	L-33
	Economia Industriale	6			Optional/Extracurricular Course	6	L-33
	International Economic Policy	8		27057	International Economics	8	L-33
	Economia dell'ambiente	6			Optional/Extracurricular Course	6	L-33
	Economia Industriale	6			Optional/Extracurricular Course	6	L-33
	Etica professionale	6		27051	Wirtschafts- und Unternehmensethik	6	L-18
	Epistemologia delle scienze umane	8		27040	Wirtschaftstheorie	5	L-18

<b>2017-2018</b>	120033	Organizzazione aziendale	8	48	27005	Einführung in die Betriebswirtschaftslehre	8	L-18
	120102	Macroeconomia	8	48	27011	Volkswirtschaftslehre 2	8	L-18
	120124	Marketing	8	48	27013	Marketing	7	L-18
	120006	Economia e misurazione aziendale	8	72	27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	135100	Politica economica (internazionale)	8	48	27057	Internationale Volkswirtschaftslehre	8	L-33
	120006	Economia e misurazione aziendale	8		27005	Einführung in die Betriebswirtschaftslehre	8	L-18
	120039	Economia dei mercati internazionali finanziari	8	48	27060	Finanzmärkte und Institutionen	8	L-18
	120073	Economia dell'ambiente	6	36		Economia dell'ambiente e delle risorse (attività caratterizzante)	7	
	120123	International Economic Policy	8	48	27057	Internationale Volkswirtschaftslehre	8	L-33
	120119	Economia pubblica	6	36	27059	Public Economics	6	L-33
	124040	Organizzazione aziendale	8	48	27044	Allgemeine Betriebswirtschaftslehre	8	L-33

<b>2018-2019</b>	120052	Econometria	8	48	27077	Econometria per SES	7	L-33
	120020	Diritto Commerciale	8	48	27056	Diritto dell'economia	6	L-33
	120051	Marketing	8	48	27013	Marketing	7	L-18
	120062	Economia e politica monetaria	6	36	27060	Finanzmärkte und Institutionen für ÖS	8	L-18
	12356	International Economics	6	36	27057	Internationale Volkswirtschaftslehre	8	L-33
	135100	Politica Economica (internazionale)	8	48	27058	Economic Policy for PPE	8	L-33
	120075	Gestione sostenibile delle imprese	6	36		opzionale	6	L-33
	120134	Storia economica	6	36		non-curricular course	6	
	135341	Politica comparata	8	48	27050	Political Science 2	7	L-33
	28003	European Union Law	9	63	27048B	European Law	6	L-33



UC3M - Universidad Carlos III de Madrid

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2018-2019</b>	13157	Accounting Introduction	6	42	27004	Introduction to Accounting	8	L-18
	13155	Microeconomics	6	42	27001	Economics 1	8	L-18
	13164	Organization Behaviour	6	42	27166	Human Resources and Organization	6	L-18
	13163	Econometrics	6	42	27032	Econometrics	7	L-18
		Marketing Management	6	42	27028	International Marketing	7	L-18

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Universidad del Pais Vasco - Spain**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	25833	Microeconomics	6		27037	Economics 1 for PPE	8	L-33
	25845	Macroeconomia	6					
	15731	Microeconomic Theory III	6		27049	Economics 2 for PPE	8	L-33
	15727	Macroeconomic Theory III	6					
	27009	Introduccion a la econometria	6		27077	Econometrics	7	L-33
	25832	Estadística y análisis de datos	6		27055	Statistics for PPE	8	L-33
	27014	Instituciones y regulación económica	6		27060	Financial Markets and Institutions for PPE	8	L-33
	25850	Derecho de la empresa o comercial	6		27056	Economic Law	6	L-33
	27000	Economía internacional	6		27057	International Economics	8	L-33
	27011	Economía pública ingresos / o gastos			27059	Public Economics	6	L-33
	25040	Economía política	6		27058	Economic Policy fro PPE	8	L-33
	25842	Matemáticas I	6		27042	Mathematics for PPE M1		L-33
	27001	Microeconomía intermedia			27049	Economics 2 for PPE	8	L-33
	27002	Macroeconomía intermedia	6					
	15785	Informática	5		27000	Information Systems and Data Management	3	L-33
	15550	Economía: Políticas Económicas	6		27058	Economic Policy fro PPE	8	L-33
		Introducción a la economía II	6		27049	Economics 2 for PPE	8	L-33
		Estadística aplicada a la economía	6		27055	Statistics for PPE	8	L-33
		Gestión de los mercados financieros	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Diplomacia y política exterior	6			Optional Course	6	L-33
25828	Business Economics: Organisation & Management	6		27044	Business Administration	8	L-33	
27052	Estadística e introducción a la Econometría	6		27077	Econometrics	7	L-33	
25040	Economía política	6		27058	Political Economics fro PPE	8	L-33	
27011	Economía pública: ingresos	6		27059	Public Economics	6	L-33	
<b>2013-2014</b>								
		Relaciones internacionales	6			Optional Course	8	L-33
		Spanish course	6			Optional Course	6	L-33
<b>2014-2015</b>	26926	Eco 2: principles of macroeconomics	6		27011	Economics 2	8	L-18
	27020	Applied economics	6		27032	Econometrics	7	L-18
	25813	Marketing internacional	6		27028	International Marketing	7	L-18
	25829	Mathematics 2	6		27002	Mathematics for Economists M2	6	L-18
	26985	Gestión de recursos Humanos	6		27166	Human Resources and Organisation	6	L-18
	25840	Financial management: financing	6		27014	Financial Analysis	7	L-18
<b>2015-2016</b>	25832	Statistics and Data Analysis	6		27055	Statistics for PPE	8	L-33
		Information System for Business Management	6		27000	Information Systems and Data Management	3	L-33
	25833	Microeconomics	6		27037	Economics 1 for PPE	8	L-33
	25824	Mathematics I	6		27042	Mathematics for PPE M1	6	L-33
	25826	Introduction to Law	6		27056	Economic Law	6	L-33
	27200	Political Ideologies and Identities	6			Optional Course	6	L-33
	25829	Matemáticas II			27048	Mathematics B for PPE	6	L-33



Free Movers

List of course equivalences recognised in previous years

Faculty of Economics and Management

**University College Cork**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Advanced English for Academic Study	5		27122	English as a Foreign Language	3	L-33
		Finance and Capital Markets	5		27060	Finanzmärkte und Institutionen	8	L-33
		Public Expenditure: How the Government Spends Taxpayers Money	5		27059	Public Economics	6	L-33
		Introduction to Business Statistics	5		27055	Statistica per SES	8	L-33
		Portoguese Beginners Language	5			opzionale	5	L-33

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2018-2019</b>		Bürgerliches Recht	5	60	27003B	Diritto Privato	6	L-18
		Steuerlehre	3	30	27020	Diritto Tributario	7	L-18
		Statistik	5	60	27010	Statistica	6	L-18
		Strategisches Management	5	60	27023	Strategia d'impresa	7	L-18
		Handels- und Gesellschaftsrecht	3	30	27012	Diritto Commerciale	6	L-18

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2018-2019</b>	A86011	Economia Aziendale e Contabilità	9	76	27005	Einführung in die Betriebswirtschaftslehre	8	Fedele



**Università della Svizzera Italiana at Lugano - Switzerland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Microeconomia B + Economia e istituzioni	6+2		27011	Economics 2	8	L-18
		Economia pubblica A	4,5			Optional Course	5	L-18
		Economia politica monetaria	6			Optional Course	6	L-18
		Diritto internazionale dell'economia				Optional Course	3	L-18
		Inglese Economico II ODER Inglese per economisti B	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Marketing	6		27013	Marketing	7	L-18
		Microeconomia B + Macroeconomia B	6 + 4,5		27011	Economics 2	8	L-18
		Informatica I	4,5		27006	Information Systems and Data Management	5	L-18
		Economia Aziendale 1 + 2	4,5 + 4,5		27029	Management of Multinationals	7	L-18
		Matematica I + Matematica II	6 + 6		27002	Mathematics for Economists M1+M2	12	L-18
		Economia internazionale	6			Optional Course	6	L-18
		Corporate finance	6			Optional Course	6	L-18
		Teoria e istituzioni monetarie				Optional Course	4	L-18
		Teoria finanziaria	6		27014	Financial Analysis	6	L-18
		Strategic marketing	6		27013	Marketing	7	L-18
		Corporate finance	6		27036	Banking and Corporate Finance	7	L-18
		Introduzione all'econometria	6		27032	Econometrics	7	L-18
		Controlling			27025	Management Accounting and Control	7	L-18
		Politica economica	6		27021	Economic Policy	6	L-18
		Economia Aziendale 2B	3		27023	Strategic Management	7	L-18
	Financial Statment analysis	3		27014	Financial Analysis	7	L-18	
	Private banking	6			Optional Course	6	L-18	
	Introductory Corporate Governance	3			Optional Course	3	L-18	
	Economia Aziendale BI + BII	8		27029	Management of Multinationals	7	L-18	
<b>2013-2014</b>			4,5		27000	Information Systems and Data Management	3	L-33
		Diritto dell'economia	6		27056	Economic Law	6	L-33
		Corso estesivo francese		60		Optional Course	3	L-33
		Inglese settoriale	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Economia internazionale	6		27057	International Economics	8	L-33
		Informatica I	4,5		27006	Information Systems and Data Management	5	L-18
		Politica Economica	6		27021	Economic Policy	6	L-18
		Diritto Fiscale	3		27020	Taxation Law	7	L-18
		Diritto Internazionale dell'economia	6		27020	Taxation Law	7	L-18
		Controlling	6		27025	Management Accounting and Control	7	L-18
		Macroeconomics	4,5		27011	Economics 2	8	L-18
		Economia e istituzioni	2		27011	Economics 2	8	L-18
		Trading and financial markets	3			Optional Course	6	L-18
		Sales Management	3			Optional Course	6	L-18
		Rhetorical strategies	3			Optional Course	3	L-18
		Political communication	3			Optional Course	3	L-33
		Corso avanzato di inglese	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Informatica I	6		27000	Information Systems and Data Management	3	L-33
		Politica Economica	6		27021	Economic Policy	6	L-18
		Marketing	6		27013	Marketing	7	L-18
	Storia delle idee e dei fatti economici	6		25352	Economic History	6	L-18	
	diritto amministrativo + tecniche legislative	3+3		27064	Theory and Laboratory of Public Law and Sources of Law	6	LM-63	
	dottrine politiche	3			Optional Course	3	LM-63	
	Organizzazione e gestione del personale	3			Optional Course	3	LM-63	
	Corporate social responsibility	3			Optional Course	3	LM-63	
nuovo LA:								
<b>2015-2016</b>		Economia politica	6		27021	Economic Policy	6	L-18
		Teoria finanziaria	6		27035	International Finance	7	L-18
		Controlling	6		27025	Management Accounting and Control	7	L-18
		New Media for Tourism Communication	4,5			Optional Course	5	L-18
		Introduction to Econometrics	6		27077	Econometrics	7	L-33

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
		Finance Theory	6		27060	Financial Markets and Institutions for PPE	8	L-33
		International Economics	8		27057	International Economics	8	L-33
		Topics in Labor, Public and Development	6			Optional Course	6	L-33
		economia aziendale 1	6			Optional Course	6	L-18
		Industrial organisation	6		27022	Industrial Economics	6	L-18
		Negotiation	3			Extracurricular Course	3	L-18
<b>2016-2017</b>		Diritto dell'economia	6		27012	Business Law	6	L-18
		Statistica II	6		27010	Statistics	6	L-18
		Strategia aziendale	6		27023	Strategic Management	7	L-18
		Teoria Finanziaria	6		27014	Financial Analysis	7	L-18
		Introduction to Statistics	6		27010	Statistics	6	L-18
		Corporate strategy	6		27023	Strategic Management	7	L-18
		The leadership challenge	3		27018	Communication skills & Leadership	4	L-18
		Corporate finance	6		27014	Financial Analysis	7	L-18
		Economia aziendale	6		27044	Business Administration	8	L-33
		Macroeconomia B	4,5		27049	Economics 2	8	L-33
		Corporate finance	6		27014	Financial Analysis	7	L-18
		Inglese Economico	max 6		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
<b>2017-2018</b>		Microeconomia A	6		27037	Economics 1 for PPE	8	L-33
		Macroeconomia A	4,5		27049	Economics 2 for PPE	8	L-33
<b>2018-2019</b>		Microeconomia B	3		27037	Economics 1 for PPE	8	L-33
		Econometria	6		27077	Econometrics	7	L-18
		Diritto dell'Economia II	6		27056	Diritto dell'Economia	6	L-33
		Economia Internazionale	6		27057	Internationale Volkswirtschaftslehre	8	L-18
		Macroeconomia B	4,5		27049	Economics 2 for PPE	8	L-33
		Psicologia Sociale	6			Optional Course	6	
		Statistics	6		27055	Statistica per SES	6	L-33
		Strategic Management in Public and non profit sector	3		27059	Public Economics	6	L-33
		Project Management	3			Optional course (extra curricular)	3	
		Corporate Finance	6			Optional course (extra curricular)	6	
		Global Investment research	3			Optional course (extra curricular)	3	
		Statut pour l'information publique	3			Optional course (extra curricular)	3	
<b>2019-2020</b>		Financial Econometrics	6			Financial Econometrics	6	
		Advanced Corporate Finance	6			Corporate Restructuring M&A	6	
		Financial Modelling	6			Free choice	6	
		Structured Products	6			Free choice	6	
		Advanced Corporate Governance + Law Financial Regulation Compliance	6 (3+3)			Elective course (Banking and Financial Law)	6	
	27010	Statistics	6			Statistics	6	L-33
	27035	International Finance	7			Corporate Finance	6	L-33
		Free choice course	6			Household Economics and Finance	6	L-33
	27348	Financial Econometrics	6			Financial Econometrics	6	L-33
	27014	Financial Analysis	6			Investments	6	L-33
	27329	Strategic Management	7			Business Strategy	6	L-33
		Financial Econometrics	6			Financial Econometrics	6	L-77AF
		Advanced Corporate Finance	6			Corporate Restructuring M&A	6	L-77AF
		Financial Modelling	6			Free choice	6	L-77AF
		Structured Products	6			Free choice	6	L-77AF
		Advanced Corporate Governance + Law Financial Regulation Compliance	6 (3+3)			Elective course (Banking and Financial Law)	6	L-77AF
		Strategia aziendale	6			Corso opzionale	6	L-33
		Statistica II	6		27055	Statistica	8	L-33
		Teoria Finanziaria	6		27060	Economia e gestione delle istituzioni e dei mercati finanziari per PPE	8	L-33
		Economia Internazionale	6		27197	Economia politica e internazionale	7	L-33
		Elementi di statistica	6		27055	statistica	8	L-33

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Deutsche Universität für Verwaltungswissenschaften in Speyer - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Einführung in die Wirtschaftspolitik	2		27061	Economics and Politics in the Public Sector - M2	6	LM-63
		Grundlagen Ökonomisches Denken	3		27061	Economics and Politics in the Public Sector - M2	6	LM-63
		Public Corporate Governance	6		27062	Management, Strategies and Leadership - M1	6	LM-63
2016-2017		Einführung in die öffentliche Betriebswirtschaftslehre	3		27073	Accounting for the public sector	6	LM-63
		EU-Rechtsetzung und Umsetzung in den Mitgliedstaaten	5		27074	Law of the European Union and of its Member States	6	LM-63
		Recht, Struktur, Organisation und Verfahren der öffentlichen Verwaltung	2		27075	Theory and Laboratory of the Administrative Law	6	LM-63
		Praxis und Perspektiven der Verwaltungsinformatik	2		27076	Management Information Systems in the public sector	4	LM-63
		Einführung in das WTO-Recht	2		27072	Law of International Institutions	6	LM-63
	C305	Strategisches Management	2		27062	Management, Strategies and Leadership - M1	6	LM-63
	S205	Innovation durch Digitalisierung	5		27076	Management Information Systems in the public sector	4	LM-63
	V109	Einführung in das EU Recht	2		27072	Law of International Institutions	6	LM-63
	C109	Juristische Methodenlehre, Öffentliches Recht, Verwaltungsfachsprache und wissenschaftliches Arbeiten			27075	Theory and Laboratory of the Administrative Law	6	LM-63
		Grundlagen der Finanzwirtschaft des Bundes und der Länder	5		27073	Accounting for the public sector	6	LM-63
		Aktuelle Probleme des Staates und Verwaltungsrechts	5		27068	Economic policy and Government	6	LM-63
		Europäisches und internationales Wirtschaftsrecht	5		27072	Law of International Institutions	6	LM-63
2018-2019	C305	Strategisches Management			27062	Management, Strategisches und Leadership	6	LM-63
	S205	Innovation durch Digitalisierung			27076	Management Information Systems in the Public Sector	4	LM-63
	V109	Einführung in das EU-Recht			27074	Law of European Union and its Member States	6	LM-63
	S109	Europäisches und internationales Wirtschaftsrecht			27072	Law of international institutions	6	LM-63

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Katholische Universität Eichstätt-Ingolstadt - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Financial Modelling	5		27014	Financial Analysis	7	L-18
		Wirtschaftsdeutsch	5		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	4	L-18
		International business	5		27029	Management of Multinationals	7	L-18
		Customer Management	5		27030	Consumer Behaviour	7	L-18
		Grundlage des Controllings	5		27025	Management Accounting and Control	7	L-18
		Wirtschafts-und Unternehmensethik	5		27164	Basic Problems of Ethics	6	L-18
		International Economics	5		27035	International Finance	7	L-18
		Organisational Behaviour	5	45	27018	Communication Skills and Leadership	4	L-18
		Consumer Behaviour and M.R	5	36	27030	Consumer Behaviour	7	L-18
		Principles of Marketing	5	50	27013	Marketing	7	L-18
		Advanced economics and Business ethics	5	60		Optional Course	10	L-18
	International economics	5	42		Optional Course	8	L-18	
2014-2015	AP05	Organizational Behaviour	5		27018	Communication Skills and Leadership	4	L-18
		International Business	5		27029	Management of Multinationals	7	L-18
		Financial Modeling	5		27014	Financial Analysis	7	L-18
		International Economics	5		27035	International Finance	7	L-18
		Grundlage des Controllings	5		27025	Management Accounting and Control	7	L-18
		Current Business Topics	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Wirtschaftsdeutsch I	5	39	27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	4	L-18
		Einführung in das strategische Management	5	48	27023	Strategic Management	7	L-18
		Internationale Unternehmensführung	5		27029	Management of Multinationals	6	L-18
		Makroökonomie I + Makroökonomie II	5	50+50	27011	Economics 2	8	L-18
	SCH 20	Supply Chain Controlling	5		27031	Operations Management	7	L-18
		Wirtschaftsdeutsch II	5		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18
		Risikomanagement	5		27034	Financial Risk Management	7	L-18
			5		27032	Econometrics	7	L-18
2015-2016		Proseminar Bürgerliches Recht, dt. u. int. Handels und Wirtschaftsrecht	5		27056	Economic Law	6	L-33
		Investment, Finance and Capital Markets	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Grundlagen der Organisationspsychologie	5			Optional Course	6	L-33
		Quantitative Ethics	5			Optional Course	6	L-33
		Öffentliche Finanzen	5		27059	Public Economics	6	L-33
		Economic Policy	5		27058	Economic Policy	8	L-33
		Führungs- u. Sozialkompetenz	5			Optional Course	6	L-33
		Arbeitsmarktökonomik	5			Optional Course	6	L-33
		Topics in Int. Economics			27057	International Economics	8	L-33
2016-2017		Corporate Management	5		27005	Introduction to Management	8	L-18
		Behavioral Finance	5			Optional Course	6	L-18
2017-2018		Kaufverhalten und Marktforschung	5		27030	Consumer Behaviour	7	L-33
		Globales Marketing Management	5		27028	International Marketing	7	L-33
		Behavioral Finance	5		27060	Financial Markets and Institutions for PPE	8	L-33

	Seminar zur experimentellen Wirtschaftsethik	5		27051	Business Ethics	6	L-33
	Human Ressourcen Management	5		27166	Human Resources and Organisation	6	L-33
	Fundamentals of Service Marketing	5		27013	Marketing	7	L-18

<b>2018-2019</b>	Introduction to Strategic Management	5		27005	Introduction to Management	8	L-18
	Makroökonomie	5		27011	Economics 2	8	L-18
	Global Marketing Management	5		27013	Marketing	7	L-18
	Current Business Topics	5		27158	English as a Foreign Language - Specialized Language Course for Economics - Advanced	3	L-18
	Wirtschaftsdeutsch II	5		27124	German as a Foreign Language - Specialized Language course for Economics - Basic	4	L-18
	Econometrics	5		27077	Ökonometrie für ÖS	7	L-33
	Proseminar: Grundfragen des Wirtschaftsrechts	5		27056	wirtschaftsrecht	6	L-33
	Kapitalmarkttheorie	5		27060	Finanzmärkte und Institutionen für ÖS	8	L-33
	Consumer behaviour and Market research	5		27030	Konsumentenverhalten	7	L-33
	Sozialpolitik	5		27058	Neue politische Ökonomie für ÖS	8	L-33

Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**California State Polytechnic University Pomona - U.S.A.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	MPA502	Public Budgeting and Finance Admin	4			Optional Course	6	LM-63
	MPA505	Qualitative Analytic Methods in the Public Sector	4			Optional Course	7	LM-63
	MPA555	Contemporary issues in public policy	4			Optional Course	6	LM-63
	URP434	Community development theory and practice	4			Optional Course	6	LM-63
	URP551	Social and Political planning policy	4			Optional Course	6	LM-63

<b>2014-2015</b>	EC202	Principles of Economics	4		27011	Economics 2	8	L-18
	EC403	Intermediate Macroeconomic Theory	4					
	IBM304	Principles of Marketing Management	4		27013	Marketing	7	L-18
	FEL300	Managerial Finance I	3		27014	Financial Analysis	7	L-18
	FRL301	Managerial Finance II	3					
	ENG110	First-Year Composition			27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	EC521	Business Economics	4		27022	Industrial Economics	6	L-18
	COM201	Communication Theory	4		27018	Communication Skills and Leadership	4	L-18
	IBM414	International marketing management	4		27028	International Marketing	7	L-18
	MHR311	Human resources management	4		27166	Human Resources and Organisation	6	L-18
	ACC208	Managerial accoutning for decision making	4		27025	Management Accounting and Control	7	L-18
	EC401	Intermediate microeconomic theory	4			Optional Course	4	L-18
	EC202	Principles of Economics				Optional Course	4	L-18

Erasmus Exchange Programme and Free Movers  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Universität Bremen - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
2017-2018		Marketing	6		27013	Marketing	7	L-18
		Strategic management	6		27023	Strategic Management	7	L-18
		Game theory	9			Optional Course	6	L-18
		International management	6		27029	Management of Multinationals	7	L-18
		Käuferverhaltenslehre	9		27030	Consumer Behaviour	7	L-18
2013-2014		Investments	6		27014	Financial Analysis	7	L-18
		Marketing	6		27013	Marketing	7	L-18
		Mikroökonomie	6		27001	Economics 1	8	L-18
		Statistik	9		27010	Statistics	6	L-18
		Fremdsprache			27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Strategisches Management	6		27023	Strategic Management	7	L-18
		Menschliches Verhalten in Organisationen				Optional Course	6	L-18
		HR Management & Organisation theory	6			Optional Course	4	L-18
		Analysis of economics data	3		27006	Information Systems and Data Management	5	L-18
		Macroeconomics	9		27011	Economics 2	8	L-18
		International economics ...	6		27057	International Economics	8	L-33
		Academic writing research	3		27043	Introduction to Academic Writing	3	L-33
		Wirtschafts- und Sozialpolitik	6		27059	Public Economics	6	L-33
		Ökonometrie	6		27077	Econometrics	7	L-33
		Klassische Theorien wirtschaf. Entwicklungen	6		27038	History of Economic Thought for PPE	6	L-33
		Internationale Wirtschaftsbeziehung	6		27057	International Economics	8	L-33
		Advanced academic skills + presentation and discussion	3+3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Marketing	6		27013	Marketing	7	L-18
		Transport economics	6			Optional Course	4	L-18
		Project management	6			Optional Course	4	L-18
		Sport-business performance	6			Optional Course	4	L-18
		Schreiben und Textgrammatik	3		27118	German as a Foreign Language - Spec. Lang. Course	3	L-33
		Einführung in die wissenschaftsphilosophie	5		27040	Philosophy of Science	5	L-33
		Supply Chain Management	6			Optional Course	6	L-18
		International business environment	6			Optional Course	6	L-18
		Financial Management	6		27014	Financial Analysis	7	L-18
	International MGMT	6		27029	Management of Multinationals	7	L-18	
	Schreiben und Grammatik	3		27124	German as a Foreign Language - Spec. Lang. Co	4	L-18	
	C1 Vortrag und Präsentation	3		27127	German as a Foreign Language - Spec. Lang. Co	3	L-18	
2015-2016		International Business Environment	6		27029	Management of Multinationals	7	L-18
		Financial Risk Management	6		27034	Financial Risk Management	7	L-18
		Operatives Controlling	6		27025	Management Accounting and Control	7	L-18
		Strategisches Management - Management von internat	6		27023	Strategic Management	7	L-18
		Marketing	6		27013	Marketing	7	L-18
		Einführung in die Ökonometrie	6		27032	Econometrics	7	L-18
		Grundlagen des betriebswirtschaftlichen Prüfungswes	6		27026	Auditing	7	L-18
		Brand Management	6			Optional Course	6	L-18
		Human Behavior in Organisation	6			Extracurricular Course	6	L-18
		Supply Chain Operations Management	6		27031	Operations Management	7	L-18
		Financial Analysis and Valuation	6		27014	Financial Analysis	7	L-18
		Englisch for Business Studies and Economics III	3		27158	English as a Foreign Language - Spec. Lang. For	3	L-18
		Begleitseminar Internationales Management	3			Optional Course	6	L-18
		Market Research	9			Optional Course	6	L-18
		Advanced Business English (UNICert III) (C1.1)	3		27158	English as a Foreign Language - Spec. Lang. For	3	L-18
		Erfolgreiches Präsentieren, Moderieren und Diskutieren ein Rhetoriktraining (für Studierende des FB 9)			27018	Communication Skills and Leadership	4	L-18
		Spanisch B2	6			Optional Course	3	L-18
		Deutsch - Texte, Strukturen und Schreibtraining/German - Texts, Structures and Writing Practice (C1)	3		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18
2016-2017		Strategic Consumer Insights	6			Optional Course	6	L-18
		Projekt IEM <sup>2</sup> II - Markenmanagement	12			Optional Course	6	L-18
		Gründungsmanagement II	6			Optional Course	6	L-18
		Spanish course - comunicacion oral (Group A)	3			Extracurricular Course	3	L-18
		Viewing film critically	3			Extracurricular Course	3	L-18
		Spanish course - Gramatica en contexto (Grupo B)	3			Extracurricular Course	3	L-18
		Tschechisch für Anfänger	6			Extracurricular Course	6	L-18
		(UNICert III course) (C1.2)	3		27018	Communication Skills and Leadership	4	L-18
		Urban History and Geography of Bremen and Northern Germany	4			Extracurricular Course	4	L-18
		Theorie der Unternehmung	6		27005	Introduction to Management	8	L-18
		Social Media Strategy	9			Optional Course	6	L-18



	Wirtschaftsdeutsch mit Exkursion	3		27124	Deutsch Grundfachsprache	4	L-18
	Human Resource Management	6		27166	Human Resources and Organization	6	L-18
	Finanzanalyse und Unternehmensbewertung	6		27014	Financial Analysis	7	L-18
	Betriebliche Informationssysteme und E-Business	6		27006	Information Systems and Data Management	5	L-18
	Presentation Skills	3		27018	Leadership and Presentation Skills	4	L-18
	Gründungsmanagement III	9			Optional Course	6	L-18
	Entrepreneurship and Innovation Networks	9			Optional Course	3	L-18
	Distributionslogistik	6			Extracurricular Course	6	L-18
	Gründungsmanagement I	6			Extracurricular Course	6	L-18
	Borders and Border Region in Europe	6			Extracurricular Course	6	L-18
	Die Dynamiken der Europäischen Integration: Vertiefung, Erweiterung, Demokratisierung	3			Extracurricular Course	3	L-18
	Markenmanagement	6			Extracurricular Course	6	L-18

<b>2017-2018</b>	Company Taxation	9		27020	Taxation Law	7	L-18	
	Behavioral Finance	6			Optional Course	6	L-18	
	Economic and Financial Policy	6		27021	Economic Policy	6	L-18	
	Introductory Econometrics	6		27032	Econometrics	7	L-18	
	Theorien der Organisation	6		27005	Introduction to Management	8	L-18	
	Strategic Consumer Insights	6		27030	Consumer Behaviour	7	L-18	
	German- Texts, Structures and writing	3		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	4	L-18	
	German- Lecture and Presentation	3		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18	
	Advanced Business English	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
	/07-B37-4-44-01	Empirische Makroökonomie	3		27011	Economics 2	8	L-18
	/07-B37-6-05-01	Theorie der Unternehmung	6		27005	Introduction to Management	8	L-18
	/07-B37-2-02-01	Marketing	6		27013	Marketing	7	L-18
	FZHB0611	Advanced English for Academic Purposes - UNİcert III course (C1.1)	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	FZHB6025	Deutsch - Gespräch und Diskussion (B2)	3		27127	German as a Foreign Language - Spec. Lang. For Economics -Advanced	3	L-18
	/07-BS37-4-13-11	Customer Relationship Management	6			Consumer Behaviour	7	L-18

<b>2018-2019</b>	Theorien der Organisationen	6		27005	Einführung in die Organisation und in die Betriebswirtschaftslehre	8	L-33	
	Einführung in die Volkswirtschaftslehre	6		27011	Volkswirtschaftslehre 2	8	L-18	
	Advanced Academic Writing and Presentation Skills for Business Studies and Economics	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
	Supply Chain Operations Management	6		27031	Operations Management	7	L-18	
	07-B37-6-05-01	Marketing	6		27013	Marketing	7	L-18
	Entrepreneurship I	6				Optional course	6	L-18
	E-commerce and Digital Marketing	6				Optional course	6	L-18
	07-BS37-4-13-11	Customer Relationship Management	6		27030	Consumer Behaviour	7	L-18
	07-BS37-4-13-01	International Management	6		27029	Management of Multinationals	7	L-18
	07-B37-4-44-01	Empirical Macroeconomics	3		27011	Macroeconomics	8	L-18
	07-BS37-4-20-14	Management Accounting and Decision Making	6		27025	Management Accounting and Control	7	L-18
	07-B37-2-02-01	Theorie der Unternehmung	6		27005	Introduction to Management	8	L-18
	FZHB0611	Advanced English for academic Purposes - UNI cert III	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	FZHB6019	Deutsch - Texte, Strukturen und Schreibtraining	3		27127	German as a Foreign Language -Specialized Course for Economics - Advanced	3	L-18

<b>2019-2020</b>	Grundlagen des Betriebswirtschaftlichen Prüfungswesen	6		27026	Auditing	7	L-18	
	07-B37-5-14-08	Prüfungswesen	6		27026	Auditing	7	L-18
	07-B37-5-21	Einführung in die Ökonometrie	6		27032	Econometrics	7	L-18
	07-B37-3-08	Makroökonomie	9		27011	Macroeconomics	8	L-18
	07-B37-5-13-09	Strategische Management	6		27023	Strategic Management	7	L-18
	07-B37-4-15-04	Supply Chain Operations Management	6		27031	Operations Management	7	L-18
		Makroökonomie	9			Economics 2	8	L-18
		Ökonometrie	6			Econometrics	7	L-18
		Supply Chain Operations Management	6			Operations Management	7	L-18
		Transport Economics	6			Extra curricular course	6	L-18
		Strategic Management	6			Strategic Management	7	L-18
		Grundlagen des Betriebswirtschaftlichen Rechnungswesen	6			Auditing	7	L-18
	07-B37-5-14-08	Grundlagen des Betriebswirtschaftlichen Prüfungswesen	6		27026	Auditing	7	L-18
	07-B37-5-21	Einführung in die Ökonometrie	6		27032	Econometrics	7	L-18
	07-B37-3-08	Makroökonomie	9		27011	Macroeconomics	8	L-18
	07-B37-5-13-09	Strategische Management	6		27023	Strategic Management	7	L-18
	07-B37-4-15-04	Supply Chain Operations Management	6		27031	Operations Management	7	L-18



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 Faculty of Economics and Management

**Université de Lausanne - Switzerland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>		Management des Connaissances	6		27087	M3 - Knowledge Management	6	LM-77
		R&D Management	6		27175	Entrepreneurship - M2	7	LM-77
		Social Entrepreneurship	3			Optional Course	4	LM-77
		Corporate Strategy	6			Optional/ Extracurricular course	6	LM-77
		Strategy Consulting	3			Optional Course	3	LM-77
		Commerce international et intégration europeen	6		27057	International Economics/Int. Economics A	6	L-33

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Université Paul Cezanne III de Marseille - France**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	EMBEM345	Anglais 2	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	ENBEM141	Statistique	6		27055	Statistics for PPE	8	L-33
		Macroeconomie 2	9		27049	Economics 2 for PPE	8	L-33
		Compatibilité analytique et control de gestion	9					
	P3L5E	Relations internationales	4		27050	Political Science 2	7	L-33
	ENBEM5U2	Informatique	3		27000	Information Systems and Data Management	3	L-33
		Economie publique	3		27059	Public Economics	6	L-33
		Francais	3			Optional Course	3	L-33
		Compatibilité analytique de la langue vivante 2	3		27119	English as a Foreign Language - Spec. Lang. Course	3	L-33

Universität Hamburg - Germany

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree	
2017-2018		Einführung ins Marketing	6		27013	Marketing	7	L-18	
		Strategisches Management	6		27023	Strategic Management	7	L-18	
		Organisation	6	56		Optional Course	6	L-18	
		Ertragsbesteuerung der Unternehmen	6		27020	Taxation Law	7	L-18	
		23-21933122 Konzernbilanzen	6		27027	Advanced Financial Accounting	7	L-18	
		23-24902122 EU- Wirtschaftspolitik	6		27021	Economic Policy	6	L-18	
		Statistik	3		27010	Statistics	6	L-18	
		Mikroökonomie	6		27001	Economics 1	8	L-18	
		Makroökonomie	6		27011	Economics 2	8	L-18	
		International media management	6			Optional Course	6	L-18	
		Produktion	6		27031	Operations Management	7	L-18	
	2013-2014		21-10.200 Industrieökonomik	6		27022	Industrial Economics	6	L-18
		23-24.902.22 Europäische Wirtschaftspolitik	6		27021	Economic Policy	6	L-18	
		21-10-210 Angewandte Ökonometrie I	6		27032	Econometrics	7	L-18	
		21-21.351 Internationales Management	6		27029	Management of Multinationals	7	L-18	
		21-31104 Internationale Marktstrategien	6		27029	Management of Multinationals	8	LM-77	
		21-31103 Integrated marketing communication	6			Optional Course	8	LM-77	
		21-31504 Health economics	6			Optional Course	8	LM-77	
		21-30605 Social choice and welfare	6			Optional Course	8	LM-77	
		23-14.905.122 Finanzwissenschaft	6		27065	Public Economics	7	LM-63	
		23-32.903.122 Foundations of European Law	4		27074	Law of the European Union and of its Member States	6	LM-63	
		21.31.202 Strategisches Management	6		27062	Management, Strategies and Leadership - M2	6	LM-63	
		Makroökonomie Z1+Z2	6+6		27061	Economics and Politics in the Public Sector - M1+M2	6	LM-63	
		Einführung in die Volkswirtschaftslehre	6+6		27061	Economics and Politics in the Public Sector - M1+M2	6	LM-63	
		Capital markets and investment banking	6			Optional Course	8	LM-77	
		27-12P03-132 Europäische Verfassungsrecht	6		27074	Law of the European Union and of its Member States	6	LM-63	
		23-11P12-132 Einführung in die public management	6		27062	Management, Strategies and Leadership - M2	6	LM-63	
		22-10.140 Finanzwissenschaft	6		27059	Public Economics	6	L-33	
		23-14-905.131 Makroökonomie	6		27049	Economics 2 for PPE	8	L-33	
		21.10.040 Unternehmensführung: Grundlagen des Managements	6		27005	Introduction to Management	8	L-33	
		23-24.913.131 Wirtschaftspolitische Studien	6		27058	Economic Policy for PPE	8	L-33	
		Marketing - Grundlagen	3				6	L-18	
		Marketing - Vertiefung	3		27013	Marketing	6	L-18	
		Englisch für BWL	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
		Writing Skills	3						
		Emotionen in Organisationen	3			Optional Course	6	L-18	
		Lernende Organisation	3			Optional Course	6	L-18	
		Einführung Personal	6			Optional Course	6	L-18	
		Power of international relations	5			Optional Course	3	L-18	
		Makroökonomie	6		27011	Economics 2	8	L-18	
		Einführung in die Theorien der internationalen Beziehungen	5			Optional Course	6	L-18	
		Einführung Marketing	6		27013	Marketing	6	L-18	
		Advanced English: English für BWL und Wirtschafts- und	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
		Einführung in die Volkswirtschaftslehre	6		27061	Economics and Politics in the Public Sector - M1	6	LM-63	
		Einführung in die Wirtschafts- und Theoriegeschichte	6		27061	Economics and Politics in the Public Sector - M2	6	LM-63	
		Medien in der soziologischen Theorie	6	56		Optional Course	6	L-18	
2014-2015			23-14.908.138 Finanzwissenschaften	6		27059	Public Economics	6	L-33
		22-10.170 Angewandte Ökonometrie I	6		27077	Econometrics	7	L-33	
		24-415.11 Journalismus, Medien und Gesellschaft: Eine Einführung	6			Optional Course	6	L-33	
		05-866/05-873 Wissenschaftliches Schreiben: Deutsch als Fremdsprache	3		27121	German as a Foreign Language	3	L-33	
		22-10.020 Einführung in die Wirtschafts- und Theoriegeschichte	6		27038	History of Economic Thought for PPE	6	L-33	
		22.10-254 Weltwirtschaftliche Entwicklung	6		27057	International Economics	8	L-33	
		Makroökonomie	6		27049	Economics 2 for PPE	8	L-33	
		Statistik I	6		27055	Statistics for PPE	8	L-33	
		Aktuelle Fragen der Volkswirtschaftstheorie und -politik	6		27059	Public Economics	8	L-33	
		Europäische Wirtschaftspolitik	6		27021	Economic Policy	6	L-18	
		Industrieökonomik	6		27022	Industrial Economics	6	L-18	
		Angewandte Ökonometrie I	6		27032	Econometrics	7	L-18	
		23.21.921.142 Marketingspezialisierung: Markt- und Konsumforschung	6		27030	Consumer Behaviour	7	L-18	
		22-10.090.1 Makroökonomik für Betriebswirte	6		27011	Economics 2	8	L-18	
		22-10.130 Industrieökonomik	6		27022	Industrial Economics	6	L-18	
		Englisch für VWL	3		27158	English as a Foreign Language - Spec. Lang. For Econom.	3	L-18	
		Produzione scritta 2	0	54					
		Letture e conversazione 2	0		27120	Italian as a Foreign Language - Spec. Lang. Course	3	L-33	
		Geld und Kredit	6	42		Optional Course	6	L-33	
		Monetäre Außenwirtschaft	3	21		Optional Course	3	L-33	
		23-24.914.132 Europäische Wirtschaftspolitik	6		27021	Economic Policy	6	L-18	
		22.10.130 Industrieökonomik	6		27022	Industrial Economics	6	L-18	
		22-10.170 Angewandte Ökonometrie I	6		27032	Econometrics	7	L-18	
		23-21.912.132 Marktspezialisierung: Markt- und Konsumforschung	6		27030	Consumer Behaviour	7	L-18	
		23-11.912.142 Einführung Marketing	6		27013	Marketing	7	L-18	
		Deutsch als Fremdsprache: Einführung in die Wissenschaftssprache und in das wissenschaftliche	3		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18	
		05-871 Entwicklungstheorie und -politik	6		27057	International Economics	8	L-33	
		23-14.907.142 New Media and Society	6			Optional Course	6	L-33	
		24-408.19 Akutelle Fragen der Wirtschaftspolitik	6		27058	Economic Policy	8	L-33	
		23-21-907.142 Strategische Unternehmensführung	6		27023	Strategic Management	7	L-18	
	2015-2016		22-10.150 Außenwirtschaft	6		27057	International Economics	8	L-33
			Finanzwissenschaften	6		27059	Public Economics	6	L-33
		Marketing	6		27013	Marketing	7	L-33	

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
		Political Economy				Optional Course	8	L-33
	23-27.907.142	Internationaler Handel	3		27057	International Economics	8	L-33
	24-106.23	Postcolonialism in International Relation	4			Optional Course	6	L-33
	24-107.25	Politisches Denken in China und Indien	4			Extracurricular Course	4	L-33
	22-10.256	Business Cycle and Growth Policy	6		27058	Economic Policy	8	L-33
		Vorbereitung auf Sprachtests	3					
		Einführung in die Wissenschaftssprache und in das wissenschaftliche Arbeiten (B2/C1)	3		27118	German as a Foreign Language - Specialized Language course	3	L-33
	23-21.920.161	Marketingspezialisierung: Design Thinking	3			Extracurricular Course	6	L-33
	23-21.955.161	Strategische Unternehmensführung	6			Extracurricular Course	8	L-33
	23-11.925.161	Einführung in das Marketing	6			Extracurricular Course	8	L-33
	23-11.918.161	Einführung Personal	6			Extracurricular Course	8	L-33
	23-24.967.161	Geschichte des Ökonomischen Denkens	6		27038	Geschichte der Wirtschaftstheorie	6	L-33
	23-03.949.161	Politische Geschichte	6			Optional Course	6	L-33
	24-106.23	Global Constitutionalism	4			Optional Course	6	L-33
	22-14.906.151	Statistik II	6	40	27010	Statistics	6	L-18
	23-24.917.151	Industrieökonomik	6	40	27022	Industrial Economics	6	L-18
	23-21.910.151	Strategische Unternehmensführung	6	40	27023	Strategic Management	7	L-18
	22-10.810	Angewandte Ökonometrie II	6	40	27032	Econometrics	7	L-18
	23-21.906.142	Betriebswirtschaftliche Steuerlehre	6	40	27020	Taxation Law	6	L-18

2016-2017	23-11930152	Einführung Marketing	6		27013	Marketing	7	L-33
	23-25902152	Advanced English: Academic Writing	3		27043	Academic Writing	3	L-33
	23-14945152	Finanzwissenschaft	6		27059	Public Economics	6	L-33
	23-21932152	Marketingspezialisierung: Konsumverhalten	6		27030	Consumer Behaviour	7	L-33
	22-10.207	Theory of Corporate Finance	6		27036	Banking and Corporate Finance	7	L-33
	23-11.921.162	Marktorientiertes Management	6		27013	Marketing	7	L-18
	23-21.903.162	Konsumentenverhalten	6		27030	Konsumentenverhalten	7	L-18
	22-10.256	Labour and Organizational Economics	6		27166	Human Resources and Organization - optional course	7	L-18
	22-10.251	Financial Econometrics	6		27033	Econometrics of Financial Markets	7	L-18
		Verhaltensökonomie	6		27030	Consumer Behaviour	7	L-18

2017-2018	05-886	Wissenschaftliches Schreiben: "Wissenschaftliches Schreiben für internationale Studierende"	3		27121	German as a Foreign Language	3	L-33
	23-24.956.162	Europäische Wirtschaftspolitik	6		27058	Economics Policy for PPE	8	L-33
	22.10.2014	Realwirtschaftliche Aspekte der Europäischen Integration	6			Optional Course	6	L-33
	23-23.913.162	Soziale Ungleichheit in Europa: Arbeit, Einkommen, Bildung	6			Extracurricular Course	6	L-33
	23-05.904.172	Deutsch als Wissenschaftssprache	3		27121	German as a Foreign Language - Advanced Language Course	3	L-33
	24-105.12	Key Concepts in Comparative Politics	8		27050	Political Science 2	8	L-33
	22-10.206	Aktuelle Fragen der Digitalökonomie	6			Extracurricular Course	6	L-33
	23-14.934.172	Arbeitsmarktökonomik	6			Optional Course	6	L-33
	23-14.933.181	Mikroökonomie	6		27037	Economics 1 for PPE	8	L-33
	23-11.914.181	Finanzierung 1	3		27060	Financial Markets and Institutions for PPE	8	L-33
	22-10.110	Außenwirtschaft	6		27057	International Economics	8	L-33
	22-10.030	Makroökonomie I	6		27049	Economics 2 for PPE	8	L-33
	23-21.906.181	Einführung in die Wirtschafts- und Unternehmensethik	6		27051	Business Ethics	8	L-33
	24-105.22	Nationalism im Emerging Powers: The Case of China and India	8			Optional Course	6	L-33
	05-905	DaF - Berufs- und studienbezogene Sprache: "Einführung ins akademische Schreiben", Niveau B2/C1	3		27121	German as a Foreign Language	3	L-33

2018-2019		Grundkurs Betriebswirtschaftslehre	6		27005	Introduction to Management	8	L-18	
		Geldtheorie und -politik	6		27060	Finanzmärkte und Institutionen für ÖS	8	L-33	
		Makroökonomik I	6		27049	Economics 2 for PPE	8	L-33	
		Marktorientierte Management	6			Optional Course	6	L-33	
		Finanzwissenschaft	6		27059	Public Economics	6	L-33	
		Case Studies on Strategy	6			Optional Course	6	L-33	
		Makroökonomik I	6		27049	Economics 2 for PPE	8	L-33	
		Geldtheorie und -politik	6		27060	Finanzmärkte und Institutionen für ÖS	8	L-33	
		Statistik I	6		27055	Statistics for PPE	8	L-33	
		Einführung in die Wirtschaft- u. Unternehmensethik	6		27051	Business Ethics	6	L-33	
		Corporate Finance	3		27060	Financial markets and Institutions	8	L-33	
		Nationalism in emerging powers: Case of China and India	8			Optional Course	6		
		Vocabulary for all Subjects, Level C1	3		27122	English as Foreign Language - Advanced Specialized Language	3	L-33	
		English für BWL	6	24	27158	Advanced	3	L-33	
		Kostentheorie	6	54	27025	Management Accounting and Control	7		
		23-01.950.181	Accounting	6		27004	Introduction to Accounting	8	L-33
		23-21.903.181	Sustainable Innovation Marketing	6		27013	Marketing	7	L-33
		23-21.906.181	Introduction to Business Ethics	6		27051	Business Ethics	6	L-33
		23-01.901.181	Foundation Course in Business Administration	6		27044	Business Administration	8	L-33

2019-2020	23-11.903.192	Human Resource Management	6		27166	Human Resources and Organization	6	L-18
	23-21.901.192	Strategic Management	6		27023	Strategic Management	7	L-18
	23-14.903.192	Macroeconomics	6		27011	Economics 2	8	L-18
	23-11.902.192	Market-oriented Management	6		27028	International Marketing	7	L-18
	23-01.910.192	Grundkurs BWL	6		27044	Allg. BWL	8	L-33
	23-14.906.192	Finanzwissenschaft	6		27060	Finanzmärkte und Institutionen für ÖS	8	L-33
	23-24.914.192	Int. Handel	6		27197	Int. VWL	7	L-33
23-24.910.192	Ökonometrie 1	6		21077	Econometrics for PPE	7	L-33	

2021-22	22-10.060	Applied Econometrics I	6		27347	Econometrics for Economics	7	L-18
	22-10.204	Economics of Money and Banking	6		27345	Banking and Corporate Finance	6	L-18
	23-24.53.212	Industrial Organization	6		27022	Industrial Economics	6	L-18

**National Sun Yat-Sen - Taiwan**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
<b>2017-2018</b>	IB509	World Economy	3	54	27035	International Finance	7	L-18
	CAPS656	Chinese communism	3			The Chinese Economy and its Integration in the Global Economy	6	L-18
	M461 0005	Business ethics	3		27051	Business Ethics	6	L-18
	IB508	International Human resources	3			Optional Course	6	L-18
	IN 505	Seminar in business management	3			Optional Course	6	L-18
	CAP5561	National security and crisis management	3			Optional Course	6	L-18
	IB508	International Human resources	3			Optional Course	8	LM-77
	IN 505	Seminar in business management	3			International Management	8	LM-77
	HRM 674	Applied statistics and data analysis	3		27084	Strumenti per analisi avanzata dei dati	6	LM-77
	BM 332	Entrepreneurship	3		27086	Entrepreneurship B	7	LM-77
	<b>ONLY THIS YEAR</b>	Capital markets and financial institutions	3		27035	International Finance	7	L-18
	IB502	Statistics and Quantitative methods	3		27010/270	Statistics	6	L-18/ L-33
	IB505	Seminar in business management	3		27029	Management of Multinationals	7	L-18
		Statistics and Quantitative methods	3		27055	Statistics for PPE	8	L-33
		Financial management	3		27060	Financial Markets and Institutions for PPE	8	L-33
		Introduction to management of non-profit organisation	3			Optional Course	6	L-33
		Organisational theory and behaviour	3		27051	Business Ethics	6	L-33
		English for business II	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	IB509	World Economy	3	54	27057	International Economics	8	L-33
		Management information system	3		27000	Information Systems and Data Management	3	L-33
	Democratics theory and social justice	3			The politics of ethic conflicts	6	L-33	
<b>2013-2014</b>		Integrated marketing communication	3		27013	Marketing	7	L-18
		Organisational theory and management	3		27023	Strategic Management	7	L-18
		Human resource management	3			Optional Course	5	L-18
		Business ethics	3		27051	Business Ethics	6	L-33
		Beginner in Mandarin course	3	72 h		Optional Course	6	L-33
		International market management	3		27028	International Marketing	7	L-18
		Cross cultural leadership and communication	3		27018	Communication Skills and Leadership	4	L-18
		World economics	3		27035	International Finance	7	L-18
	IB509	World Economy	3	54	27035	International Finance	7	L-18
		Business strategy	3		27023	Strategic Management	7	L-18
		Chinese Mandarin Basic	3			Optional Course	6	L-18
<b>2014-2015</b>	IB520	Accounting	3		27073	Accounting for the Public Sector	6	LM-63
		International Organisation	3		27070	Management and Organisation of International Institutions	6	LM-63
		International Justice and human rights	3		27072	Law of International Institutions	6	LM-63
		Managerial Economics	3		27065	Public Economics	7	LM-63
		corso cinese base (principanti)	3			Extracurricular Course	7	LM-63
		World economy	3		27035	International Finance	7	L-18
		International marketing management	3		27028	International Marketing	7	L-18
		Marketing management and research	3		27013	Marketing	7	L-18
		General english advanced	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Entrepreneurship Management	9		27086	Entrepreneurship B	7	LM-77
		Level 1 - Beginner Mandarin Chinese	9			Optional Course	8	LM-77
		International HR Management	9			Optional Course	8	LM-77
		Environmental Sustainability and Green Management	9			Optional Course	8	LM-77
		Cross Cultural Leadership and Communication	9			Optional Course	8	LM-77
	Knowledge-Based Economy and Globalizing Management	9		27087	M3 - Knowledge Management	6	LM-77	
<b>2015-16</b>		Seminar in Business & Innovation	7,5		27182	Innovation Management	7	LM-63
		Entrepreneurship	7,5		27181	Entrepreneurship Lab	7	LM-63
<b>2016-17</b>		Service Marketing, ICM 551, 3 ECTS	3		27178	Marketing B2B	6	LM-77
		Options markets: theory and strategy	3			Optional Course	6	LM-77
		International Huma Resource Managment	3			Optional Course	6	LM-77
	GHRM502	Organizational Behavior	3		27062A	Strategic Management in the Public Sector	6	LM-63
	IPSS15	Gender And Social Justice	3		27072	Law of International Institutions	6	LM-63
	GHRM650	International Marketing Management	3		27177	Market Research (extracurricular)	6	LM-63
	IB520	Business ethics and social responsibility	3		27051	Business ethics	6	L-33
	IB604	Business strategy	3		27044	Business administration	8	L-33
	MAPA532	Cross-strait relations and Asia-pacific security	3			Optional Course	6	L-33
	MAPA515	Studies in Chinese Economic and Trade System	3			Extracurricular Course/Optional course	6	L-33
		Chinese language course	3			Optional Course	6	L-33
	CM498	Cross-culture management	3			Optional Course	6	L-33
	MAPA512	Studies in China's foreign policy	3			Extracurricular Course	6	L-33
	CLC301	Intermediate Mandarin Course - Level 1	3			Extracurricular Course	6	L-33
	IB514	Management Information Systems	3		27076	Management Information Systems in the Public Sector	4	LM-63
	PAM534B	Sustainable Development and Green Marketing	3			Extracurricular Course	6	LM-63
	IB502	Statistics for Quantitive Methods	3		27066	Statistics for the public sector M1	6	LM-63

check next time!!!!

only for 2014-2015

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognized at unibz as	ECTS	degree
	MAPA502	International Political Economy	3		27068	Economic Policy and Government Intervention	6	LM-63
	IPS501	Taiwan Government and Politics	3		27064	Theory and laboratry of Public law and sources law	6	LM-63
	BM360	International Business and Strategic Management	3		27044	Business Administration	8	L-33
		Northeast Asia Strategic Security and Diplomatic Relations	3			Extracurricular Course	6	LM-63
<b>2017-2018</b>	MAPA502	International Political Economy	3		27058	Politica Economica	8	L-33
	IB517	Portfolio Management	3		27060	Financial Markets and Institutions for PPE	8	L-33
	CLC101	Beginner Mandarin Course	3			Extracurricular Course	3	L-33
	HRM562	Managing Business Ethics	3		27051	Business Ethics	5	L-33
	MAPA502	International Political Economy	3		27057	International Economics	8	L-33
	BM504	Marketing management and research	3		27013	Marketing - extracurriculare	7	L-33
	IB612	Consulting Methods and Practice	3		27023	Strategic management	7	L-33
	IB501	Managerial Economics	3		27037	Economics 1 for PPE	8	L-33
	CM499	Asia Pacific Business Management Practices	3			Optional Course	6	L-33
		Intermediate Mandarine Course	3			Extracurricular Course	3	L-33
		Continuity and change in the politics of contemporary democracies	3		27050	Politica Science 2	7	L-33
	EM702	Advanced Quantitative Methods (II)	3		27077	Econometrics for PPE	7	L-33
	BM363	Emerging Markets Issues	3			Extracurricular Course	6	L-33
	DO701	Advanced Scientific English	3		27122	Englisg as a Foreign Language - Advanced Specialized L	3	L-18
	IB502	Statistic and Quantitative method	3		27055	Statistic for PPE	8	L-33
	IB531	Business Model Development and practice of soc	3		27044	Business Administration	8	L-33
	IB515	Financial Management	3		27060	Financial markets and Institutions for PPE	8	L-33
		Chinese language course	3			Chinese Language course (optional course)	6	
<b>2018-2019</b>	HRM501	Organization Theory and Management	3		27062A	Management, Strategies, Leadership- Management and Strategy of Public Sector	6	LM-63
	HRM503	Human Resource Management	3		27062B	Management, Strategies, Leadership- Human Resource Management	6	LM-63
	IB616	International Business Management	3			Opzionale Curriculare	6	LM-63
	MAPA515	Studies in Chinese Economic and Trade System	3			Opzionale Curriculare	6	LM-63
	MAPA512	Studies in China's foreign policy	3			Extracurriculare	3	LM-63
	IB514	Management Information Systems	3		27076	Management Information System in the Public Sector	4	LM-63
	GEEN115	General English: Advanced	2		27122	English as a foreign language- advanced specialized language course	3	L-18
	IB502	Statistic and quantitative method	3		27055	Statistic for PPE	8	L-18
	IB505	Seminar in business management	3		27044	Business Administration	8	L-33
	IB520	Business ethics and social responsibility	3		27051	Business ethics	6	L-33
	HRM503	Human ressource management	3		27166	Human resources and organisation (optional course)	6	L-33
		Chinese Language Course	3			Chinese Language course (extracurricular course)	6	L-18
	IB506	Organisational Theory and Management	3		27005	Introduzione alla gestione e organizzazione delle imprese	8	L-18
	IPS505	Empirical studies and data analysis	3		27032	Econometria	7	L-18
	CM494	International Marketing	3		27028	Marketing Internazionale	7	L-18
	PE440	Introduction to globalization, free trade,and transitional migration	3		27035	Finanza internazionale	7	L-18
	DO302	Scientific English (II)	2		27158	Specialized Language course for Economics- Advanced	3	L-18
	BM330	Organization Development	3		27005	Introduzione alla gestione e organizzazione delle imprese	8	L-18
	GHRM65	International marketing management	3		27028	Marketing Internazionale	7	L-18
	PE440	Introduction to globalization, free trade,and transitional migration	3		27035	Finanza internazionale	7	L-18
<b>2019-2020</b>	BM330	Organization development	3		27005	Introduzione alla gestione e organizzazione delle imprese	8	L-18
	IPS505	Empirical studies and data analysis	3		27032	Econometria	7	L-18
	GHRM650	International marketing management	3		27028	Marketing Internazionale	7	L-18
	PE440	Introduction to globalization, free trade,and transitional migration	3		27035	Finanza internazionale	7	L-18
	DO302	Scientific English (II)	2		27158	Specialized Language course for Economics- Advanced	3	L-18
	D0405	Advanced Scientific English	3		27122	English - Advanced Specialized Language	3	L-33
	IB502	Statistics and Quantitative Methods	3		27055	Statistics for PPE	8	L-33
	IB520	Business Ethics and Social Responsibility	3		27215	Etica delle decisioni	7	L-33
	IB515	Financial Management	3		27222	Economia e gestione delle istituzioni e dei mercati finanziari PPE	7	L-33
	IPS751	Empirical political theory	3		27160	Teorie delle relazioni internazionali	6	L-33
	IB502	Statistics and Quantitative Methods	3		27055	Statistics for PPE	8	L-33
	CM489	Business Ethics and Social Responsibility	3		27215	Etica delle decisioni	7	L-33
	IB515	Financial Management	3		27222	Economia e gestione delle istituzioni e dei mercati finanziari PPE	7	L-33
	CSS112	Political Phylosophy	3		27160	Principles of Phylosophy 2	8	L-33
	CM498	Cross cultural management	3			optional	6	L-33
	BM702	Advanced quantitative methods III	3		27055	Statistics for PPE	8	L-33
	GHRM534	Managing business ethics	3		27215	Etica delle decisioni	7	L-33

**Private Universität Witten Herdecke - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Makroökonomik I + II	4+4		27049	Economics 2 for PPE	8	L-33
		Politische Ökonomie	8		27058	Economic Policy for PPE	8	L-33
		Wirtschaftsphilosophie	8		27051	Business Ethics	8	L-33
		Methodology of economics	4			Optional Course	4	L-33
		Logik	6			Optional Course	6	L-33
		Financial Analysis	4		27014	Financial Analysis	7	L-18
		Fundamental of finance	4					
		Investment						
		Marketing + the marketing of innovation	4+4		27013	Marketing	7	L-18
		Business English	4		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	Economics of entrepreneurship	4			Optional Course	4	L-33	
<b>2015-2016</b>	3000004	Organisation and Management (BE3-1)			27005	Introduction to Management	8	L-18
	3000153	Management Control Systems (M18-1)	4					
	3000006	Marketing	4		27013	Marketing	7	L-18
	3000191	Strategic Marketing (BE35-1)	4					
	3000015	Economic and Financial Policy (B6-3; P6-3; BV1 [Part])	4		27021	Economic Policy	6	L-18
	3000169	Strategic Management (BE22-1; P79-1)	4		27023	Strategic Management	7	L-18
	3000062	International Strategy (BE22-2; P79-2)	4					
	3000004	Organisation and Management (BE3-1)	4			Optional Course	6	L-18
	3000159	Diversity: Women on Boards/Top Management Teams	4					
	3000140	Political Economy I	4		27021	Economic Policy	6	L-18
	3000156	Management Simulation	4		27025	Management Accounting and Control	7	L-18
	3000153	Management Control System	4					
		Macroeconomics I	4		27011	Economics 2	8	L-18
		Macroeconomics II	4					
		Value Added Management	4			Optional Course	6	L-18
<b>2016-2017</b>	3000004	Organization and Management	4		27005	Introduction to Management	8	L-18
	3000063	Structure and Culture of the Organizationers	4					
	3000191	Strategic marketing	4		27013	Marketing	7	L-18
	3000192	Market Research	4					
	3000247	Current Ussues in Management - M&A	4			Optional Course	6	L-18
	3000247	Current Ussues in Management - M&A	4		27036			7
	300166	The Global monetary and Financial System	4			Banking and Corporate Finance		
	3000039	Governance-Mechanism in Family Business	4			Optional Course	6	L-18
		Macroeconomics	5		27011		Economics 2	8
		Marketing II (Value Creating Management)	5		27013	Marketing	7	L-18
		Business English (3ECTS)			27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Systematic intervention and leadership skills	4		27018	Communication Skills and Leadership	4	L-18
		Wirtschafts- und Finanzpolitik	4		27021	Economic Policy	6	L-18
		Theoretical philosophy	5			free choice	6	L-18
	3000008	Investion & Finanzierung	5		27014	Financial Analysis	7	L-18
	3000238	Management von Organisation	10		27005	Introduction to Management	8	L-18
	3000197	Makroökonomik: Theorie gesamtwirtschaftlicher Zusammenhänge	5		27011	Economics 2	8	L-18
		Marketing I: Markeing Management	5		27013	Marketing	7	L-18



a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree	
		Deutsch als Fremdsprache (B2/C1)	4		27124	Deutsch Grundfachsprache Wirtschaft	4	L-18	
		Ethical Foundations of Human Rights	5			Optional Course	6	L-18	
		Das Prinzip der Kunst	4			Extracurricular Course	4	L-18	
<b>2017-2018</b>	300,0063	Structure and Culture of the Organisation	4		27005	Introduction to Management	8	L-18	
	300,0153	Management Control Systems	4						
	300,0093	Introduction to Management Accounting and Control	5		27025	Management Accounting and Control	7	L-18	
	300,0038	Development Theory and Policy	4			Optional Course	6	L-18	
	3000265	Strategy and Change Management	4		27023	Strategic Management	7	L-18	
	3000062	International Strategy	4						
	3000191	Marketing II: Strategic Marketing	5		27013	Marketing	7	L-18	
	3000063	Structure and Culture of the Organisation	4		27005	Introduction to Management	8	L-18	
	3000060	Economics of Corporate strategy	4						
	3000254	Development Economics	5		27021	Economic Policy	6	L-18	
	3000240	Strategy	5		27023	Strategic Management	7	L-18	
	3000060	Economics of Corporate strategy	4		27005	Introduction to Management	8	L-18	
	3000063	Structure and Culture of the Organisation	4						
	300,0143	Marketing 1: Advanced Market Research	4		27013	Marketing	7	L-18	
	300,0144	Marketing 2: Brand Management	4						
	300,0238	Management von Organisationen	10		27005	Introduction to Management	8	L-18	
	300,0184	International Security	4			Optional Course	6	L-18	
<b>2018-2019</b>	BM-WFM 1603	Market Research	5			Free Choice Course	6	L-18	
	BE20-1	Fundamentals of Finance-Corporate Finance	5		27036	Banking and Corporate Finance	7	L-18	
	MS-WPM-1802	Quantitative Methods (Focus applied Econometrics)	3		27032	Econometrics	7	L-18	
	MP-CBa-1802	Basics in Economics II: Macroeconomics	5		27011	Volkswirtschaftslehre 2	8	L-18	
	P 3-2	Theoretical Philosophy I				Optional Course	6	L-18	
	BM-WWM-1604	Value Based Marketing	5		27013	Marketing	7	L-18	
	BM-PRF-1604	Asset Valuation	5		27014	Financial Analysis	7	L-18	
<b>2019-2020</b>	300-0004	Organization and Management	4		27005	Introduction to Management	8	L-18	
	300-0005	Marketing I: Strategic Marketing	5		27013	Marketing	7	L-18	
	300-0244	Makroökonomie: Gesamtwirtschaftliche Aspekte unternehmerischen Handelns	5		27011	Macroeconomics	8	L-18	
	300-0140	Political Economy I	5		27021	Economic Policy	6	L-18	
		Englisch als Fremdsprache C1	4		27158	English as Foreign Language - Specialized Language Course for Economics - Advanced	6	L-18	
	300-0153, 300	Management Control Systems; Theories of Organizations	4+4		27005	Introduction to Management	8	L-18	ok Veglio 23.7.2020
	300-0005	Marketing I: Strategic Marketing	5		27013	Marketing	7	L-18	
	300-0244	Makroökonomie: Gesamtwirtschaftliche Aspekte unternehmerischen Handelns	5		27011	Macroeconomics	8	L-18	
		Deutsch als Fremdsprache (C1)	4		27158	German as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18	
	300-0140	Investment and Finance	4		27021	Financial Analysis	7	L-18	
	BM-PEc-1602	Makroökonomie: Gesamtwirtschaftliche Aspekte unternehmerischen Handelns	5		27011	Economics 2	8	L-18	
	MP-EIE-1805	The International Financial System/ the Global Monetary and Financial System	5		27035	International Finance	7	L-18	
	BM-PMa-1602	Marketing I: Strategic Marketing	5		27013	Marketing	7	L-18	
	MP-CMe-1802	Quantitative Methods (Focus Applied Econometrics)	5		27032	Econometrics	7	L-18	
	3000073	The Politics of Central banks money and assets	5		27021	Economic Policy	6	L-18	



**Universität Mannheim - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2017-2018		Finanzwirtschaft	6		27014	Financial Analysis	7	L-18
		Marketing	6		27013	Marketing	7	L-18
		Strategic and international management	6		27023	Strategic Management	7	L-18
		Makroökonomik B	9		27011	Economics 2	8	L-18
		Internationale Ökonomik	6			Optional Course	6	L-18
	FIN401	Corporate Finance and Risk management	6		27034	Financial Risk Management	7	L-18
	Man 301	Strategic and international management	6		27023	Strategic Management	7	L-18
		Business economics	7		27011	Economics 2	8	L-18
		Energieökonomik	5			Optional Course	6	L-18
	OPM 350	Production and operations management	6		27031	Operations Management	7	L-18
		Management accounting	6		27025	Management Accounting and Control	7	L-18
		Controlling	6		27027	Advanced Financial Accounting	7	L-18
		Operation management			27031	Operations Management	7	L-18
	Wirtschaftsgeschichte des Nationalsozialismus	7			Optional Course	6	L-18	
2013-2014	FIN401	Corporate Finance and Risk management	6		27034	Financial Risk Management	7	L-18
	Man 301	Strategic and international management	6		27023	Strategic Management	7	L-18
	OPM 350	Production and operations management	6		27031	Operations Management	7	L-18
		Management accounting	6		27025	Management Accounting and Control	7	L-18
		Operation management	6		27031	Operations Management	7	L-18
		Statistik II	8		27055	Statistics for PPE	8	L-33
		International Accounting	6			Optional Course	6	L-33
		Marketing I	6		27013	Marketing	7	L-18 + L-33
		Human resource management	4			Optional Course	6	L-33
		Grundlage der VWL	6		27049	Economics 2 for PPE	8	L-33
		Wirtschaftsethik:Mark und Eigentum	6			Optional Course	6	L-33
			6		27060	Financial Markets and Institutions for PPE	8	L-33
		Grundprobleme der Ethik	6			Optional Course	6	L-33
		Grundlage des Rechnungswesen	6		27004	Introduction to Accounting (optional)	6	L-33
		Wirtschaftspolitik	9		27021	Economic Policy	6	L-18
		Grundlage der Ökonometrie	6		27032	Econometrics	7	L-18
		Internes Rechnungswesen	6		27025	Management Accounting and Control	7	L-18
		Makroökonomik A	8		27011	Economics 2	8	L-18
		Grundlage der Statistik	8		27010	Statistics	6	L-18
		Grundlage der Ökonometrie	6		27032	Econometrics	7	L-18
2014-2015		Internationale Ökonomik	6		27057	International Economics	8	L-33
		International Financial Policy	7		27060	Financial Markets and Institutions for PPE	8	L-33
		Economic Policy and Market Imperfections	6		27058	Economic Policy	8	L-33
		Umweltökonomik (and)	5		27059	Public Economics	6	L-33
		Taxation of Businesses and Individuals	6					
		Operations Management	6			Optional Course	6	L-33
		Economic Policy and Market Imperfections	6		27059	Public Economics	6	L-33
		Competition Policy Analysis	6		27058	Economic Policy	8	L-33
		Fremdsprachenkompetenz III: English	5		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	MAN301	Strategic and international management	6			Optional Course	6	L-33
	MAN356	Strategy and Innovation	3			Extracurricular Course	3	L-33
	(PHI 400)	Einführung in die Wirtschafts- und Unternehmensethik	3		27051	Business Ethics	6	L-33
		Financial Economics	6		27060	Financial Markets and Institutions for PPE	6	L-33
		Makroökonomik A	8		27049	Economics 2 for PPE	8	L-33
		Marketing Communications	3			Optional Course	3	L-33
		International Accounting	6			Optional Course	6	L-33
		The Economics of International Organisations	7		27057	International Economics	8	L-33
	MAN 450	Entrepreneurship, Innovatin and Business Model Design	3			Optional Course	3	L-33
	MAN 357	Climate Change and Business	6			Optional Course	6	L-33
		Allgemeiner Sprachkurs (Fachkundige Sprachkenntnisse) C1	3		27121	German as a Foreign Language	3	L-33

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2015-2016	MKT 301	Marketing I	6		27013	Marketing	7	L-18
		Grundlagen des internen Rechnungswesen	6		27025	Management Accounting and Control	7	L-18
		Finanzwirtschaft	6		27014	Financial Analysis	7	L-18
		Management für Nebenfachstudierende	6		27005	Introduction to Management	8	L-18
	MAN 401	Organization and Human Resource Management	6		27166	Human Resources and Organisation	6	L-18
3001	Allgemeiner Sprachkurs (fachkundige Sprachkenntnisse) (C1 Deutsch)	3		27127	German as a Foreign Language - Specialized course for Economics - Advance	3	L-18	
2016-2017		Bussiness ethics	4		27051	Business Ethics	6	L-33
	MKT 351	Marketing Management Decisions	6		27013	Marketing	7	L-33
		Statistik II	8		27010	Statistics	6	L-33
		Mass Media and Policymaking	6			Optional Course	6	L-33
		Corporate Finance and Risk management	6		27034	Financial Risk Management (optional)	7	L-33
		Human Resource Management	6		27166	Human Resources and Organisation (optional)	6	L-33/L-18
	FIN357	Corporate Valuation	4			Optional Course (auch nur mit Corporate Valuation)	6	L-18
	MAN358	Strategy and Sustainability	4					
	FIN307	Investments and Asset Pricing	6		27014	Financial Analysis	7	L-18
		Produktion	6			Optional Course	6	L-18
	3001	German Language Course (Advance)	3			extracurricular course	3	L-18
	3311	The German Financial Market - Pratical Investing	3			extracurricular course	3	L-18
2017-2018		Applied Econometrics	6		27032	Econometrics	7	L-18
		Behavioral Finance	6			Optional Course	6	L-18
		Marketing II	6		27013	Marketing	7	L-18
		Risk Management and Financial Institutions	3		27034	Fiancial Risk Management	7	L-18
		Entrepreneurship, Innovation and Business Model Design	3			extracurricular course	3	L-18
		Fundamentals in Service Operations Management	3		27031	Operations Management	7	L-18
2018-2019		Business model innovation and transformation	3			Optional Course	6	L-18
		Management für Nebenfachstudierende	6		27044	Business Administration	8	L-33
		VL Einführung in die Vergleichende Regierungslehre	6		27050	Political Science 2	7	L-33
		Wirtschaftsethik	3		27051	Business Ethics	6	L-33
		Investments and Asset Pricing	6			Optional Course	6	L-33
		Processes and Strategies of Negotiation	3			Extracurricular Course	3	L-33
		Markets and the Environment	7		27200	Environmental and Resource Economics	7	L-33
		Allgemeiner Sprachkurs (fachkundige Sprachkenntnisse)	3		27121	German as a Foreign Language - Advanced Specialized Course	3	L-33
2019-2020	FIN 401	Corporate Finance and Risk Management	6		27060	Financial Markets and Institutions for PPE	8	L-33
	/	Internationale Ökonomik	6		27197	Internationale Economics	7	L-33
	/	Wirtschafts- und Unternehmensethik	3		27051	Business Ethics	6	L-33
	MAN 352	Human Resources Management	6		27166	Human Resources and Organisation	6	L-33
	FIN 401	Corporate Finance and Risk Management	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Internationale Ökonomik	6		27197	Internationale Economics	7	L-33
		Wirtschafts- und Unternehmensethik	3		27051	Business Ethics	6	L-33
	MAN 352	Human Resources Management	6		27166	Human Resources and Organisation	6	L-33
	MAN/FIN 364	Environmental Finance	6		27200	Environmental and Resource economics	7	L-33
		Business Ethics	3		27051	Business Ethics	6	L-33
	FIN 401	Corporate Finance and Risk Management	6		27060	Financial Markets and Institutions	8	L-33
		HS Selected Topics in Comparative Politics	6		27050	Political Science 2	7	L-33
		Internationale Ökonomik	6		27057	Internationale Economics	7	L-33
	2221	German General Language Course /UPPEr Intermediate Level-Part II)	3		27121	German as a Foreign Language - Advanced Specialized course	3	L-18
	FIN301	Investment and Assets Pricing	6		27222	Financial Markets and Institutions for PPE	7	L-33
	CC306	Wirtschaftsethik	3		27215	Decision Making and Ethics	7	L-33

Universität Augsburg - Germany

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree	
2017-2018		Spanisch 1 oder destreza oral	6			Optional Course	6	L-18	
		Wirtschaftspolitik	5		27021	Economic Policy	6	L-18	
		Produktion und Logistik	5		27031	Operations Management	7	L-18	
		Academic and professional writing	6		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
		Finance and Investment	4		27014	Financial Analysis	7	L-18	
		Financial derivatives	4			Optional Course	4	L-18	
		Corporate Finance	4		25022	Corporate Finance A	5	Eco&Man 509	
		Marketing	5		27013	Marketing	7	L-18	
		Financial derivatives	4			Optional Course	4	L-18	
		Statistik I	5		27010	Statistics	6	L-18	
		Bilanzierung III	4		27024	Intermediate Financial Accounting	7	L-18	
		Kulturelle Kommunikative Kompetenz C1	6		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	4	L-18	
		Strategic management + International business			27023	Strategic Management	7	L-18	
		Advanced value based marketing master	6		27013	Marketing	7	L-18	
		Einführung in die Wirtschaft und Unternehmensethik	4		27051	Business Ethics	6	L-33	
		Statistik I	5		27055	Statistics for PPE	8	L-33	
	Politische Theorie und Legitimität	12		27050	Political Science 2	7	L-33		
	Privatrecht	7			Diritto privato A	5	Eco 509		
2013-2014		Bilanzierung	5			Optional Course	6	L-33	
		Wirtschaftspolitik	5		27059	Public Economics	6	L-33	
		Intern. Wirtschaftsbeziehungen	4		27057	International Economics	8	L-33	
		Monetäre Außenwirtschaftslehre	4			Optional Course	6	L-33	
		Einführung in die Ökonometrie	5		27077	Econometrics	7	L-33	
2015-2016	BA WIWI 012: WiPo	Wirtschaftspolitik	5		27021	Economic Policy	6	L-18	
	BA WIWI 006.OrgalUPerso	Organisation und Personalwesen	5		27166	Human Resources and Organisation	6	L-18	
	BA WIWI 050: GdC	Grundlagen des Controlling	4		27026	Auditing	7	L-18	
	BA WIWI 706: SemRisMan	Seminar Risikomanagement	6		27034	Financial Risk Management	7	L-18	
	SZE-0305	Business English 3	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
	SZD-0218	Deutsch als Fremdsprache C1: Wortschatz und Textproduktion	5		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18	
	WIW-0029	Value Based Marketing + Services Marketing: Principles	4+4		27013	Marketing	7	L-18	
	WIW-0099	Service Operations Management	4			Optional Course	5	L-18	
	WIWI 785	New Media Marketing	6			Optional Course	6	L-18	
	WIWI 515	Organisation und Unternehmensführung	4		27005	Introduction to Management	8	L-18	
	WIWI 414	Service Operations Management	4						
		Seminar: Digital Strategy Research	6			Optional Course	6	L-33	
		Seminar zur Finanzwissenschaft	3		27059	Public Economics	6	L-33	
		B2: Textproduktion	4		27118	German as a Foreign Language - Spec. Lang. Course	3	L-33	
		Intern. Wirtschaftsbeziehungen	4		27057	International Economics	8	L-33	
	WIW 0043	International Trade	4		27057	Internationale VWL	8	L-33	
	WIW 0135	Neue Politische Ökonomie	4		27058	Politica Economica per SES	8	L-33	
	JUR-0075	Grundkurs Öffentliches Recht II	9		27048A	M1 Diritto Pubblico	6	L-33	
	JUR-10103	Grundzüge des europarechts für Nebenfachstudierende	6		27048B	M2 European Law	6	L-33	
	WIW-0003	Investition und Finanzierung	5		27014	Optional/Financial Analysis	7	L-33	
	WIW-0035	Wettbewerbspolitik und Regulierung	4			Optional Course	5	L-33	
	WIW-0075	Spieltheorie	4			Optional Course	5	L-33	
	SZE-0604	Academic and Professional English 2	6		27043	Introduction to Academic Writing	3	L-33	
	WIW-4741	Global Business Ethics	5		27051	Wirtschafts- und Unternehmensethik	6	L-33	
	WIW-0033	Finanzwissenschaften	4		27059	Public Economics	6	L-33	
	2016-2017	WIW-0029 + WIW-0119	Value Based Marketing + Service Marketing Principles	4+4		27013	Marketing	7	L-18
		WIW-0098	Logistik	4			Optional course	6	L-18
WIW-0241		Project Management	4			Optional course	4	L-18	
WIW-0101		Einführung in die Wirtschaftswissenschaften	5		27005	Introduction to Management	8	L-18	
WIW-0005		Marketing	5		27013	Marketing	7	L-18	
WIW-0242		Ökonometrie	4		27032	Econometrics	7	L-18	

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
		Case studies for smart regions development	6			Optional course	6	L-18
		Deutsch als Fremdsprache B2	5		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	3	L-18
		Business English 6	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	WIW-0010	Makroökonomik I	5		27011	Economics 2	8	L-18
		Besteuerung der Gesellschaften und Konzerne	4		27020	Taxation Law	6	L-18
		Services Marketing: Principles	4		27030	Consumer Behaviour	7	L-18
		Grundlagen des Controlling	4		27025	Management Accounting and Control	7	L-18
		Projektseminar Industrial Economics and Information	9		27022	Industrial Economics	6	L-18
<b>2017-2018</b>		Introduction to Public Economics	5		27059	Public Economics (Optional Course)	6	L-18
		Makroökonomik II	5		27011	Economics 2	8	L-18
		Service Operations Management	5		27031	Operations Management	7	L-18
		Principles of Accounting, Controlling and Taxation	5		27025	Management Accounting and Control	7	L-18
		Business English 3	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
		Introduction to Operations Management	5		27031	Operations Management	7	L-18
		Cases in Strategic Management I: Principles	5		27023	Strategic Management	7	L-18
		Macroeconomics	5		27011	Economics 2	8	L-18
		Deutsch als Fremdsprache B2: Grammatik und Wortschatz	5		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	3	L-18
		Seminar: Topic in Global Business	5			Optional Course	6	L-18
		Base Course Public Law I	6		27003	Introduzine agli ordinamenti giuridici	6	L-18
		Base Course Civil law I	12		27003	Introduzine agli ordinamenti giuridici	6	L-18
		Inome Tax Law SP II	6		27020	Diritto Tributario	7	L-18
		Corporate Management & Organisation I	5		27023	Strategia di impresa	7	L-18
<b>2018-2019</b>	WIW-10007	The Economics of Money, Banking and Financial markets	5		27060	Financial Markets and Institutions for PPE	8	L-33
	WIW-0267	Ökonometrie	5		27077	Econometrics for PPE	7	L-33
	SZE-0305	Business English 3	5		27122	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	
	WIW-9858	New Media Marketing: Research (BA)	5			Optional	6	
	JUR-0034	Verfassungsrecht für Wirtschaftsjuristen	4		27003A	Diritto Pubblico	6	L-18
	JUR-0035	Gesellschaftsrecht I - (Recht der Personengesellschaft)	5		27003B	Diritto Privato	6	L-18
	WIW-0256	Btax 1 - Grundlagen dervBesteuerung	4		27020	Diritto Tributario	7	L-18
	SZE-0305	Business English 3	5		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	WIW-0005	Marketing	5		27013	Marketing	7	L-18
	SZD-0203	Deutsch als Fremdsprache B2 - Grammatik und Wortschatz	5		27127	German as a Foreign Language - Specialized Course for Economics -Advanced	3	L-18
	WIW - 4701	Macroeconomics	5		27011	Economics II	8	L-18
	WIW - 10003	Introduction to Operations Management	5		27005	Introduction to Management	8	L-18
	WIW-INTERN	Introduction to Public Economics	5		27119	Public Economics	7	L-33
	WIW-0261	Unternehmensführung und Organisation I	5		27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	SZS-0303	Espanol de la Economia Modul B	5			Optional Course	6	L-33
	WIW-4725	International Trade	5		27197	International Economics	7	L-33
<b>2019-2020</b>	WIW-0013	Einführung in die Wirtschaftswissenschaften	5		27005	Introduction to Management	8	L-18
	WIW-0338	Services Marketing	5		27013	Marketing	7	L-18
		Principles of Accounting, Controlling and Taxation	5		27025	Management accounting and control	7	L-18
	WIW-10007	The Economics of Money, Banking and Financial Markets	5		27036	Banking and Corporate Finance	7	L-18
		Business Ethics I	5		27051	Wirtschafts- und Unternehmensethik	6	L-33
		Mathematik der Finanzmärkte	5		27060	Finanzmärkte und Institutionen	8	L-33
		Ökonometrie	5		27077	Econometrics for PPE	7	L-33
		Wirtschaftspolitik	5		27058	Politica economica per SES	8	L-33
	WIW-4707	International Business and Economics	5		27197	Internationale Volkswirtschaftslehre	7	L-33
	WIW-0302	International Monetary Economics	5		27060	Financial Markets and Institutions for PPE	8	L-33
	WIW-0019	It@bwl	5		27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	WIW-0264	Einführung in die Umwelt- und Ressourcenökonomie	5		27200	Umwelt- und Ressourcenökonomie	8	L-33
	WIW-0010	Makroökonomik I	5		27011	Economics 2	8	L-18
	WIW-0267	Ökonometrie	5		27032	Econometrics	7	L-18
	WIW-0338	Marketing: Principles	5		27030	Consumer Behaviour	7	L-18
	WIW-0013	Einführung in die Wirtschaftswissenschaft	5		27005	Introduction to Management	8	L-18
		Cases in strategic management II: Smart region development	5		27023	Strategic managment	7	L-18

Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Unversità degli Studi di Modena e Reggio Emilia - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	EC-EI01	Economia Internazionale	6	48	27057	Internationa Volkswirtschaftslehre	8	L-33
	EC-DP01	Diritto Pubblico	6	48	27048	Diritto Pubblico	6	L-33
	EC-MI01	Marketing Internazionale I	6	48		Optional Course	6	

## Exchange Agreement

List of course equivalences recognised in previous years

Faculty of Economics and Management

**University of Tasmania - Australia**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Business law	12,5		27064	Theory and Laboratory of Public Law and Sources of Law	6	LM-63
		Challenges to Governance	25		27075	Theory and Laboratory of Administrative Law	6	LM-63
		Financial Reports and Analysis	12,5		27071	Project Financing	6	LM-63
		Accounting and Financial Decision making	12,5					
		Principle of economics 2	12,5		27049	Economics 2 for PPE	8	L-33
		Financial Institutions and markets	12,5		27060	Financial Markets and Institutions for PPE	8	L-33
		Politics and the state intermediate	12,5		27050	Political Science 2	7	L-33
		Entrepreneurship	12,5			Optional course	6	L-33
<b>2013-2014</b>		Principles of finance	12,5		27060	Financial Markets and Institutions for PPE	8	L-33
		Principles of Marketing	12,5			Optional course	6	L-33
<b>2014-2016</b>	BEA202	International Economics			27057	International Economics	8	L-33
	KMA153	Data Handling and Statistics 1	8		27055	Statistics for PPE	8	L-33
	HIR402	Politics of International Relations	8			Optional course	8	L-33
	HIR309	Third World Development Politics	8			Optional course	8	L-33
	BEA471	Macroeconomics	8		27049	Economics 2 for PPE	8	L-33
	BMA207	Sustainable Tourism	8			Optional course	6	L-33
	BEA309	International Finance	7,5		27057	International Economics	8	L-33
	BMA320	Philosophy of Management	7,5		27051	Business Ethics	6	L-33
	BLD201	Entrepreneurship and Creativity	7,5			Optional course	6	L-33
	BFA306	Public Sector Resource Management	7,5		27059	Public Economics	6	L-33
BEA242	Introduction to Econometrics	8		27077	Econometrics	7	L-33	
<b>2016-2017</b>	BEA 321	Banking and Financial Institutions	7,5		27060	Financial Markets and Institutions for PPE	8	L-33
	HIR308	International Cooperation	7,5			Optional course	6	L-33
	BMA	Managerial Social Responsibility	7,5		27051	Business Ethics	6	L-33
		Governing the Antarctic and Oceans	12,5			Optional course	8	L-33
<b>2017-2018</b>	BEA242	Introduction to Econometrics	12,5		27032	Econometrics	7	L-18
	BEA706	International Financial Management	12,5		27035	International Finance	7	L-18
	BFA303	Auditing	12,5		27026	Auditing	7	L-18
	BEA343	Corporate Finance	12,5		27036	Banking and Corporate Finance	7	L-18
	BFA201	Financial Accounting	12,5		27024	Intermediate Financial Accounting	7	L-18
	BMA799	Strategic Management	12,5		27023	Strategic Management	7	L-18
	BFA612	Management and Cost Accounting	12,5		27025	Management Accounting and Control	7	L-18
	BMA247	Organisational Behaviour	12,5		27166	Human resources and organization	6	L-18
	BAA210	Evidence based decision making	12,5		27023	Strategic Management	7	L-18
HPH203	Introduction to Logic	12,5			optional course	8	L-33	



Erasmus Exchange Programme and Free Movers  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Università degli studi di Firenze - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	B000365	Statistica	9		27055	Statistics for PPE	8	L-33
	B0001286	Macroeconomia	9		27049	Economics 2 for PPE	8	L-33
	B003950	Elementi di informatica	6		27000	Information Systems and Data Management	3	L-33
	B018990	Introduzione all' econometria	6		27077	Econometrics	7	L-33
	B0154424	Geografia economica	6			Optional Course	6	L-33
	B003395	Politica economica dello sviluppo	6		27061	Economics and Politics in the Public Sector - M2	6	LM-63
	B016423	Economia dell'informazione e dei contratti	6		27061	Economics and Politics in the Public Sector - M2	6	LM-63
	B019121	Economia pubblica dei paesi in via di sviluppo	6		27065	Public Economics	7	LM-63
	B019487	Economia pubblica	6		27065	Public Economics	7	LM-63
	B015539	Diritto industriale	9		27085	Advanced Business Law	8	LM-77
	B018875	Mod1: Imprenditorialità, innovazione e cambiamento organizzativo	6		27087	M1:Innovation Management - managing Innovation	7	LM-77
	B018876	Mod2: Imprenditorialità, innovazione e cambiamento organizzativo	6		27087	Optional Course	6	LM-77
	B18832	Laboratorio - innovazione e sviluppo nuovi prodotti			27087	M2: New product development - Managing innovation	7	LM-77
	B19350	Travel and turism contracts	9			Optional Course	9	LM-77
	Bo09150	Economia internazionale	6		27057	International Economics	8	L-33
B015947	Sociologia die processi culturali, teoria del conflitto e della mediazione	9			Optional Course	12	L-33	
<b>2014-2015</b>	B015539	Diritto industriale	9		27085	Advanced Business Law	8	LM-77
	B018875	Mod1: Imprenditorialità, innovazione e cambiamento organizzativo	6		27087	M-1 Innovation Management	7	LM-77
	B015832	Laboratorio in innovazione e sviluppo nuovi prodotti	6		27087	M-2 Innovation Management - Produktenentwicklung	7	LM-77
	B018876	Mod2: Imprenditorialità, innovazione e cambiamento organizzativo	6		27087	M-3 Innovation Management - Wissensmanagement	6	LM-77
	B018992	Economia e gestione delle imprese	9		27044	Business Administration	8	L-33
	B018993	Statistica	9		27055	Statistics for PPE	8	L-33
	B000213	Economia pubblica	6		27059	Public Economics	6	L-33
	B001360	Economia internazionale	9		27057	International Economics	8	L-33
	B000135	Sistema Politico Italiano	6		27050	Political Science 2	7	L-33
	B003147	Relazioni internazionali	6		27160	Theory of International Relations (optional)	6	L-33
	B000033	Sociologia	9			Optional Course	8	L-33
	B01853	Strategia e valori d'impresa	6		27086	Entrepreneurship B	7	LM-77
	B013882	Analisi di Bilancio	9			Extracurricular Course	9	LM-77
	B008930	Istituzioni di Psicologia	6			Optional Course	6	L-18
	B015947	Sociologia die Processi Culturali, Teoria del Conflitto e della Mediazione	9			Optional Course	9	L-18
	B019350	Travel and Tourism Contracts	9			Optional Course	6	LM-77
	<b>2016-2017</b>	B026238	Mod. I Scienza della politica	6		27039	Political Science 1	8
B020847		Health and education economics	6			Optional Course	6	L-33
B025419		Statistical information systems: big data, open data and semantitic web	6			Optional Course	6	L-33
B009011		Politica Economia	6		27058	Economic Policy for PPE	8	L-33
B016437		International and Financial Economics	6		27057	International economics	8	L-33

	B026412	Diritto dell'Unione Europea	9		27048	European and Public law (only M2)	6	L-33
	B019479	English for Business and Finance	3		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
	B016512	Environment and development	6			Optional Course	6	L-18
	O055731	Introduction to Italian Legal Culture	6		27003	Introduction to Legal Systems M2 (Diritto privato)	6	L-18
	B019206	Econometrics for financial Markets	9		27033	Econometrics of Financial Markets	7	L-18
	B016337	Strategia d'impresa	9		27023	Strategic Management	7	L-18
	B020831	Politics of globalization and human rights	6			Optional Course	6	L-18
	B003923	Lingua Inglese	6		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Statistica I	9		27010	Statistics	6	L-18
		Diritto commerciale	9		27012	Business Law	6	L-18
		Matematica	12		27002	Mathematics for economists	12	L-18
<b>2017-2018</b>	B016454	Human Development and International Cooperation	6		27070	Management and organization of international institutions	6	LM-63
	B000101	Diritto costituzionale comparato ed europeo	9		27074	Law of the European Union and of its Member States	6	LM-63
	B000164	Scienza dell'amministrazione	9		27075	Theory and Laboratory of Administrative Law	6	LM-63
	B020992	Laboratorio - Gestione delle risorse umane	6		27062B	Gestione delle Risorse Umane	6	LM-63
	B016467	Lingua Spagnola	6			Extracurricular Course	3	LM-63
	B001284	Matematica per le applicazioni economiche I	9		27002	Mathematics for economists	12	L-18
	B001300	Diritto delle pubbliche amministrazioni	9		27075	Theory and Laboratory of Administrative Law	6	LM-63
	B020837	International Law	6		27072	Law of international Institutions	6	LM-63
	B001283	Microeconomia	9		27037	Economics 1	8	L-33
	55011	Diritto dell'Unione Europea	9		27048	European Law M2	6	L-33
	B000334	Diritto Pubblico dell'Economia	6		27056	Economic Law	6	L-33
	B000033	Sociologia	9			Optional Course	8	L-33
<b>2018-2019</b>	B018991	Economia Aziendale	9		27005	Introduzione alla organizzazione e gestione delle imprese	8	L-18
	B001286	Macroeconomia	9		27011	Economia politica 2	8	L-18
	B018990	Introduzione all'Econometria	6		27032	Econometrics	7	L-18
	B005175	Economia dell'Impresa	6			Opzionale	6	L-18
	B000269	Marketing (principi e strumenti)	6		27013	Marketing	7	L-18
	B006145	Cost Management	9			Opzionale		
	B000319	Statistica 1	8		27055	Statistics for PPE	8	L-33
	B004150	Economia internazionale	6		27057	International Economics	8	L-18
	B018995	Storia Economica e del Turismo	6			Opzionale		L-33
<b>2019-2020</b>	55731	Introduction to Italian Legal Culture	6		27048	European Public Law		L-33
	B000203	Diritto dell'Unione Europea	6		27048	European Public Law	12	L-33
	B028888	Challenges in Global Economy	6			Extra-curricular course	6	L-33
	B026819	Demography and Global Politics	6			Extra-curricular course	6	L-33



Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**College of Charleston - U.S.A.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	BLAW 205	Legal environment of business	3		27020	Taxation Law	6	L-18
	ECON 201	Principles of Macroeconomics	3		27011	Economics 2	8	L-18
	MGMT 345	Leadership	3		27018	Communication Skills and Leadership	4	L-18
	MATH 104	Statistics	3		27010	Statistics	6	L-18
	ACCT 204	Managerial Accounting	3		27025	Management Accounting and Control	7	L-18
<b>2019-2020</b>	BLAW 205	Legal environment of business	3		27020	Taxation Law	7	L-18
	ECON 201	Principles of Macroeconomics	3		27011	Economics 2	8	L-18
	MATH104	Elementary Statistics	3		27010	Statistics	6	L-18
	MKTG360	ST: Digital and Social Media Marketing	3			Optional course	6	L-18
	FINC313	Management and Financial Statistics	3		27036	Banking and Corporate Finance	7	L-18

**2020-2021**

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**University of Washington - U.S.A.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		International macroeconomics	5		27057	International Economics	8	L-33
		Economics of the EU	5		27058	Economic Policy for PPE	8	L-33
		Econometric theory and practise	5		27077	Econometrics	7	L-33
		Comparative economic systems	5			Optional Course	5	L-33
		Financial crisis	5			Optional Course	5	L-33
	11G11T323	Business ethics	4		27051	Business Ethics	6	L-33
	POL 5204	Comparative economics	5		27050	Political Science 2	7	L-33
	STAT 220	Basis statistics	5		27055	Statistics for PPE	8	L-33
	ECON 472	International trade	5		27057	International Economics	8	L-33
	ECON 436	Environmental economics	5			Optional Course	6	L-33
	POLS 204	Comparative politics	5		27050	Political Science 2	7	L-33
	B/ECON 301	Intermediate macroeconomics	5		27049	Economics 2 for PPE	8	L-33
	Econ 200	Introduction to microeconomics			27001	Economics 1	8	L-18
	Econ 404	Industrial organisation and price analysis	5		27022	Industrial Economics	6	L-18
	Mgmt 430	Strategic management	4	40	27023	Strategic Management	7	L-18
Econ 201	Introduction to macroeconomics	5		27011	Economics 2	8	L-18	
<b>2013-2014</b>	472	International macroeconomics	5		27057	International Economics	8	L-18
	382	Introduction to econometrics	5		27032	Econometrics	7	L-18
	436	Enviromental Economics	5			Optional Course	6	L-18
	ECON 1201	Introduction to macroeconomics	5		27011	Economics 2	7	L-18
		Intermediate accounting I	4		27024	Intermediate Financial Accounting	7	L-18
	Econ 455	Microeconomics of public policy	5		27021	Economic Policy	6	L-18
	MKTG 470	International marketing	4		27028	International Marketing	7	L-18
	MGMT 430	Strategic management	4		27023	Strategic Management	7	L-18
	ECON 300	Intermediate microeconomics	5		27001	Economics 1	8	L-18
	ECON 404	Industiral Organisation and Price Analysis	5		27022	Industrial Economics	6	L-18
		Public finance and expenditure policy	5		27021	Economic Policy	6	L-18
<b>2014-2015</b>	201	Introduction to Macroeconomics	5		27049	Economics 2 for PPE	8	L-33
	204	Introduction to Comparative Politics	5		27050	Political Science 2	7	L-33
	220	Principles of Statistical Reasoning	5		27055	Statistics for PPE	8	L-33
	382	Introduction to Econometrics	5		27077	Econometrics	7	L-33
	450	Public Finance: Expenditure Policy	5		27059	Public Economics	6	L-33
	323	Business Ethics & Corp.Social Resp.	4		27051	Business Ethics	6	L-33
	455	Microeconomics of Public Policy	5		27058	Economic Policy for PPE	8	L-33
	420	Financial Markets	4		27060	Financial Markets and Institutions for PPE	8	L-33
	422	Investment, Capital and Finance	5		27060	Financial Markets and Institutions for PPE	8	L-33
	320	Business, Government and society	4		27051	Business Ethics	6	L-33
	203	Introduction to International Relations	5			Optional Course	6	L-18
	MKTG301	Marketing Concepts	4		27013	Marketing	7	L-18
	ACCTG302	Intermediate Accounting II	4		27024	Intermediate Financial Accounting	7	L-18
	FIN453	Financial Theory and Analysis	4		27014	Financial Analysis	7	L-18
<b>2015-2016</b>	E435	Natural Resource Economics	5			Optional Course	6	L-33
	E436	Environmental Economics	5			Optional Course	6	L-33
	ECON 437	Economics of Biological Resources	5			Extracurricular Course	6	L-33
	ECON 230	Economics of Fisheries and Oceans	5			Extracurricular Course	6	L-33

	ECON 235	Introduction to Environmental Economics	5		Extracurricular Course	6	L-33
	ECON 300	Intermediate Microeconomics	5	27059	Public Economics	6	L-33
	POLS385	Political Ecology of the World Food System	5		Extracurricular Course	6	L-33
	POLS326	Scandinavia in World Politics	5		Extracurricular Course	6	L-33
<b>2016-2017</b>		Politics of India, Pakistan, ans South Asia	5		optional course	6	L-33
		Elements of Statistical Methods	5	27055	Statistica per SES	8	L-33
		Pilosophy of Feminism	5		optional course	6	L-33
	FIN350	Business Finance	4	27034	Financial Risk Management	6	L-33
		Introduction to Ethics	5	27051	Business Ethics	6	L-33
		Philosophy of Feminism	5		optional course	6	L-33
	ENVIR 235	Introduction to Environmental Economics	5	27059	Public Economics	6	L-33
	ECON 450	Public Finance: Expenditure Policy	5	27058	Economic Policy for PPE	8	L-33
<b>2017-2018</b>	POL S203	Introduction to International Relations	5	27160	Theory of International Relations	6	L-18
	ECON 301	Intermediate Macroeconomics	5	27058	Economic Policy for PPE	8	L-33
	POL S 201	Introduction to Political Theory	5	27039	Scienza Politica 1	8	L-33
	POL S 204	Introduction to Comparative Politics	5	27050	Political Science 2	7	
<b>2018-2019</b>	ECON 301	Intermediate Macroeconomics	5	27058	Economic Policy for PPE	8	L-33
	POL S 201	Introduction to Political Theory	5	27039	Scienza Politica 1	8	L-33
	POL S 204	Introduction to Comparative Politics	5	27050	Political Science 2	7	L-33
	STAT 221	Statistical Concepts and Methods for the Social Sciences	5	27055	Statistics for PPE	8	L-33
	POLS 201	Introduction to Political Theory	5	27029	Political Science 1	8	L-33
	ECON 201	Introduction to Macroeconomics	5	27011	Economics 2	8	L-18
	ECON 422	Investment, Capital and Finance	5	27014	Financial Analysis	7	L-18
	ECON 484	Econometrics and Data Science	5	27032	Econometrics	7	L-18
	ECON382	Introduction to Econometrics	5	27032	Econometrics	7	L-18
	FRENCH201	French intermediate	5		extracurriculare	5	L-18
<b>2022-2023</b>	ECON382	INTRODUCTION TO ECONOMETRICS	5	27347	ECONOMETRICS FOR ECONOMICS	6	L-18
	ECON 422	INVESTMENT, CAPITAL AND FINANCE	5	27330	FINANCIAL ANALYSIS	6	L-18
	FIN350	BUSINESS FINANCE	4	27343	FINANCIAL RISK MANAGEMENT	6	L-18
	ENG 102-103-104	ENGL 102: Essentials of College Reading & Writing - ENGL 103: Writing From Sources - ENGL 104: Essentials of College Communication		27334	Foreign Language (English) - Advanced Specialized Language	3	L-18

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Universität Passau - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Marktversagen u. Wirtschaftspolitik	5	30+30	27021	Economic Policy	6	L-18
		Strategisches Management	5	30+30	27023	Strategic Management	7	L-18
		Markt und Wettbewerb	5	30+30	27022	Industrial Economics	6	L-18
		Steuerplanung	5	30+30	27020	Taxation Law	7	L-18
		Statistik für Wirtschaftswissenschaften	10	60+60	27010	Statistics	6	L-18
<b>2015-2016</b>		Allgemeine Betriebswirtschaftslehre	5		27005	Introduction to Management	8	L-18
		Marketing	5		27013	Marketing	7	L-18
		International Marketing	5		27028	International Marketing	7	L-18
		Betriebliches Rechnungswesen	5		27025	Management Accounting and Control	7	L-18
		Einführung in die Ökonometrie	5		27032	Econometrics	7	L-18
		Strategic Management	5		27023	Strategic Management	7	L-18
		Markt und Wettbewerb	5		27022	Industrial Economics	6	L-18
	40160	Kapitalismus und seine Kritiker	5		27051	Wirtschafts- und Unternehmensethik	6	L-33
<b>2017-2018</b>	32300	Mikroökonomik	5		27037	Economics 1 for PPE	8	L-33
	37800	Grundlagen der Wirtschaftsinformatik	5		27000	Informatic system and data management	3	L-33
		Deutsch als Fremdsprache - FFA Hauptstufe 1/C1			27121	German as a Foreign Language - Advanced	6	L-33
	28050	Grundzüge des Bürgerlichen Recht und des Wirtschaftsrechts	12		27003	M1 Public Law and M2 Private Law	12	L-18
	30100	Grundzüge der internationalen Besteuerung			27020	Taxation Law	7	L-18
	38569	Strategic Management	5		27023	Strategia di impresa	7	L-18
	36300	Institutionenökonomik	5		27022	Economia industriale	6	L-33
	35600a	Statistik für Wirtschaftswissenschaftler	10		27010	Statistics	6	L-18
	35852	Marktversagen und Wirtschaftspolitik	5		27021	Economics Policy	6	L-18
<b>2018- 2019</b>	33600	Marketing	5		27013	Marketing	7	L-18
	33620	International Marketing	5		27028	International Marketing	7	L-18
	38569	Strategic Management	5		27023	Strategic Management	7	L-18
	39030	Allgemeine Betriebswirtschaftslehre	5		27005	Introduction to Management	8	L-18
	32300	Mikroökonomik	5		27037	Economics 1 for PPE	8	L-18
	33820	organisational and competitive strategy	5		27200	Attività caratterizzanti - economia delle risorse	7	L-18
	21060	Public international Law	5			free choice	6	L-18
	39602	Electronics markets	5			free choice	6	L-18
	90450D	English (VW)	5		27122	English as a foreign language - advanced language course	3	L-18
<b>2019-2020</b>	39030	Allgemeine Betriebswirtschaftslehre	5		27044	Business Administration	8	L-33
	35400	Mathematik für Wirtschaftswissenschaftler	5		27042	Mathematics for PPE	12	L-33
	33620	International Marketing	5		27013	Marketing (optional)	7	L-33

## Exchange Agreement

List of course equivalences recognised in previous years

Faculty of Economics and Management

**Università degli Studi Roma Tre - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Storia dell'integrazione europea	8	64		Optional Course	8	L-18
		Politica economica	8	64	27058	Economic Policy	8	L-33
		Business English	6	40	27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Corso di italiano di Roma Tre	3	76	27116	Italian as a Foreign Language - Spec. Lang. Course	3	L-33
<b>2013/2014</b>		Diritto dell'economia	8	64	27056	Economic Law	6	L-33
		Scienza politica	10	83	27050	Political Science 2	7	L-33
		Statistica modulo 1 + modulo 2	8	64	27055	Statistics for PPE	8	L-33
		Diritto pubblico	10	80	27048	European and Public Law M1+M2	12	L-33
		Diritto dell'Unione Europea	7	72				

Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**University of Worcester - U.K.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Customer behaviour	7,5		27030	Consumer Behaviour	7	L-18
		Macroeconomics	7,5		27011	Economics 2	8	L-18
		Financial accounting & analysis	7,5		27024	Intermediate Financial Accounting	7	L-18
		Financial accounting & analysis	7,5		27025	Management Accounting and Control	7	L-18
		Intercultural perspective	7,5		27029	Management of Multinationals	7	L-18
		Corporate taxation	7,5		27020	Taxation Law	7	L-18

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**University of Lethbridge - Canada**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2013-2014</b>	MGT 3680	Introduction to Canadian culture and management	3	45 h		Optional/ Extracurricular Course	6	LM-63
	MGT 3040	Finance	3		27071	Project Financing	6	LM-63
	MGT 2100	Introductory accounting	3	45 h	27073	Accounting for the Public Sector	6	LM-63
	MGT 2060	Introduction to Information technolgy	3	45 h	27076	Management Information Systems in the Public Sector	4	LM-63
	ECO 1012	Introduction to Macroeconomics	3		27065	Public Economics	7	LM-63
	ECO 1010	Introduction to Microeconomics	3		27061	Economics and Politics in the Public Sector - M1	6	LM-63
	MGT2060	Introduction to IT	3		27076	Management Information Systems in the Public Sector	4	LM-63
<b>2014-2015</b>	3061	Information Systems and Management	3		27076	Management Information Systems in the Public Sector	4	LM-63
	3862	E-Commerce Management	3			Optional Course	6	LM-63
		Introductory Accounting	3		27073	Accounting for the Public Sector	6	LM-63
		Introduction to Canadian culture and Management	3			Extracurricular Course	6	LM-63
	1012	Introduction to Macroeconomics	3		27065	Public Economics	7	LM-63
		E-Commerce Management	3			Optional Course	6	LM-63
		Marketing	3		27013	Marketing	7	L-18
		Small Business Management	3		27023	Strategic Management	6	L-18
		Introduction to Macroeconomics	3		27011	Economics 2	6	L-18
	3862	E-Commerce Management	3		27070	Management and Organisation of International Institutions	6	LM-63
<b>2015-2016</b>	MGT3100	Intermediate Financial Accounting I	3		27024	Intermediate Financial Accounting	7	L-18
	MGT3680	Introduction to Canadian Culture and Management	3			Optional Course	6	L-18
	ECON1012	Introduction to Macroeconomics	3		27011	Economics 2	8	L-18
	MGT3460	Global Financial Management	3		27035	International Finance	7	L-18
<b>2016-2017</b>	MGT 1000	Introduction to Management	3		27005	Introduction to management	8	L-18
	Econ 2900	Economics and business statistics	3		27032	Econometrics	7	L-18
	MGT-3680	Introduction to Canadian Culture and Management	3			Optional course	6	L-18
	MGT 3650	Introducton to International Management	6		27070	Management and Organization of Internatinal Institutions	6	LM63
	MGT 3260	Non-for-Profit Marketing	6		27177	Market Research	6	LM63
	MGT 3815	Managing Innovation and Emerging Markets	6		27194	Current Topics of International R&D	6	LM63
<b>2017-2018</b>	2070	Operations and Quantitative Management	3		27031	Operations Management (extracurricular)	7	L-18
<b>2017-2018</b>	2060	Introduction to Information technolgy	3	45 h	27076	Management Information Systems in the Public Sector	4	LM-63
	MGT 2100	Introductory accounting	3	45 h	27073	Accounting for the Public Sector	6	LM-63
	3860	Law and institution of international trade	3		27072	Law of International Institutions	6	LM-63
	M3040	Finance	3		27071	Project Financing	6	LM-63
	Econ 3550	International economics	3		27067	International Economics	6	LM-63
	MGT 3680	Introduction to Canadian culture and management	3	45 h		Optional/ Extracurricular Course	6	LM-63

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	MGT 2400	Management accounting	3	45 h	27024	Intermediate Financial Accounting	7	L-18
	MGT 4220	Cross cultural marketing	3	45 h	27028	International Marketing	7	L-18
	MGT 3460	Global financial management	3	45 h	27035	International Finance	7	L-18
	MGT 3680	Managerial skill development	3	45 h	27023	Strategic Management	7	L-18
	POLI1000	Introduction to political science	3		27021	Economic Policy	6	L-18
	ECON 3650	Introduction to international management	3		27029	Management of Multinationals	7	L-18
	10565	Econometrics	3		27032	Econometrics	7	L-18
	10122	Auditing	3		27026	Auditing	7	L-18
		Management accounting			27025	Management Accounting and Control	7	L-18
<b>2018-2019</b>		Corporate Finance	3		27036	Banking and Corporate Finance	7	L-18
	31189	Marketing	3		27013	Marketing	7	L-18
	31776	Small Business Management	3		27023	Strategic Management	7	L-18
	31258	Introduction to Canadian Culture and Management	3			Optional Course	6	L-18
	31201	Management Accounting	3		27025	Management Accounting and Control	7	L-18
	MGT 3650	Intro to Organizational Behaviour	3		27062	Strategic Management and Organizational Design in the Public Sector	6	L-18
	MGT3050	Human Resources Management	3		27062	Human Resource Management	6	L-18
	MGT 2100	Introductory Accounting	3		27069	Accounting Performance Measure in te Public Sector	6	L-18
	30694	Introduction to Macroeconomcs	3		27011	Economics 2	8	L-18
	30701	Economics and Business Statistics	3		27032	Econometrics	7	L-18
	31213	Management Law	3		27012	Business Law	6	L-18
<b>2019-2020</b>	MGT-3650-31047	Introduction to International Management	3		27029	Management of Multinationals	7	L-18
	MGT-3806-31053	Small Business Management	3		27023	Strategic Management	7	L-18
	MGT-3680-31050	Introduction to Canadian Culture and Management	3			Optional Course	6	L-18
	MGT-2400-30970	Management Accounting	3		27025	Management Accounting and Control	7	L-18
	MGT-2900-30443	Economics and Business Statistics	3		27032	Econometrics	7	L-18
	MGT-3680-31050	Introduction to Canadian Culture and Management	3			Optional Course	6	L-18
	MGT-2400-30970	Management Accounting	3		27025	Management Accounting and Control	7	L-18
	MGT-1012-30437	Introduction to Macroeconomics	3		27011	Economics 2	8	L-18
	MGT-3806-31053	Small Business Management	3		27023	Strategic Management	7	L-18
	MGT-2900-30443	Economics and Business Statistics	3		27032	Econometrics	7	L-18
	MGT-3040-30989	Finance	3		27014	Financial Analysis	7	L-18



Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Brock University - Canada**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Introduction to operation management	6		27031	Operations Management	7	L-18
		Practical statistics	6		27010	Statistics	6	L-18
		Introduction to marketing	6		27013	Marketing	7	L-18
		Introduction to organisational behaviour	6			Optional Course	6	L-18
		Principle of communication in business	6		27018	Communication Skills and Leadership	4	L-18
		Introduction to international business	6		27029	Management of Multinationals	7	L-18
		Principle of macroeconomics	6		27011	Economics 2	8	L-18
<b>2014-2015</b>	ECON 2P90	Introduction to Econometrics	6		27077	Econometrics	7	L-33
	ECON 2P22	Intermediate Macroeconomics	6		27049	Economics 2 for PPE	8	L-33
	ITIS 1P97	Data Analysis and Business Modelling	6		27000	Information Systems and Data Management	3	L-33
	POLI 4P36	Comparative Democratization in a global age: Reform, Revolution, Reveral			27050	Political Science 2	7	L-33
	POLI 2P97	Government and Politics of US	6		27050	Political Science 2	7	L-33
	OBHR 2P51	Basics of Organizational Behaviour and Design	6			Optional Course	6	L-33
	OPER 2P91	Operations Management	6			Optional Course	6	L-33
	POLI 1P93	Canada and the Global Community	6		27050	Political Science 2	7	L-33
	POLI2P99	Introduction to Canadian Public Ploicy	6		27058	Economic Policy	8	L-33
COMM2P18	Reporting and News Writing for Mass Media	6			Optional Course	6	L-33	
<b>2017-2018</b>		Introduction to International Political Economy	6		27197	International Economics	7	L-33
		Foreign Ventures: Canada's Changing Global Role	6		27050	Political Science 2	7	L-33
		Ethics in Business	6		27051	Etica economica d'impresa	6	L-33
		Health Economics	6			Optional Course	6	L-33
		Principles of Microeconomics	6		27037	Economics 1 for PPE	8	L-33
		Pratical Statistics	6		27055	Statistica for PPE	8	L-33
<b>2019-2020</b>	ACTG 2P12	Introduction to Management Accounting	6		27025	Management Accounting and Control	7	L-18
	ECON 2P91	Business Econometrics with Applications	6		27032	Econometrics	7	L-18
	FNCE 3P93	Corporate Finance II	6		27036	Banking and Corporate Finance	7	L-18
	MGMT 4P35	Export Strategy and Management	6		27023	Strategia D'impresa	7	L-18
	OPER 2P91	Operations Management	6		27031	Operations Management	7	L-18

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Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Universität Gutenberg Mainz - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2017-2018		Unternehmensführung	7		27005	Introduction to Management	8	L-18
		Marketing	6		27013	Marketing	7	L-18
		Mikroökonomie	6		27032	Econometrics	6	L-18
		Empirische Wirtschaftsforschung	9		27032	Econometrics	6	L-18
		Advanced public policy I	6		27065	Public Economics	7	LM-63
		Management of information systems	6		27067	International Economics	4	LM-63
		International management II	6		27070	Management and Organisation of International Institutions	6	LM-63
		International management IV	6		27072	Law of International Institutions	6	LM-63
	1420	Kostenmanagement	6		27073	Accounting for the Public Sector	6	LM-63
	2140	Advanced public policy IV	6			Optional Course	8	LM-63
	1180	Topics in Adv. Int. Econ	6		27067	International Economics	6	LM-63
		Social Scientist's V.	8			Optional Course	8	LM-63
		Weinwirtschaft				Optional Course	6	L-18
		Makroökonomie II	6		27011	Economics 2	8	L-18
		Controlling	6		27025	Management Accounting and Control	7	L-18
		B2.2 Deutsch Semesterkurs	6		27124	German as a Foreign Language - Spec. Lang. Course for Eco. - Basic	4	L-18
		B2.2 Deutsch Intensivkurs	2		27127	German as a Foreign Language - Spec. Lang. Course for Eco. - Advanc.	3	L-18
2016-2017		Mikroökonomie II	6			Optional Course	6	L-33
		Wirtschaftspolitik	6		27058	Economic Policy for PPE	8	L-33
		International trade: Theory and Policy	6		27057	International VWL	8	L-33
		Öffentliche Finanzen	6			Optional Course	6	L-33
		Mikroökonomie	6		27077	Econometrics for PPE	7	L-33
		Monetary theory and policy	6			Optional Course	6	L-33
		Deutsch B2.2	6		27118	German as a Foreign Language - Specialized Language course	3	L-33
	31843130	Makroökonomie I	6		27011	Economics II	8	L-18
	31843131	Übung						
	Wirtschaftspolitik			27021	Economic Policy	6	L-18	
2017-2018	03.184.4405	Microeconometrics	6		27077	Econometrics for PPE	7	L-33
	03.184.4406	Micro Econometrics (Übung)						
	03.184.4320	Wirtschaftsinformatik: Internet und E-Business	6			Optional Course	6	L-33
	03.184.4321	Internettechnologien und E-Business (Übung)						
	03.184.3130	Makroökonomie I	9		27049	Macroeconomics	8	L-33
	03.184.3131	Makroökonomie I (Übung)						
	03.184.4140	International Trade: Theory and Policy			27197	International Economics	7	L-33
	03.184.4110	Makroökonomie II	6		27049	Econometrics for PPE	5	L-33
	03.184.4330	Digital Marketing	6			Optional Course	6	L-33
		German Language course C1	3		27121	German as a Foreign Language - Advanced Specialized Language course	3	L-33
	03.184.3230	Finanzwirtschaft	7		27060	Financial Markets and Institutions for PPE	8	L-33
	Tutorial - contemporary Research in Social Sciences	5			Optional Course	3	L-33	
2018-2019	031843210	Operations management	7		27031	Operations management	7	L-18

**2019-2020**

031843130	Makroökonomie I	9		27011	Economics II	8	L_18
031844235	Corporate Finance	6		27036	Banking and corporate finance	7	L_18
03183220	Absatzwirtschaft	7		27013	Marketing	7	L_18
038970020	Introduction to Econometrics	3		27032	Econometrics	7	L_18
	Makroökonomie	9			Macroeconomics	8	L_18
	Absatzwirtschaft	7		27013	Marketing	7	L_18
	Decision-making and Costumer Psychology	6			Konsumentenverhalten	7	L_18
	Micro Econometrics	6		27032	Econometrics	7	L_18
	Deutsch als Fremdsprache für erasmus Programm B2.2	6		27118	German as a foreign language - specialized language course	3	L-33
	Mikroökonomie II (VL+Übung)	6		27022	Industrial Economics (optional)	6	L-33
	Absatzwirtschaft	7			optional	6	L-33
	Organisation	6			optional	6	L-33
	Organisation	6		27005	Einführung in die Organistaion und BWL	8	L-18

Exchange Agreement  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Università degli Studi di Verona - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Statistica	9	56	27010	Statistics	6	L-18
		Economia Industriale	9		27022	Industrial Economics	6	L-18

Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Universität Heidelberg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	PO4a	Wirtschaftspolitik	6	180	27021	Wirtschaftspolitik	6	L-18
	PÖ4c	Empirische Wirtschaftsforschung	6	180	27032	Econometrics	7	L-18
	PÖ4b	Finanzwissenschaft	6	180	27014	Finanzanalyse	7	L-18
	PÖ2d	Berufsorientierende Qualifikationen II: Teilmodull 5: Fremdsprachliche Kompetenzen	7	210	27158	English as Foreign Language - Advanced	3	L-18

Free Mover  
List of course equivalences recognised in previous years  
Faculty of Economics and Management

**Freie Universität Berlin - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Mikroökonomie	6	60		Economics 2 A	5	BS - cl17
		Makroökonomie	6	60		Volkswirtschaftslehre/Economics 2 B	5	BS - cl17
		Wirtschaftsinformatik für Wirtschaftswissenschaftler	6	60		Advanced computer skills	5	BS - cl17
<b>2013-2014</b>		Insolvenzrecht	4	30	25125	Diritto fallimentare	5	BS - cl17
<b>2017-2018</b>		Makroökonomie	6		27049	Economics 2 for PPE	8	L-33
		Einführung in die Statistik	6		27055	Statistics for PPE	8	L-33
		Europarecht	6		27057	International Economics	8	L-33
		Dogmengeschichte	6			Optional Course	6	L-33
		Marketingplanung	6		27013	Marketing	7	L-18
		Macroökonomie	6		27011	Economics 2	8	L-18
		Investition und Finanzierung	6		27014	Financial Analysis	7	L-18
		Grundlagen der Mikroökonomie	6		27037	Economics 1 for PPE	8	L-33
		Advanced English for academic professions	5		27122	English as a Foreign Language - Advanced Specialized Language course	3	L-33
		Zeitgeschehen B2.2	5			Optional Course extracurriculare	5	L-33
		Projektmanagement	6		27023	Strategic Management	7	L-18
		Advanced English	5		27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Aktuelle und politische Debatten	5			Optional Course extracurriculare	5	L-18
<b>2018 - 2019</b>	70601	Organisation and management	6		27005	Einführung in die Betriebswirtschaftslehre	8	L-18
	70752	Internationale Rechnungslegung	6		27027	Advanced financial accounting	7	L-18
	70662	Banken	6		27036	Banking and corporate finance	7	L-18
		Einführung in die Betriebswirtschaftslehre	6		27005	Einführung in die Betriebswirtschaftslehre	8	L-18
		Wirtschaftspolitik	6		27021	Wirtschaftspolitik	6	L-18
		Supply and operation management	6		27031	Typical subject 2 (Operation management)	7	L-18
		Strategisches Management	6		27023	Strategisches Management	7	L-18
	102010	Einführung in die Statistik	6		27055	Statistics for PPE	8	L-33
	102038	Einführung in die Ökonometrie	6		27077	Econometrics for PPE	7	L-33
	101009	Investition und Finanzierung	6		27060	Financial Market and Institution for PPE	8	L-33
	15080	Introduction: Comparative Politics	6		27050	Political Scienze 2	7	L-33
	15130	Einführung in die Internatinalen Beziehungen	6		27160	Theory of International Relations	6	L-33
<b>2019-2020</b>	101015	Supply and Operation Management	6		27031	Operationsmanagement	7	L-18
	101035	Strategisches Management	6		27023	Strategisches Management	7	L-18
	102094	Wirtschaftspolitik	6		27021	Wirtschaftspolitik	6	L-18
	101005	Einführung in die Betriebswirtschaftslehre	6		27005	Einführung in die Organisation und die BWL	8	L-18

Free Mover  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Universität WE Wien - Austria**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Statistik	4	25	27055	Statistics for PPE	8	L-33
		Statistik für Volkswirtschaft und Sozialökonomie	4	22				
		Ökonometrie	4	21	27077	Econometrics	8	L-33
		Angewandte Ökonometrie	4	21				
		International economics	8	45	27057	International Economics	8	L-33

Free Mover  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Universität Freiburg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Makroökonomik 1	6	180	27011	Economics 2	8	L-18
		Makroökonomik 2	6	180				
		Marketing Management	4 or 6	100 or 150	27013	Marketing	7	L-18
		Markstrategien	4	workshop				
		Personal und Organisation	4 or 6	100 or 150		Optional Course	6	L-18
		Marketing	6	100 or 150	27013	Marketing	7	L-18
		Business cultures	6	40		Optional Course	6	L-18
		International Trade, Market integration and the EU	6	40		Optional Course	6	L-18
		Intermediate econometrics	10	300	27032	Econometrics	7	L-18



Erasmus Exchange Programme  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**University of Marmara University, Istanbul - Turkey**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	ECON 1012	Introduction to economics 2	8		27011	Economics 2	8	L-18
		Introduction to business	6		27005	Introduction to Management	8	L-18
		International marketing	5		27028	International Marketing	7	L-18
<b>2014-2015</b>	ECON 2023	Macroeconomics I	6		27049	Economics 2 for PPE	8	L-33
	ECON 3009	Econometrics I	5		27077	Econometrics	7	L-33
	ECON 4055	Economic Policy	5		27058	Economic Policy	8	L-33
	ECON 3051	Public Finance	5		27059	Public Economics	6	L-33
	ECON 3007	International Economics I/International Trade I	5		27057	International Economics	8	L-33
	Econ 709	Global Political Economy	5			Optional Course	5	L-33
	Yon332	Strategic Management			27023	Strategic Management	7	L-18
	IK333	Human Resources Management	4		27166	Human Resources and Organisation	6	L-18
	BUS III	Introduction to Business	5		27005	Introduction to Management	8	L-18
		Marketing Man. II	5		27013	Marketing	7	L-18
		Auditing			27026	Auditing	7	L-18
	ECON 409	Current issues in Turkish Economy	5			Optional Course	5	L-33
	ECON 405	Turkish Economy	5			Optional Course	5	L-33
	MRK 2051/MRK	Marketing Management I	5		27013	Marketing	7	L-18
	FNCE 4047/FN	International Finance	5		27035	International Finance	7	L-18
	TR191	Introduction to Turkish Language and Culture	5			Optional Course	6	L-18
	HRK3056	Organizational Marketing	4		27028	International Marketing	7	L-18
MGT 4012	Business Policy and Strategic Management	5		27023	Strategic Management	7	L-18	
ECON 3010	Econometrics II	5		27032	Econometrics	7	L-18	
<b>2015-2016</b>		Statistics I	5		27055	Statistics for PPE	8	L-33
		History of Economic Thought I	5		27038	History of Economic Thought for PPE	6	L-33
		Calculus I	6		27042	Mathematics for PPE M1	6	L-33
	MGT112	Business Management	3		27044	Bussiness Administration	8	L-33
	ECON1002	Introd. To Economics II	8		27049	Economics II for PPE	8	L-33
	Psir3060	Issues in the middle east	5			Optional course	6	L-33
<b>2019-20</b>		Financial Markets and Intitutions	5		27060	Financial Markets and Int. For PPE	8	L-33

Bilateral Exchange Agreement  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Southern Cross University - Australia**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	BUS 10699	Business language and learning skills	12		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	MAT 10251	Statistical Analysis	12		27032	Econometrics	7	L-18
	ACC 001S1	Financial Accounting	12		27024	Intermediate Financial Accounting	7	L-18
	MKT00102	Consumer Behaviour	12		27030	Consumer Behaviour	7	L-18
<b>2016-2017</b>	MNG93003	Industry Research Project	24		27177	Market Research	6	LM-77
	LAW00004	Company Law	12			Optional course	8	LM-77
	ACC03043	Corporate Governance	12			Optional course	8	LM-77

Summer School  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**King's College London - U.K.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2017-2018		Strategic Management	7,5	3 weeks - 4 days a		Optional / Additional Course	6	L-33
		Global governance: international organisations in crisis	7,5	3 weeks - 4 days a		Optional / Additional Course	6	L-33

Free Mover  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**McGill University Montreal - Canada**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	ECON 227	Economic Statistics	6	78	27055	Statistics for PPE	8	L-33
	ECON 208	Microeconomic Analysis and Applications +	3	78	27037	Economics 1 for PPE    Economics 2 for PPE	16	L-33
	ECON 209	Macroeconomic Analysis and Applications			27049			
	ECON 205	An Introduction to Political Economy	3	39		Optional Course		L-33
	POLI 211	Comparative Government and Politics	3	39	27050	Political Science 2	7	L-33
	POLI 365	Democratic Theory	3	39				
	POLI 222	Political Process and Behaviour in Canada	3	39		Optional Course		L-33
POLI 441	International Political Economy: Trade	3	39	27058	Economic Policy	8	L-33	

**Universität Bayreuth - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2017-2018		Grundlagen der Wirtschaftspolitik	5		27058	Economic Policy	8	L-33
		Ökonomik der Entwicklungsländer	5			Development economics	5	L-33
		Finanzwirtschaft	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Internationale Wirtschaftsbeziehungen	5		27057	International Economics	8	L-33
		Statistik II	5		27055	Statistics for PPE	8	L-33
		Empirische Wirtschaftsforschung	5		27077	Econometrics	7	L-33
2013-2014		Grundprobleme der Angewandten Sozial-Rechtsphilosophie	6		27039	Political Science I	8	L-33
		Grundprobleme der Angewandten Ethik	6		27051	Business Ethics	6	L-33
		Einführung in die Ethik	10		27164	Basic Problems of Ethics	6	L-33
		Finanzwissenschaft	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Finanzwissenschaft	5		27059	Public Economics	6	L-33
		Statistik I			27055	Statistics for PPE	8	L-33
		Einführung in die allgemeine BWL	5		27044	Business Administration	8	L-33
		Unternehmens und Wirtschaftsethik	10		27051	Business Ethics	6	L-33
	34020	Internationale Wirtschaftsbeziehungen I	5		27057	International Economics	8	L-33
		Internationale Wirtschaftsbeziehungen II	5					
	Grund- und Wirtschaftspolitik	5		27058	Economic Policy for PPE	8	L-33	
2014-2015	F-1	Marketing	5		27013	Marketing	7	L-18
	G-8	Grundlagen der Organisationslehre	5		27005	Introduction to Management	8	L-18
	G-10	Grundlagen der Führungslehre	5		27166	Human Resources and Organisation	6	L-18
	G-3	Controlling (Kostenmanagement)	5		27025	Management Accounting and Control	7	L-18
	G-2	Investition mit Unternehmensbewertung	5		27023	Strategic Management	7	L-18
	G-12	Grundlagen internationales Management	5		27029	Management of Multinationals	7	L-18
	33102	Finanzwirtschaft	5		27060	Financial Markets and Institutions for PPE	8	L-33
	33082	Makroökonomik	5		27049	Economics 2	8	L-33
	34053	Grundlagen der Wirtschaftspolitik	5		27058	Economic Policy	8	L-33
	34000	Empirische Wirtschaftsforschung I	5		27077	Econometrics	7	L-33
	50143	Ethics in the Business Environment	8		27051	Business Ethics	6	L-33
	50136	Moral Psychology	2/6			Optional Course	2/6	L-33
		Einführung in die Allgemeine BWL	5		27005	Introduction to Management	8	L-18
		European Company Law	6			Optional Course	6	L-18
		Internationale Wirtschaftsbeziehungen	5		27057	International Economics	8	L-33
		Business English I	2,5		27119	English as a Foreign Language - Spec. Lang. Course	3	L-33
	50132	Wirtschaftsethik	6		27051	Business Ethics	6	L-33
		Strategisches Marketing und Marketanalyse	5		27013	Marketing	7	L-18
	50118	Economics and Bioethics	6			Optional Course	6	L-33
	2015-2016		Konzepte und Instrumente des Controlling	5		27025	Management Accounting and Control	7
		Corporate Communication, Media, Marketing	6			Optional Course	6	L-18
		Finanzmanagement	5		27034	Financial Risk Management	7	L-18
		Interkulturelle Management	2,5			Optional Course	6	L-18
		Grundlagen der Wirtschaftspolitik	5		27021	Economic Policy	6	L-18
		Finanzwissenschaft I	5		27059	Public Economics	6	L-33
		Lecture seires in Law and Economics	4			Optional Course	4	L-33
		Economics and Bioethics	6			Optional Course	6	L-33
		Scientific Revolutions in Economics	6			Optional Course	6	L-33
2016-2017	32022	Buchführung und Abschluss	3		27073	Accounting for the Public Sector	6	LM63
	32020	Informationsverarbeitung für Wirtschaftswissenschaftler	3					
	32600	IT-Governance	6		27076	Management Information Systems in the Public Sector	4	LM63
	33550	Governance, Wettbewerb & gesellschaftliche Entwicklung	6		27070	Management and Organisation of International Institutions	6	LM63
	33610	Corporative Governance: Theoretical Aspects of Corporate Governance	6		27068	Economic Policy and government intervention	6	LM63
	32560	Corporate Communication, Media and Marketing	6			Extracurricular Course	6	LM63
	50125	Einführung in die Ethik	5		27051	Wirtschafts-und Unternehmungsethik	6	L-33
	33520	Advanced International Macroeconomics	8		27057	Internationale VWL	8	L-33
	50139	Philosophy and Finance: the complexity science approach to the financial system	8		27060	Finanzmärkte und Institutionen	8	L-33
	35070	Gesundheitsökonomie	5			Optional course	6	L-33
	50151	Business Ethics and Bioethics	6			Optional course	6	L-33
	50130	Are Financial Markets Efficient?	6			Optional course	6	L-33
		Technik des betrieblichen Rechnungswesen:						
	32024	Buchführung und Abschluss	3		27073	Accounting for the Public Sector	6	LM63

	32020	Informationsverarbeitung für Wirtschaftswissenschaftler	3					
	30212	European Private International Law	6	27072	Law of International Institutions (mandatory optional)	6	LM63	
	32180	Innovationsmanagement (Produkt-, Prozess- und Business Modell Innovation)	6	27070	Management and Organisation of International Institutions (mandatroy optional)	6	LM63	
	40562	Deutsch als Wissenschaftsfremdsprache	2		Extracurricular Course	2	LM63	
	8794	Deutsch als Fremdsprache für Wirtschaftsstudenten I SF1W (Niveau C1)	2		Extracurricular Course	2	LM63	
	8110	Englisch Aufbaukurs Allgemein (AKA) (Niveau C1) - Developing Intercultural Competence	2		Extracurricular Course	2	LM63	
	32180	Innovationsmanagement (Produkt-, Prozess- und Business Modell Innovation)		27062 A	M1 Strategic Management in the Public Sector	6	LM63	
	34010	Internationale Organisationen	5	27057	International Economics	8	L-33	
	33006	Introduction to Economics: Macroeconomics	4	27049	Economics 2	8	L-33	
	30013	Ethics and Globalization	5	27051	Business Ethics	6	L-33	
	33074	Geld und Kredit	5	27060	Financial Markets and Institutions for PPE	8	L-33	
	40562	Wissenschaftssprache Deutsch (Deutsch als Wissenschaftssprache)	2	27121	German as a foreign Language - Advanced Specialized Language course	3	L-33	
		Business Ethics	6	27051	Business Ethics	6	L-33	
		Customer Relationship Management	5		Optional course	6	L-33	
		Political Philosophy I 2017	5	27050	Political Science II	7	L-33	
<b>2017-2018</b>		Makroökonomik I	5	27011	Economics 2	8	L-18	
		Finanzwirtschaft	5	27014	Financial Analysis	7	L-18	
		Business English I	2,5	27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18	
		Deutsch als Wissenschaftssprache und Wissenschaftskultur(en) des Deutsch	2	27121	German as a foreign Language - Advanced Specialized Language course	3	L-33	
		Internationale Finanzströme	5	27035	International Finance	7	L-18	
		Internationaler Handel	5		Optional course	6	L-18	
		International Finance		27060	Financial Markets and Institutions for PPE	8	L-33	
		Self-Knowledge	5		Optional course	6	L-33	
<b>2018-2019</b>		Principles of Marketing	5	27013	Marketing	7	L-18	
		Operations Management I	6	27031	Operations Management	7	L-18	
		Strategisches Management	6	27023	Strategic Management	7	L-18	
		Seminar in Human Resource Management	5	27166	Human Resources and Organisation	6	L-18	
		Rechnung (Bilanz)	5	27063	Contabilità empirica	6	L-18	
		Grundlagen des Personalwesens und der Führungslehre	5	27062	M2- Human Resource Management	6	LM-63	
		Introduction to German Public Law	2	27064	Principi e laboratorio del diritto pubblico e delle fonti normative	6	LM-63	
		Allgemeine Teil des Bürgerlichen Gesetzbuches	5	27064	Principi e laboratorio del diritto pubblico e delle fonti normative	6	LM-63	
		Empirische Wirtschaftsforschung I	5	27066	M2 Statistica Economica	6	LM-63	
		Deutsch als Wissenschaftssprache und Wissenschaftskultur als Deutschen	2		Extracurricular			
	E1	Mikroökonomie	5	27037	Economics 1	8	L-33	
	G3	Statische Methoden I	5	27055	Statistica	8	L-33	
	E5	Finanzwirtschaft	5	27060	Financial Markets and Institutions	8	L-33	
	E5	MBWL I: Grundlagen der Organisationslehre	5	27044	Allgemeine Betriebswirtschaftslehre	8	L-33	
<b>2019-2020</b>	317489	Fundamentals of Business Administration	5	27044	Allgemeine BWL	8	L-33	
	54013	Writing and Presentation Skills for the Social Scie	2	27218	Introduction to academic writing	3	L-33	
	34053	Grundlagen des Entscheidens	5	27215	Ethik des Entscheidens	7	L-33	
		Deutsch als Fremdsprache Spezialisierungskurs A	2	27121	Deutsch Fortgeschrittene Fachsprache	3	L-33	
		Einführung in die VWL	5	27197	Int. VWL	7	L-33	
		Mikroökonomik I	5	27037	Economics 1	8	L-33	
	34053	Grundlagen der Wirtschaftspolitik	5	27021	Economic Policy	6	L-18	
	133166	Einkaufs- und Prozessmanagement	5		Optional course	6	L-18	
		Business English	2	27158	Foreign Language I - Advanced	3	L-18	
	34070	Internationale Finanzströme	5	27035	International Finance	7	L-18	
	33082	Makroökonomik	5	27011	Economics II	8	L-18	
		Brückenkurs C1.2	2		Extracurricular	2	L-18	
		Deutsch als Fremdsprache - Ausdrucksfähigkeit	2		Extracurricular	2	L-18	
<b>2020-2021</b>		Fundamentals of Business Administration	5	27044	Allgm BWL	8	L-33	
		Grundlage des Entscheidens 1	5	27215	Ethik des Entscheidens	7	L-33	
		Political Economy	5	27237	Political Economics	7	L-33	
		Seminar on Growth and Development	5	27398	Growth and Development Economics	7	L-33	

**Humboldt Universität zu Berlin - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	70621	Grundzüge der Unternehmens- und Konzernsteuern	6		27020	Taxation Law	7	L-18
	701044	Angewandte Ökonometrie	6		27032	Econometrics	7	L-18
	70665	Basics of international finance	6		27035	International Finance	7	L-18
	70662	Banken I				Optional Course	4	L-18
<b>2013-2014</b>	91038	English for Students of Economics and Business Studies II	5		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	91567	Deutsch C1: Wirtschaftsdeutsch Geschäftskommunikation	5		27127	German as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
	70665	Basics of international finance	6		27060	Financial Markets and Institutions for PPE	8	L-33
	70801	Angewandte Mikroökonomie/Außenhandel	6		27057	International Economics	8	L-33
<b>2014-2015</b>	70118	Investment Analyse & Portfoliomanagement	3		27014	Financial Analysis	7	L-18
	70129	Finanzierung & Investition	3					
	70115	Makroökonomie I			27011	Economics 2	8	L-18
	91038	English for Students of Economics and Business Studies II	6		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
	701044	Angewandte Ökonometrie	6		27032	Econometrics	7	L-18
	70755	Controlling	3		27025	Management Accounting and Control	7	L-18
	70754	Entwicklungstendenzen der Kostenrechnung	3					
	91561/91562	Deutsch C1 - Wissenschaftliches Schreiben	5		27127	German as a Foreign Language - Advanc. Spec. Lang. Course	7	L-18
		Marketing, Kommunikation und Öffentlichkeitsarbeit im Kulturbereich	5		27013	Marketing	7	L-18
		Marketingtheorie	3					
	70113	Wirtschaftsgeschichte	3		27038	History of Economic Thought for PPE	6	L-33
	70734	Grundlagen der Personalökonomik	6		27166	Human Resources and Organisation	6	L-18
	70131	Statistik I	4,5		27010	Statistics	6	L-18
	Wirtschaftspolitik (TU)	4		27021	Economic Policy	6	L-18	
<b>2015-2016</b>	70133	Einführung in die Ökonometrie	6		27077	Econometrics for PPE	7	L-33
	701139	Financial Markets and Social Science	6		27060	Financial Markets and Institutions for PPE	8	L-33
		Deutsch C1 - Wissenschaftliches Schreiben	5		27121	German as a foreign Language - Advanced Specialized Language course	3	L-33
	7010896	Wirtschafts- und sozialgeschichtliche Aspekte der Demographie - Teil II	3			Extracurricular Course	6	L-33
	71 15 L 01	Wirtschaftspolitik (TU Berlin)	4		27058	Politica Economica per SOS	8	L-33
<b>2016-2017</b>		Philosophy of Economics	6		27051	Business Ethics	5	L-18
		Banken	6		27060	Financial Markets and Institutions for PPE	8	L-18
		Statistik I	6		27055	Statistics for PPE	8	L-18
		Behavioral Economics	6			optional	6	L-18
		Makroökonomik	4		27049	Economis 2 for PPE	8	L-18
<b>2017-2018</b>		Public economics	6		27059	Public economics	7	L-33
		Grundlagen der gesellschaftlichen Verantwortung	6		27051	Business Ethics	6	L-33
		Financial Markets: Economic Theory and Practice	6		27060	Financial Markets and Institutions for PPE	8	L-33

	International macroeconomics	6		27057	International Economics	7	L-33
	Public economics	6		27059	Public economics - optional course	7	L-33
	Labour economics	6			Optional Course	6	L-33
	Nachhaltigkeit (Wirtschaftsphilosophie)	6		27051	Business Ethics	6	L-33
	Organization and Management (Lecture+Exe)	6			Strategic Management	6	LM-77
	Incentives in Organizations	6			Free choice	6	LM-77
	Enterpreneurial and Behavioral Decision Making (Lecture+Exe)	6			Free choice	6	LM-77
	Umwandlung von Unternehmen	6			Elective course (Corporate restructuring)	6	LM-77
	Grundzüge der Besteuerung	6			Free choice	6	LM-77
<b>2019-2020</b>	Organization and Management (Lecture+Exe)	6			Strategic Management	7	LM-77AF
	Incentives in Organizations	6			Free choice	6	LM-77AF
	Enterpreneurial and Behavioral Decision Making (Lecture+Exe)	6			Free choice	6	LM-77AF
	Umwandlung von Unternehmen	6			Measuring and Driving Corporate Performance	6	LM-77AF
	Steuerliche Gewinnermittlung, umsatzsteuer und Verfahrensrecht	6			extracurricular	6	LM-77AF



Erasmus Exchange Programme  
 List of course equivalences recognised in previous years  
 Faculty of Economics and Management

**Technische Universität Hamburg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2017-2018		International management	2		27005	Introduction to Management	8	L-18
		Project management	2					
		Quality management	2					
		Logistic	2					
		Product planning	6			Optional Course	6	L-18
		Technology management	6			Optional Course	6	L-18
		Information management	3			Optional Course	3	L-18
		International management	2		27031	Operations Management	7	L-18
		Internationale Logistik	2					
		Production process and quality management	4			Optional Course	6	L-18
	23-11.903.141	Einführung Marketing	6			Optional Course	6	L-33
	23-14.905.141	Makroökonomie	6		27049	Economics 2 for PPE	8	L-33
	23-24.909.141	Wirtschaftspolitische Studien	6		27058	Economic Policy	8	L-33
24-403.23.	Medien in der Soziologischen Theorie				Optional Course	6	L-33	
22-10.140	Finanzwissenschaften	6		27059	Public Economics	8	L-33	
2017-2018	23-04.976.171	Statistik 1	6		27055	Statistics for PPE	8	L-33
	23-24.905.171	International Trade and Investment	6		27057	International Economics	8	L-33
	23-11.917.171	Investition und Finanzierung 1	6		27060	Financial Markets and Institutions for PPE	8	L-33
2018-2019	23-01.950.181	Accounting	6		27004	Introduction to Accounting	8	L-33
	23-21.903.181	Sustainable Innovation Marketing	6		27013	Marketing	7	L-33
	23-21.906.181	Introduction to Business Ethics	6		27051	Business Ethics	6	L-33
	23-01.901.181	Foundation course in business administration	6		27044	Business administration	8	L-33

Technische Universität Dresden - Germany

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2019-2020	BA-WW-GRW, D-WW-GRW	Grundlagen des Rechnungswesen	5		27004	Introduzione alla ragioneria	8	L-18
	BA-WW-ERG-1906a, D-WW-ERG-1906a	Ökonometrie - Grundlagen	5		27077	Econometrics for PPE	7	L-18
	BA-WW-VWL-0910, D-WW-WIWI-0910	Rechtfertigung der Staatstätigkeit	5		27058	Economic Policy for PPE	8	L-18
	BA-WW-VWL-1305a, D-WW-WIWI-1305a	International Trade: Theory and Policy	5		27197	International Economics	7	L-18
	BA-WW-ERG-1906a	Ökonometrie - Grundlagen	5		27077	Econometrics	8	L-33
	BA-WW-VWL-1305a	International Trade: Theory and Policy	5		27197	International Economics	7	L-33
	BA-WW-VWL-EB3	Einführung in die Betriebswirtschaftslehre und Organisation	5			Optional course		L-33
	EBW3	Deutsch als Fremdsprache	3		27118	Deutsch als Fremdsprache	3	L-33
	ENG-all-M4	Deutsch - Schriftliche Kommunikation in Hochschule und Beruf	3		27121	German Advanced	3	L-33
	ENG-all-M4	Refresher Course	1,5		27122	English as a foreign language	3	L-33
	EBW1	Englisch - Arbeit mit fach- und wissenschaftsbezogenen Texten	3		27119	English as a foreign language - advanced	3	L-33
	WW-MAK	Einführung in die Makroökonomie	5		27037	Economics 1 for PPE	8	L-33
	WW-BWL-0201	Corporate Social Responsibility/ Virtuelle	5		27051	Wirtschafts- und Unternehmensethik	6	L-33
	WW-EBWL	Einführung in die Betriebswirtschaftslehre und Organisation	5		27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	WW-BWL-0804	Grundlagen des Finanzmanagements	5		27060	Finanzmärkte und Institutionen für OS	8	L-33
	WW-MIK	Einführung in die Mikroökonomie	5		27037	Economics 1	8	L-33
	WIWI-0219	Scenario Planning	5			Optional course	5	L-33
2017-2018	WW-ba 23	International management				International economics A	5	PPE OLD
	BA-	Academic writing	3			Exam at other university	5	PPE OLD
2013-2014	WW-BA-19-02	Finanz- und Wirtschaftspolitik	6		27058	Economic Policy	8	L-33
	WW-BA-20-22	Öffentlichen Finanzen	6		27059	Public Economics	6	L-33
	WW-BA-10	Makroökonomie	9		27049	Economics 2 for PPE	8	L-33
	WW-BA-06	Grundlagen der Betriebswirtschaft	9		27044	Business Administration	8	L-33
	WW-BA-20-01	Volkswirtschaftslehre	6		27057	International Economics	8	L-33
	WW-BO-20-01	Einführung Internationaler Handel + Advanced Internationaler Handel	3+3		27057	International Economics	8	L-33
	WW-BA-17-01	Rechtfertigung der Staatstätigkeit I und II	6		27058	Economic Policy	8	L-33
		Englisch - Wirtschaftswissenschaften	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	6	L-33
	WW-BA-17-02	Wettbewerb und Regulierung	6		27059	Public Economics	6	L-33
2014-2015		Spanisch-EBW1:Arbeit mit Fach- und Wissenschaftsbezogenen Texten...				Optional Course	6	L-33
		Makroökonomie I/Makroökonomie Grundlagen	5		27049	Economics 2 for PPE	8	L-33
2015-2016		Strategisches Management	5		27023	Strategic Management	7	L-18
		Rechtfertigung der Staatstätigkeit	5		27021	Economic Policy	6	L-18
		Ökonometrie-Grundlagen	5		27032	Econometrics	7	L-18
		Konzernrechnungslegung	5		27027	Advanced Financial Accounting	7	L-18
		Produktionslogistik	5		27031	Operations Management	7	L-18
		Internationales Management	5		27029	Management of Multinationals	7	L-18
		Mathematik für Wirtschaftswissenschaftler: Analysis	5		27002	Mathematics for Economists M2	6	L-18
		Einführung in die Makroökonomik	5		27011	Economics 2	8	L-18
		Industrieökonomik Grundlagen	5		27022	Industrial Economics	6	L-18
		Marketing und Nachhaltige Unternehmensführung	5		27013	Marketing	7	L-18
		Jahresabschluss, Investition und Finanzierung	5		27014	Financial Analysis	7	L-18
		Grundlagen des Personalmanagements	5		27018	Communication Skills and Leadership	4	L-18
		Statistik	10		27010	Statistics	6	L-18
		Einführung in die Makroökonomik	5		27049	Economics 2 for PPE	8	L-33
		Ökonomische Theorie der Politik	5		27058	Economic Policy	8	L-33
		Arbeitsmarktpolitik-Labour Markets	5			Optional Course	6	L-33
		Einführung in das Studium der politischen Systeme	10		27050	Political Science 2	7	L-33
		Industrieökonomik Grundlagen	5			Optional Course	6	L-33
		Arbeitsmarktpolitik	5			Optional Course	6	L-33
		Wettbewerb und Regulierung	5		27059	Public Economics	6	L-33
		International Trade: Theory and Policy I und II	5		27057	International Economics	8	L-33
		Ökonometrie Grundlagen	5		27077	Econometrics	8	L-33
		Grundlagen des Finanzmanagements	5		27060	Financial Markets and Institutions for PPE	8	L-33
		Int. Wirtschaftspolitik	5		27059	Public Economics	6	L-33
		Der Rechtsraum Internet	5			Optional Course	6	L-33
		Strategisches Informationsmanagement und eGovernment	5			Optional Course	6	L-33
		Einführung in die Umweltökonomie	5			Optional Course	6	L-33
		English	3		27122	English as a Foreign Language	3	L-18
		International Trade: Theory and Policy I und II	5			Optional Course	6	L-18
		Strate. Informationsmanagement und eGovernment	5			Optional Course	6	L-18
		Grundlagen des Personalmanagements	3		27166	Human Resources and Organisation	6	L-18
		Open Economy Macroeconomics	5		27057	International Economics	8	L-33
	2016-2017		Einführung in die Betriebswirtschaftslehre und Organisation	5		27005	Einführung in die Betriebswirtschaftslehre und Organisation	8
		Einführung in das Stadium der Internationalen Beziehungen	10		27160	Teoria delle relazioni internazionali (optional exam)	6	L-33

		Ökonomische Theorie der Politik	5	27058	Economic Policy	8	L-33
		Europäische Wirtschaftspolitik	5		Optional Course	6	L-33
		English "Einführung in Berufs- und Wissenschaftssprache-Fortgeschrittene-EBW/F1	3	27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Ökonomische Theorie der Politik	5	27021	Economic Policy	6	L-18
		Einführung in die Berufs- und Wissenschaftliche Sprache	3	27158	English as a Foreign Language - Specialized Language course for Economics - Advanced	3	L-18
		Financial Analysis	5	27014	Financial Analysis - Advanced	7	L-18
		Entwicklungspolitik	5		Optional Course	6	L-18
		Statistik	10	27055	Statistics for PPE	8	L-33
BA 2790		International Trade: theory and policy	5	27049	Economics 2 for PPE	8	L-33
		Rechtfertigung der Staatstätigkeit	5	27059	Public economics	6	L-33
		Englisch-WI_EBW F1: Arbeit mit fach- und wissenschaftsbezogenen Texten - Fortgeschrittene	3	27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		DE-GeWi_WI-EBW F1 Arbeit mit fach- und wissenschaftsbezogenen Texten - Fortgeschrittene	4	27121	German as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Arbeitsorganisation	5	27166	Human Resources and Organisation	6	L-18
		Einführung in die Berufs- und Wissenschaftliche Sprache - Deutsch	3	27127	German as a Foreign Language - Advanc. Spec. Lang. Course	3	L-18
		Grundlagen des Finanzmanagements	5	27014	Financial Analysis	7	L-33
		Operatives Produktionsmanagement	5	27031	Operations Management	7	L-33
<b>2017-2018</b>		Marketing-MIX	5	27013	Marketing	7	L-18
		Stakeholdermanagement	5	27029	Management of Multinationals	7	L-18
BA-WW-BWL-2003		Organisationsmanagement	5	27031	Operations Management	7	L-18
		Entwicklungspolitik	5	27198	Growth and Development	7	L-18
		Französisch/Fra - Elementarstufe E1.....	6		Optional Course	3	L-18
		Rechtfertigung der Staatstätigkeit	5	27058	Economic Policy for PPE	8	L-33
		International Financial Markets	5	27060	Financial Markets and Institutions for PPE	8	L-33
		Systemvergleich I: Grundlagen und freiheitliche Systeme	6	27050	Political Science 2	7	L-33
		Theorie der Sozialstaates	5	27059	Public Economics	6	L-33
		Corporate Social Responsibility	5	27051	Business Ethics	6	L-33
		Die "gute ordnung. Demokratische Performanz in vergleichender Perspektive	4	27050	Political Science 2	7	L-33
		Nachhaltigkeitsmanagement in der Praxis	5		Optional Course	6	L-33
		Demografische Wandel und seine Folgen	5		Optional Course	6	L-33
		Französisch/Fra - Elementarstufe E3+4	3		Extracurricular Course	3	L-33
		International Financial Markets		27035	International Finance	7	L-18
<b>2018-2019</b>	WW-MAK	Einführung in die Makroökonomie	5	27037	Economics 1 for PPE	8	L-33
	WW-MIK	Einführung in die Mikroökonomie	5	27049	Economics 2 for PPE	8	L-33
	WW-BWL0201	Corporate Social Responsibility/Virtuelle	5	27051	Wirtschafts- und Unternehmensethik	6	L-33
	WW-BWL0804	Grundlagen des Finanzmanagements	5	27060	Finanzmärkte und Institutionen für OS	8	L-33
	VWL-1305a	International Trade: Theory and Policy	5	27057	International Economic Policy	8	L-33
	D-WW-ERG-1906a	Ökonometrie - Grundlagen	5	27077	Econometrics for SES	7	L-33
	WW-EBWL	Einführung in die Betriebswirtschaftslehre und Organisation	5	27044	Allgemeine Betriebswirtschaftslehre	8	L-33
	BA-IB-ID 2/-S/EF	The International Politics of Energy	6		Environmental and Resource Economics	7	L-33
	BA-IB-P6	Introduction to the political System of the European Union	6		Optional Course	6	
	BA-WW-BWL-0220	Sustainable Management of Organisations	5		Optional Course	6	
		Deutsch als Fremdsprache . Einführung in die Berufs- und Wissenschaftssprache 3	3		Deutsch (Fremdsprache) - Fortgeschrittene Fachsprache	3	L-18
	BA-WW-VWL-1309	Open Economy Macroeconomics	5	27199	Public Economics (Typical Subject)	7	L-33
	BA-WW-BWL-0215b	Stakeholdermanagement	5		Optional Course	6	
		Deutsch als Fremdsprache . Einführung in die Berufs- und Wissenschaftssprache 3	3		Deutsch (Fremdsprache) - Fortgeschrittene Fachsprache	3	L-33
	BA-WW-BWL-0604	Fallstudien in Energie und Umwelt	5	27200	Economia dell' ambiente e delle risorse (Typical Subject)	7	L-33
	BA-WW-BWL-0215b	Stakeholdermanagement	5		Optional Course	6	
	BA-WW-BWL-0217a	Value Chain Management	5		Optional Course	6	
		Deutsch als Fremdsprache . Einführung in die Berufs- und Wissenschaftssprache	3	27121	Deutsch (Fremdsprache) - Fortgeschrittene Fachsprache	3	L-18
	BA-WW-BWL-0211a	Corporate Social Responsibility	5	27051	Business Ethics	6	L-33
	BA-WW-VWL-0909a	Ökonomische Theorie der Politik	5	27058	Economic Policy for PPE	7	L-33
	MA- WW- ERG-1910a	Quantitative Analysen mit R	5	27077	Econometrics for PPE	7	L-33
	BA -WW -VWL -0904	Demographischer Wandel und seine Folgen	5		Free Choice	6	L-33
	EBW2	Deutsch als Fremdsprache -Einführung in die Berufs- und Wissenschaftssprache 2	3		Free Choice	3	L-33
<b>2019-2020</b>	BA-WW-MAKD-WW-MAK	Einführung in die Makroökonomie	5	27011	Volkswirtschaftslehre 2	8	L-18
	BA-WW-EBWLD-WW-EBWL	Einführung in Betriebswirtschaftslehre und Organisation	5	27005	Einführung in die Betriebswirtschaftslehre	8	L-18
	BA-WW-BWL-1705aD-WW-WIWI-1705a	Marketing -mix	5	27013	Marketing	7	L-18
	BA- WW -WINF -0411D-WW-WINF-0411	Applied Data Analysis	5	27032	Econometrics	7	L-18

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**University Istanbul Bilgi - Turkey**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Econometrics	7	42	27077	Econometrics	7	L-33
		Public Economics	5	36	27059	Public Economics	6	L-33
		Database System	5	36	27000	Information Systems and Data Management	3	L-33
		Turkish for foreigners	8	42		Optional Course	8	L-33
		Introduction to Japanese Language and Culture	2			Optional Course	2	L-33
		Business Ethics	6		27051	Business Ethics	6	L-33
		European Economic Law	6		27056	Economic Law	6	L-33
		Financial Analysis and Reporting	8		27060	Financial Markets and Institutions for PPE	8	L-33
		English for Academic Purposes II	3		27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33

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**Università degli Studi del Piemonte Orientale - Italy**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Econometria	9	60	27077	Econometrics	7	L-33
		Lingua inglese 2	3	40	27122	English as a Foreign Language - Advanc. Spec. Lang. Course	3	L-33
		Economia politica	9	66	27058	Economic Policy	8	L-33
		Statistica economica	9	60	27055	Statistics for PPE	8	L-33
		Macroeconomia	9	60	27049	Economics 2 for PPE	8	L-33
		Diritto Pubblico	12	60	27048	European and Public Law M1	6	L-33
		Diritto dell'Unione Europea	9	66	27048	European and Public Law M2	6	L-33
		Strategia e gestione delle imprese familiari	6			Optional Course	6	L-33
		Politica economica e scienze delle finanze	6		27057	International Economics	6	L-33
		Economia degli intermediari finanziari	8		27060	Financial Markets and Institutions for PPE	8	L-33
	Mercati emergenti	6			Optional Course	6	L-33	

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**University of Essex - U.K.**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Introduction to Econometric Methods	7,5	30	27057	International Economics	7	L-33
		Statistics	7,5	30	27055	Statistics for PPE	8	L-33
		Government and use of Economic power	7,5		27056	Economic Law	6	L-33
		International money and finance	7,5	30	27160	Theory of International Relations	8	L-33
		Introduction to Economics	7,5	30	27049	Economics 2 for PPE	8	L-33
		Financial Instruments and Capital Markets	7,5	30	27160	Theory of International Relations	8	L-33

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**Universidad Politécnica Salesiana - Ecuador**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>	5248	Macroeconomía	4		27011	Economics 2	8	L-18
		Administración general 1	3		27005	Introduction to Management	8	L-18
	5136+5137	Estadística descriptiva + inferencial	4+4		27010	Statistics	6	L-18
	5140	Ética	3		27164	Basic Problems of Ethics	6	L-18
		Fundamentos de marketing	4		27013	Marketing	7	L-18
		Comercio exterior	3		27057	International Economics	6	L-18
		English for specific purposes - business two	3		27158	English as a Foreign Language - Spec. Lang. For Econom. Advanced	3	L-18
<b>2016-2017</b>		Fundamentos de Marketing	3		27013	Marketing	7	L-18
		Macroeconomía	3		27011	Economics 2	8	L-18
		Auditoría	5		27026	Auditing	7	L-18
		Contabilidad I	2		27004	Introduction to Accounting	8	L-18





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**University of Witwatersrand - South Africa**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Information Systems		115	27000	Information Systems and Data Management	3	L-33
		Introduction to Philosophy		90	27041	Principles of Philosophy	10	L-33
		Introduction to political science		90	27039	Political Science 1	8	L-33
		Identity and Society		80	27162	Intercultural Philosophy	6	L-33

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**University of KwazuluNatal - South Africa**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		International Economics		80	27057	International Economics	8	L-33
		Intermediate Econometrics		58	27077	Econometrics	7	L-33
		Introduction to statistics		88	27055	Statistics for PPE	8	L-33
		Marketing Management		48		Optional Course	7	L-33
		Research methodology in economics		38		Optional Course	3	L-33

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**Universidade Federal de Santa Maria - Brazil**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Econometria		60	27077	Econometrics	7	L-33
	CIE 1051	Economia brasileira		60		Optional Course	6	L-33
	CIE 1059	Introducao as relaciones internacionais		60		Optional Course	6	L-33
	CIE 1073	Economia politica internacional I		60	27057	International Economics	8	L-33
	STC 1048	Estatistica para relacoes internacionais		60	27055	Statistics for PPE	8	L-33
	CIE 1009	Economia Internacional	4	60	27057	International Economics	8	L-33
	STC 118	Estatistica aplicada as ciencias sociais I	4	60	27055	Statistics for PPE	8	L-33
	CIE 1047	Introducao a econometria	3	60	27077	Econometrics	7	L-33
	CIE 153	Economia Politica A	4	60	27058	Economic Policy	8	L-33
	ELC	Introducao a sistemas de informacao	2	30	27000	Information Systems and Data Management	3	L-33
	HST 102	Historia Economica, politica e sicla do brasil	4	60		Optional Course	6	L-33
	CIE 1046	Historia Economica, politica e sicla do brasil		60	27037	Economics 1 for PPE	8	L-33
	CIE 1076	Sistema financeiro internacional	4	60	27060	Financial Markets and Institutions for PPE	8	L-33
	CIE 1042	teoria macroeconomica I	4	60	27049	Economics 2 for PPE	8	L-33
	CIE 1070	Fundamentos de microeconomia	4	60	27037	Economics 1 for PPE	8	L-33
CIE 1009	Economia Internacional	4	60	27057	International Economics	8	L-33	
JUR 1076	Direito para a Economia	4	60	27056	Economic Law	6	L-33	
<b>2014-2015</b>	CIE	Politica Internacional contemporanea	4		27039	Political Science I	8	L-33
	ISP 1007	Politica II	4					
	CIE 1047	Introducao a econometria	3		27077	Econometrics	7	L-33
	CIE 1048	Econometria	4					
	ELC 1075	Introducao a sistemas de informação	2		27000	Information Systems and Data Management	3	L-33
	CIE 1041	Introducao a Macroeconomia	4		27049	Economics 2 for PPE	8	L-33
	Cie 1046	Teoria Macroeconomia I	4					
	JUR 1076	Direito para a Economia	4		27056	Economic Law	6	L-33
	CIE 1009	Economia Internacional	4		27057	International Economics	8	L-33
		Politica Internaciona Conteporanea	4		27050	Political Science 2	7	L-33
	CIE1045	Teoria Microeconomica II	4		27037	Economics 1 for PPE	8	L-33
	CIE 1043	Teoria Macroeconomica II	4		27049	Economics 2 for PPE	8	L-33
	CIE 1044	Desenvolvimento socioeconomico	4			Optional Course	6	L-33
	CIE 1057	Economia do Setor Publico "A"	4		27059	Public Economics	6	L-33
	CTB 1097	Etica Geral e Profissional "A"	4		27051	Business Ethics	6	L-33
	CIE 1065	Organizacoes Internacionais	4			Optional Course	6	L-33
	CIE 1049	Historia do pensamento economico	4		27038	History of Economic Thought for PPE	6	L-33
CIE 1056	Economia monetaria A	4		27060	Financial Markets and Institutions for PPE	8	L-33	
<b>2018 - 2019</b>	MTM1036	Cálculo Diferencial e Integral I	4	60	27002	Mathematics for Economists 1	6	L-18
	MTM1037	Cálculo Diferencial e Integral II	4		27002	Mathematics for Economists 2	7	L-18
	CIE1012	Economics Industrial	4		27022	Industrial Economics	6	L-18
	CIE1050	Formacao economica do Brasil	4			Free choice	6	



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**Friedrich Alexander Universität Nürnberg - Germany**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
<b>2017-2018</b>		Arbeitsmarktökonomik	5	45		Extracurricular Course	5	L-33

**University of Helsinki Yliopisto - Finland**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS	degree
2018-2019	ECOK-261	International Macroeconomics	5		27011	Economics 2	8	L-18
	ECOK-259	International trade	5		27021	Economic Policy	6	L-18
	FOR-264	Logistics and supply chain management	5		27031	Gestione e organizzazione delle funzioni tecniche operative	6	L-18
	EKM-109	Institutions and market performance	5		27022	Economia industriale	6	L-18
	FOR-105	Sales management and business models	5		27005	Introduction to management	8	L-18
	AGERE-A06	Theories and applications in strategic management	5		27005	Introduction to management	8	L-18
	ECOM-G314	Econometrics 1	5		27032	Econometrics	7	L-18
	ECOM-G312	Macroeconomics 1	5		27011	Economics 2	8	L-18
	ECOK-263	TA5	5		27035	International Finance	7	L-18
2019-2020	FOR-105	Sales Management and Business Model	5		27005	Introduction to Management	8	L-18
	EKM-122	Ecological Economics	5		27022	Industrial Economics	6	L-18
	ECOK-261	International Macroeconomics	5		27011	Economics 2	8	L-18
	FOR-264	Operations Management	5		27031	Operations Management	7	L-18
	ME-102	Industrial Marketing in forest sector	5		27031	Marketing internazionale	7	L-18
2020-2021		Leadership and Organization	5		27023	Strategia d'impresa	7	L-18
		Ecological Economies	5		27022	Industrial Economics	6	L-18
		International Trade	5		27021	Economic Policy	6	L-18
		Risk Management in Agriculture	5		27034	Financial Risk Management	7	L-18
2022-2023	YMT - 3502	Economic Inequality	5			free choice	6	LM-63
	YMV-P513	The approaches of historical policy research: Hist	5			free choice	6	LM-63
	ECOM-447	Health Economics	5		27409	Complementary Subjects (Topics in Public Economics)	6	LM-63
	ECOM-G310	Microeconomics 1	5		27400	Economics of the Public Sector	6	LM-63
	KK-ENG405	Academic Writing Online for Exchange Students	2		27407	English Advanced Specialized Language	3	LM-63
		Development Policies and Interventions	5		27414	Comparative Public Policy	5	LM-63
		The Land Question and Sustainable Urban Development	5			Corso opzionale	6	LM-63
		Political Ecology and Resource Politics	5			Corso opzionale	6	LM-63
		Quantitative Research Skills	5		27066A	M1 - Statistics for the Public Sector	6	LM-63
		European Union Law	5		27410	European Union Law and Policies	6	LM-63
		Economic Inequality	5		27417	Economia dei servizi pubblici	6	LM-63
	Finnish beginners' course for exchange students	3			opzionale/extracurriculare		LM-63	

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**Baruch College City University of New York Zicklin School of Business**

a.y.	Code	Course Title Guest University	ECTS	Total hours	Code unibz	recognised at unibz as:	ECTS
	BUS9601	Business Consulting	3		25429	internship	6
	FIN9759	Merger and Acquisition	3		25417	Corporae Restructuring M&A	6
	FIN9786	International Financial Markets	3			free choice	6
	FIN9783	Investment Analysis	3		25409	Asset Management & Performance Analysis	6
	FIN9895	Special Topics in Corporate Finance - Venture Cap	1,5		25421	Entrepreneurial Finance and Venture Capital	6
	ECO9723	Econometrics I	3		25423	Financial Econometrics	6
	BUS9551	Business Communication I	3		25432	Lab in Financial Trading	3
	FIN9857	Risk in Investment	1,5		25437	Risk Management and Derivates	6
	FIN9856	Measurement and Management of Risks in Operations and Information Technology	1,5			extracurricular	3
	FIN9781	Intermediate Corporate Finance	3			free choice	6
	FIN9852	Market Risk I	1,5				
	FIN9853	Market Risk II	1,5			extracurricular	6
	ECO9713	Money, Trading and Monetary Policy	3			free choice	6
	BUS9801	Graduate internship	1		25429	internship	6
	FIN9852	The Measurement and Management of Market Risk I	1,5		25437	Risk Management and Derivates	6
	FIN9853	The Measurement and Management of Market Risk II	1,5				
	FIN9759	Mergers and Acquisition	3		25417	Corporate Restructuring M&A	6
	FIN9897	Special Topics in Corporate Finance - Enterprise Finance for FinTech	3		25421	Entrepreneurial Finance and Venture Capital	6
		English: Advanced Specialized Language Course for Accounting and Finance			25438	English: Advanced Specialized Language Course for Accounting and Finance	3
	FIN9895	Venture Capital	1,5		25421	Entrepreneurial Finance and Venture Capital	6
	BUS9801	Graduate internship	1			extracurricular	6
	FIN9897	Enterprise Finance for FinTech	3		25447	Analisi di Bilancio delle Banche	3
	FIN9781	Intermediate Corporate Finance	3			extracurricular	6
	FIN9857	Management and Measurement of Risks in Investments	1,5			free choice	6
<b>2019-2020</b>	FIN9856	Management and Measurement of Risks in Operation and IT	1,5			free choice	6
<b>2020-2021</b>	FIN9781	Intermediate Corporate Finance	3			free choice	6
	FIN9759	Merger and Acquisition	3		25417	Corporae Restructuring M&A	6
	ECO9723	Econometrics, Theory and Application I	3		25423	Financial Econometrics	6
	FIN9783	Investment Analysis	3		25409	Asset Management & Performance Analysis	6
	FIN9897	Special Topics in Corporate Finance - Valuation of a Firm	3		25421	Entrepreneurial Finance and Venture Capital	6
	BUS9581	Business Communication I	1,5		25432	Lab in Financial Trading	3
	FIN9985	Risk Management in Financial Institutions	3		25437	Risk Management and Derivatives	6
	BUS9601	Business Consulting	3		25429	internship	6
	FIN9781	Intermediate Corporate Finance	3			free choice	6
	FIN9895	Special Topics in Corporate Finance - Financial Services Prod. Development	1,5			extracurricular	
	FIN9782	Futures and Forward Markets	3			extracurricular	
	FIN9852	The Measurement and Management of Market Risk I	1,5		25437	Risk Management and Derivates	6

FIN9853	The Measurement and Management of Market Risk II	1,5				
BUS9601	Business Consulting	3		25429	internship	6
FIN9781	Intermediate Corporate Finance	3		25409	Asset management and performance analysis	6
FIN9783	Investment Analysis	3			extracurricular	6
ECO9723	Econometrics I	3		25423	Financial Econometrics	6
FIN9897	Special Topics in Corporate Finance - Valuation of a Firm	3			free choice	6
FIN9782	Futures and Forward Markets	3		25437	Risk Management and Derrivates	6
BUS9551	Business Communication I	1,5			free choice	6
FIN9852	The Measurement and Management of Market Risk I	1,5				
FIN9853	The Measurement and Management of Market Risk II	1,5			extracurricular	6
BUS9601	Business Consulting	3			extracurricular	6
FIN9797	Options Markets	3		25437	Risk Management and Derivates	6
FIN9781	Special Topics in Corporate Finance	3			free choice	6
FIN9783	Intermediate Corporate Finance	3			free choice	6
FIN9783	Investment Analysis	3		25409	Asset Management and Performance Analysis	6
FIN9897	Special Topics in Corporate Finance - Enterprise Finance for FinTech	3			free choice	6
FIN9891	Special Topics in Investments (Machine Learning in Economics)	1,5			free choice	6

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<b>BARUCH COLLEGE NEW YORK</b>						
	WITHOUT COURSE - AUTOMATICALLY RECOGNIZED			25453	English: specialized language course	3
BUS9551	Business Communication I	1,5		25432	Lab in Fiancial Trading	3
FIN9795	Debt instruments and markets	3			Free choice	6
ECO9723	Econometrics	3		25423	Financial Econometrics	6
BUS9801	Graduate Internship			25429	Internship	6
FIN9781	Intermediate Corporate Finance	3			Free choice	6
FIN9783	Investment Analysis	3		25409	Asset Management and Performance Analysis	6
FIN9857	Risks in Investments	1,5			Free choice/Extracurricular	3
FIN9759	Mergers and Acquisition	3		25417	Corporate Restructuring M&A	6
RES9776	Real Estate Finance	3			Free choice	6
FIN9790	Seminar in finance	3			Free choice/Extracurricular	6
FIN9897	Special Topics in Corporate Finance	3			Free choice/Extracurricular	6
FIN9852	THE MEAS AND MGT OF MKT RISK I	1,5		25437	Risk Management and Derrivates	6
FIN9853	THE MEAS AND MGT OF MKT RISK II	1,5				
				25432	Lab in Fiancial Trading	3
ECO9713	Money Banking Monetary Policy	3		25444A	Macroeconomics (module)	6