

Study Manifesto

BACHELOR IN ECONOMICS AND MANAGEMENT

2017/2018 academic year

Course outline

Faculty	Economics and Management (campus Bozen-Bolzano)
Degree class	L-18 (Ministerial Decree n. 270/2004)
Length	3 years
Credit points	180 (based on the European Credit Transfer System)
Languages used in teaching	German, Italian, English
Admission title	Italian secondary school qualifications or equivalent certificates gained abroad
Language requirements	Knowledge of at least 2 teaching languages (level B2)
Study places	150 EU + 5 Non EU
Admission procedure	High School grades and further language knowledge
Deadline for application	1st session: 28 April 2017 2nd session: 20 July 2017
Deadline for enrolment	24 August 2017
Tuition fees	1343,50 Euro per year
Begin of language courses	11 September 2017
Classes start	2 October 2017

subject to change

THE BACHELOR PROGRAMME

Bachelor in Economics and Management

Bachelor class: L-18

This three-year degree course focuses on understanding economic phenomena from all their different perspectives so that its graduates will have acquired the knowledge that is sought after in the national and global job market. The first two years include courses in economics, management, maths, law and statistics so as to provide students with a solid foundation for the third year. Depending on the profession they would like to enter, students can then choose, in the third year, specialised courses to further increase their knowledge in the areas of econometrics, finance, accounting and management.

Subjects taught

Economics, Management, Industrial Economics, Economic Policy, Strategic Management, Mathematics for Economists, Accounting, Financial Analysis, Statistics, Introduction to legal systems, Business Law, Taxation Law, Marketing, Communication Skills and Leadership, Specialised language for Economics, as well as elective courses such as Auditing, Consumer Behaviour and Econometrics of Financial Markets. The theoretical parts of the course are complemented with application activities such as exercises, seminars, and a compulsory internship.

Career opportunities

Graduates can continue their studies in postgraduate programmes or they can enter the job market as junior managers in companies operating in various sectors, such as the banking or financial sector, or in public administration. With its strong international perspective and its trilingual model, this programme prepares graduates for managerial positions in private or public organisations all over the world.

Languages used in Teaching

The languages used in teaching are German, Italian and English. Each course is held in just one of the three official languages although the lecturer reserves the right to use the other two languages for certain parts of the course. However, the examination must be held in the official language of the course.

Fixed intake

The available study places for the 2017/2018 academic year are:

	EU citizens (and citizens given parity of treatment)	non-EU citizens (resident abroad)
1 st session	110	5
2 nd session	40	0
Total	150	5

ADMISSION REQUIREMENTS

You are eligible to enrol for the Bachelor if you possess one of the following qualifications:

- leaving qualifications (A-levels or equivalent) from a five-year secondary school course
- leaving qualifications from a four-year high school course, with or without a certificate certifying that you have successfully completed a one-year complementary course; in the event there is no certificate, the evaluation committee reserves the right to evaluate your overall preparation and to allot debit points that will need to be eliminated by the end of your first year of study
- university degree (regardless of the secondary school leaving qualification owned) (Law nr. 910/1969 art. 1)
- qualifications equivalent to those in points a), b) and c).

If you have a foreign qualification, you are eligible to apply for this bachelor degree course if your qualifications are equivalent to the Italian secondary school qualifications and was achieved after 12 years of schooling. In this case you furthermore must have attended at least the last biennium in the foreign school system (e.g. Irish Leaving Certificate: it is not sufficient to attend one year and obtain the foreign qualification). If the qualifications were gained after fewer than 12 years, the Ministry's provisions will be applied. If in your own country a probation test for the entry at an university is required, you will have to prove that you have passed it. The Ministry of Education, University and Research provides special admission requirements for holders of certain qualifications (American high school diplomas, British qualifications, Greek qualifications). Get more information from the Student Secretariat.

Concurrent enrolment at several universities or in several courses at the same university is not allowed. Concurrent enrolment at universities and at higher education institutions for music and dance (e.g. music academy) is on the contrary allowed under specific conditions (Ministerial Decree 28.09.2011; get more information from the Student Secretariat).

LANGUAGE REQUIREMENTS FOR ADMISSION

The official teaching languages are **Italian, German and English**, and the following language requirements apply:

LANGUAGE	MINIMUM ENTRY LEVEL	AFTER ONE YEAR	MINIMUM EXIT LEVEL
1st language	B2	- - -	C1
2nd language	B2	- - -	C1
3rd language	- - -	B1	B2

Your first language is the language in which you have the highest level of proficiency (B2 or C1). Your third language is instead the language in which you are weaker (or in which you are an absolute beginner).

If you are not able to certify the above-indicated entry level, you cannot be admitted. By the end of your first year, you must have certified B1 level of proficiency in your third language. By the end of your undergraduate degree, you must be able to demonstrate the above-indicated exit language levels.

The six levels of the Common European Framework of Reference are:

A1-A2: Basic Users

B1-B2: Independent Users

C1-C2: Proficient Users.

Please note: Non-EU citizens resident abroad must also sit a separate Italian language test before they can enrol. Further information is available on the University's website

<https://www.unibz.it/en/applicants/international-applicants/bachelor-and-master-programmes/>

HOW TO DEMONSTRATE LANGUAGE PROFICIENCY

You must first log in to the portal available at <https://aws.unibz.it/exup/en>

Once registered, you can:

- upload your language certificates
- enrol to the language exams offered by the Language Centre
- fill in the application form
- update your personal data.

PROFICIENCY REQUIRED FOR ADMISSION (TWO LANGUAGES AT LEVEL B2)

You can demonstrate language proficiency in the following ways:

- a) you declare, in the Application Portal, that Italian, German or English was the main teaching language in your final highschool year (corresponds to level C1). If your highschool was one of the trilingual secondary schools in the Ladin valleys of South Tyrol, this will be accepted as demonstrating proficiency in both German and Italian (corresponds to level B2 for both languages). Foreign secondary schools only: If your secondary school diploma explicitly mentions a certain proficiency level based on the Common European Framework of Reference (B1, B2 or C1) that you have achieved in a foreign language (German, English or Italian), we recommend that you upload your diploma under "language certificates" in the application platform, indicating the language and the level that you have achieved;
- b) you declare, in the Application Portal, to be awarded an undergraduate or postgraduate degree in Italian, German or English. Graduates of unibz, enrolled before 2011, who have not certified their language proficiency in the three languages, must sit a mandatory language placement test;
- c) you upload, in the Application Portal, a recognized certificate (see <https://www.unibz.it/en/services/language-centre/study-in-three-languages/>). If you can't upload the certificates, you can send them by e-mail as PDF files or deliver them in person to the Language Centre. The certificates can be uploaded or forwarded during the following periods:
 - o **13 March - 28 April 2017**, 12.00 midday (for applicants of the 1st and 2nd session)
 - o **18 May - 20 July 2017**, 12.00 midday (for applicants of the 2nd session)
- d) you pass a language exam organised by the Language Centre of unibz. Enrolment for these exams is done online through the application form:
 - o **16-17 March 2017** (enrolment from 22.02. to 10.03.2017) (valid for the 1st and 2nd session)
 - o **20 April 2017** (enrolment from 20.03. to 14.04.2017) (valid for the 1st and 2nd session)
 - o **6 June 2017** (enrolment from 4.05. to 25.05.2017) (valid for the 2nd session only)
 - o **10 July 2017** (enrolment from 8.06. to 4.07.2017) (valid for the 2nd session only)

If necessary, the exam sessions in April, June and July will be extended by one day and then possibly take place on 21 April, 7 June and 11 July 2017.

Results will be available immediately after the exams.
Please note: There are no language exams after the deadline for application.

Please note: In case your final title has been awarded by an Italian public establishment, certificates and diplomas must be substituted by self-declarations.

FURTHER LANGUAGE PROFICIENCY (THIRD LANGUAGE)

If you have already acquired a certain level of language competence in the third language of tuition, i.e. your weakest language, we recommend to certify these competences as described above in letters c) and d).

You can certify your competences in the third language of tuition by:

- an upload of a valid language certificate during the same periods of time as in letter c), or by
- taking a language exam during one of the sessions listed in letter d).

If you are not able to certify your language competence in the third language of tuition and you are admitted to your studies at unibz you will have to take a placement test. You will receive an invitation to the test by e-mail. According to your actual level you will be assigned to a certain learning path so that you will be able to reach level B2 as soon as possible.

If you are an absolute beginner in the third language, or if your certifications or placement test results show a level below B2, you will be required to take a 3-week pre-semester intensive language course offered from 11 through 29 September 2017 (3 weeks = 120 hours of lessons). There will be 6 hours of lessons per day plus 2 hours of additional linguistic activities. Besides this intensive course there will be various courses throughout the academic year and during the periods that are free of other lessons and exams.

You will be accompanied throughout the whole process of language learning by the Language Centre that offers **language courses free of charge** which will help you achieve the following goals in the third language:

- Level B1 within the first year of study (without which you cannot register for the second year, nor you may take exams in that language)
- B2 level by the end of the second semester of the second year of study.

Learning path	Starting from	Course modules				Hours of lessons
		A1.1+A1.2	A2.1+A2.2	B1.1a+B1.1b B1.1a+B1.1b	B2.1a+B2.1b B2.2a+B2.2b	
Learning path 1	A0	A1.1+A1.2	A2.1+A2.2	B1.1a+B1.1b B1.1a+B1.1b	B2.1a+B2.1b B2.2a+B2.2b	480
Learning path 2	A1	A2.1+A2.2	B1.1a+B1.1b B1.1a+B1.1b	B2.1a+B2.1b B2.2a+B2.2b		400
Learning path 3	A2	B1.1a+B1.1b B1.1a+B1.1b	B2.1a+B2.1b B2.2a+B2.2b			320
Learning path 4	B1	B2.1a+B2.1b B2.2a+B2.2b				160

You will also need to reach the C1-level for your second language by the end of your studies, otherwise you won't be able to graduate. Also in this case the Language Centre will offer modular courses to help you reach the required level.

If you are not able to certify level B1 by the end of the first year of your studies, you cannot enrol for the second study year.

ONLINE APPLICATION

Your application is submitted online through the application portal available at

<https://aws.unibz.it/exup/en>

You need to create an account, fill in the form online and upload the documents required as an electronic file. Through the application portal you can also upload your language certificates or register for the language exams.

Application for several courses is allowed. Applicants excluded in the first session can apply again in the second.

Deadlines	Begin	End (term of exclusion)
1 st session	13 March 2017	28 April 2017, 12:00 midday
2 nd session	18 May 2017	20 July 2017, 12:00 midday

ATTACHMENTS

You should upload the required attachments for every selected degree course in the portal. In the portal, you can visualize the status of your application and your attachments with the help of colours (e.g. missing documents will be highlighted in red).

Evaluation can then only take place on the basis of the documentation you have uploaded in the portal by the deadline. If your application is incomplete, you will be excluded from the admission procedure.

You have to upload:

- a passport-size colour photo;
- a photocopy of a valid identity card or passport (front/back); attention: if your document is invalid, incomplete or unreadable, you will be excluded from the admission procedure;
- the attachments listed in the section entitled "Selection procedure".

Applicants with a qualification gained abroad must also upload:

- the diploma of their qualification: those not yet in possession of the diploma can upload it upon enrolment at the very latest;
- an official translation of the qualification into Italian (not necessary for qualifications gained in Austria or Germany);
- the declaration of equivalent value of the applicants qualification: those not yet in possession of the declaration can upload it upon enrolment at the very latest;
- the valid permit to stay for Italy (only for non EU-citizens legally resident in Italy) – see below.

The declaration of equivalent value (not necessary for qualifications gained in Austria or Germany)*

If you have a qualification from abroad you must certify that your qualification would grant you entry to a similar university course in the country where you achieved this qualification.

For that reason you must:

- apply for the "dichiarazione di valore" (declaration of equivalent value) at the Italian consulate or embassy abroad (the declaration must be applied for as soon as possible since it can often require long processing times);
- upload the declaration upon enrolment at the very latest, together with the other relevant documents.

* In case of doubt, unibz reserves the right to request the declaration of equivalent value also for Austrian and German qualifications.

Application by non-EU citizens

- **If you have a valid permit to stay in Italy** (see article 39, paragraph 5 of decree no. 286 of 25.07.1998: "**permesso di soggiorno**" for work, family reasons, political or humanitarian asylum, religious reasons), you apply directly to the University, as described above and must submit a copy of your valid permit to stay. A permit of stay for study reasons, or a visa for tourism, is not sufficient. If the permit deadline has expired, a renewal request must also be attached. **NB:** if you do not provide the permit for one reason or another, you will be automatically considered a non-EU citizen living abroad and therefore subject to the admission procedure through the Italian authorities acting in your country of origin.
- **If you are resident abroad**, you must carry out the **enrolment procedures both through the Italian authorities** (consulate or embassy) in your country **and directly with the University**. The deadlines imposed by the Italian Ministry of Education, Universities and Research (<http://www.studiare-in-italia.it/studentistranieri/>) must be respected. Should you not follow this procedure with your local Italian consulate, the application delivered direct to the University will be declared null and void. Please note that non EU-citizens resident abroad can apply for one course only!

SELECTION PROCEDURE

In addition to language certification and admission requirements, you must go through a selection procedure in order to be admitted to the course.

The following criteria expressed in % are applied to obtain the final score:

- 90 % is obtained from the grade point average obtained in your third-last and penultimate year of secondary school. Marks for behavior, religion, physical education, music-related subjects (e.g. music, vocals, specific musical instruments) and subjects closely connected to the hotel business (e.g. kitchen area and connected areas, service area and enology etc.) are not taken into consideration.
- 10 % is obtained from the language knowledge of a higher level as required for admission, which are distributed as follows (max. 10 points):

- second language C1: 5 points
- third language B1: 2,5 points; B2 or C1: 5 points

To define the first/third language please see paragraph "Language requirements for admission". Language certificates recognized by the Language Center of unibz will be taken into consideration as well as language exams taken in the Language Center. ATTENTION: the Language Center offers exams up to the level B2. There will be no exams at the level C1, as it is not required for admission. To get additional points, the language requirements in the second/third language must be met by submitting only certificates recognized by the Language Center.

You have to have at least 21/30 points to be admitted to the bachelor in Economics and Management based on the points awarded following the evaluation criteria. The overall rating will be rounded up or down.

In the event of equal scores, applicants with a higher grade point average (calculated on the secondary school subjects taken into consideration) will be given priority. If scores are still equal, the younger applicant will have priority.

In the application portal, you shall:

- Insert, using self-declaration, *your marks for the subjects of your third-last and penultimate year of school**. Please note: False declarations are punishable by law. (secondary schools in Germany: please insert the marks of the "Jahreszeugnis" – should it not be available, insert the average marks of the two "Halbjahreszeugnisse".)
In the event of self-declared years being concluded abroad, a copy of the relevant school report cards must be uploaded in the portal (for countries other than Austria or Germany, a document with the range of grades containing the lowest pass mark and the highest mark achievable has to be attached);
- Upload the *official translation* of your school report cards into Italian, German or English if needed;
- Upload optionally language certificates as described in point b) under the analogous menu point.

(*) If you have attended a school whose system differs substantially from the Italian system and you do not have the reports with the final marks of the third-last and/or penultimate year of study of your secondary school, the Selection Committee reserves the right to evaluate the possible final reports of the secondary school that refer to years different from the penultimate or third-last. In cases where applicants are already in possession of a university degree, the Selection Committee will consider the average of marks obtained doing university exams.

ADMISSION RANKING LISTS

The Selection Committee will only evaluate the documentation uploaded in the portal by the application deadline and two admission ranking lists will be drawn up: one for EU citizens (and citizens of other countries which enjoy parity of treatment) and one for non-EU citizens resident abroad.

The ranking lists will be published on the website <https://www.unibz.it/en/applicants/ranking-lists/> and are only valid for the academic year for which they have been drawn up. Publication:

For the first application session, likely by 16 May 2017.

For the second application session, likely by 4 August 2017.

If you are high up enough on the ranking list to be admitted for one degree course you are not any more interested in, you are required to compile the form for the renunciation and to submit it by e-mail to the Student Secretariat (studsec@unibz.it). This declaration of renunciation cannot be recalled and enables the Student Secretariat to contact the applicants who are next in the ranking list.

The link to the renunciation form is available here:

<https://www.unibz.it/assets/Documents/Applicants/unibz-renunciation-of-study-place-en.pdf>

CONFIRMATION OF STUDY PLACE AND ENROLMENT

If you have been admitted to more than one degree courses, you can only confirm a study place in one of them. With this confirmation you refrain from the admission to the other degree courses and lose the right to move up in the other ranking lists.

For enrolment you need to:

1. **pay the first instalment of university fees** (743,50 €)
2. **in the application portal**, choose the course and upload **the payment receipt** (to confirm your study place). Please note that payment will only be accepted once the receipt has been uploaded in the portal - it is not enough just to make the payment, otherwise you will lose your study place!

Deadline for applicants of the 1 st session	25 May 2017
Deadline for applicants of the 2 nd session	24 August 2017, 12:00 midday

If you do not respect this deadline, you will automatically lose your place which will be offered to the subsequent applicant in the ranking list.
If not all study places of the first session are occupied, any free places will be assigned in the 2nd session.

Please note that payment does not allow you to receive student status, which will be acquired upon enrolment. If you have a confirmed study place, there will be no refund of the university fees unless you do not pass your secondary school final exam or, in the event of non-EU applicants resident abroad, you do not receive the necessary documents from the Italian authorities in your country.

3. **in the application portal, enrol online.**

Deadlines	Begin	End
for applicants of the 1 st session	24 July	24 August 2017, 12:00 midday
for applicants of the 2 nd session	4 August	24 August 2017, 12:00 midday

Enrolment is recommended as early as possible, so you have the possibility to upload incomplete documents before the end of the deadline.

If you don't respect the deadline for enrolment, you will lose your study place, which will be offered to the subsequent applicant in the ranking list.

If you have gained your secondary school qualification abroad you must upload (if not uploaded upon application):
<ul style="list-style-type: none"> • secondary school diploma • official translation of the secondary school diploma into Italian (translation is not necessary if the certificates have been issued in the German-speaking area) • declaration of equivalent value of your secondary school diploma, issued by the Italian consulate or embassy abroad (not necessary for qualifications gained in Austria or Germany)*

* In case of doubt, unibz reserves the right to request the declaration of equivalent value also for Austrian and German qualifications.

At the beginning of the academic year you have to submit the originals of the above mentioned documents to the Student Secretariat.

If you are a non-EU citizen resident abroad:
<p>If you are able to be admitted to the admission procedure of the course you applied for (check the admission ranklists), the Italian Authorities in your own country will issue you the entry visa for studies/university: this will allow you to arrive in Italy to sit the Italian-language test (for undergraduate degrees), any entrance tests you have to take, and to enrol for the course that you have pre-enrolled for, after passing the selection procedure. The Italian-language test, which all students applying for undergraduate courses must sit, usually taking place at the beginning of September in Bozen- Bolzano.</p> <p>According to Italian law, within 8 working days of your arrival in Italy, you must have applied for the permit to stay: as soon as you arrive you should go to the Advisory Service and you will be given all the information so that you can start this procedure.</p> <p>Once you will obtain your permit of stay for Italy (permesso di soggiorno), you have to deliver it to the Student Secretariat personally or via e-mail.</p>

Students intending to transfer from another Italian University to unibz have to submit to the Student Secretariat - at the beginning of the academic year - a copy of the transfer application presented at your university of origin.

TUITION FEES

Enrolment taxes and fees for the 2017/2018 academic year amount to **1.343,50 €**.

Deadlines for payment	1st instalment (743,50 €)*	2nd instalment (600 €)
for applicants of the 1 st session	by 25 May 2017	by 31 March 2018
for applicants of the 2 nd session	by 24 August 2017	by 31 March 2018

* The first instalment includes the provincial tax for the right to study of 143,50 € and a revenue stamp of 16 €.

The first instalment must be paid in order to enrol.

Delayed payment of the second instalment will result in a fine being levied. If you have not paid your taxes or other fees, you will be unable to take exams and will not be able to transfer to other universities or other degree courses.

If you drop out of a course, interrupt your studies or are excluded from studies, you are not entitled to reimbursement of fees.

Exemption from the University fees (and the provincial tax) is granted to:

- Disabled students with a disability up to or exceeding 66%: the disability certificate, issued by the health authorities, must be presented at the beginning of the academic year.
- Foreign students who have been granted a scholarship from the Italian government.

Entitled to receive a refund of the tuition fees are those students who benefit from a scholarship granted by the Autonomous Province of Bozen - Bolzano (see below).

RECOGNITION OF CREDIT POINTS

After enrolment, you can apply for recognition of the credit points gained at the end of your previous university studies, if they are compatible with the subjects offered.

You can fill out the online application using Cockpit (Intranet for students, access will be possible only after enrolment).

The Degree Council will evaluate the application and the credit points - if recognised - will be inserted in your student's career.

Further information are available in the Faculty Secretariat.

ADVISORY SERVICE

The Advisory Service informs you about the faculties and the degree courses on offer and provides support regarding your choice of study.

At the InfoPoints in Bozen-Bolzano and Brixen-Bressanone you can view information material and receive information about the courses. There is also an individual consultation service available.

Addresses and telephone numbers can be found on the last page of this Manifesto.

STUDENTS WITH DISABILITIES OR LEARNING DISORDERS

Students with disabilities:

- Support during the admission procedure: you need to contact the Advisory Service to submit evidence of your disability at least one month before any admission exams. The Advisory Service will arrange the support according to your needs so that you can sit the admission exams without difficulty. You must therefore submit a certificate of disability to the Advisory Service, Piazza Università 1 – Bozen-Bolzano, either in person by appointment, or via fax (+39 0471 012109), by the application deadline.
- Support while you study: please contact the Advisory Service to discuss any further support you may need throughout your time at the University.
- Exemption from tuition fees: please read the paragraph entitled "Tuition Fees".

Students with learning disabilities (law n.170/2010):

- Support during the admission procedure: you are entitled to receive 30% extra time for written entrance examinations. You need to submit an evaluation that documents your learning disorder (diagnosis) to the Advisory Service, Piazza Università 1 – Bozen-Bolzano, either in person by appointment, or via fax (+39 0471 012109), by the application deadline.
The certification provided must have been issued by an institution recognised by your national health service and the diagnosis submitted cannot be accepted if it is more than 3 years old.

- Support while you study: please contact the Advisory Service to discuss any further support you may need throughout your time at the University.

Other forms of support are offered by the School and University Welfare Office of the Autonomous Province of Bozen-Bolzano (address and other details can be found on the last page).

STUDY GRANTS AND STUDENT ACCOMMODATION

The School and University Welfare Office of the Autonomous Province of Bozen-Bolzano (Amt für Hochschulförderung - Ufficio per il Diritto allo Studio universitario) must be contacted for:

- **Accommodation:** you can apply from Tuesday, **11th April 2017**. We advise you to complete the application for accommodation as soon as possible, already upon application at the University or before knowing the admission procedure results: the assignment of accommodation in student hostels follows a first-come, first-served policy. You can find further information regarding registration procedure on the services portal of the Autonomous Province of Bozen-Bolzano from mid-March: www.provincia.bz.it/diritto-allo-studio > Assistenza universitaria > Alloggi in Alto Adige;
- **Study grants:** For information, you can contact the above-mentioned office or the "Südtiroler HochschülerInnenschaft" (sh.asus), which can give information and help with online applications. Students from non-EU countries will be eligible for these study grants only after one year of regular residence in South Tyrol;
- **Refund of the provincial tax.**

Addresses and telephone contacts are indicated on the last page of this Manifesto.

STUDY PLAN

The Bachelor in Economics and Management consists of 24 subjects that are worth a total of 159 credit points (CP). There are a further 21 credits for the following:

- 12 CP for free choice courses chosen by the students, provided that they are related to the degree itself(*)
 - 3 CP for the final degree thesis
 - 6 CP for a compulsory internship
- (*) The Faculty Council decides every year which free choice courses will be offered by the Faculty.

The workload is set at 25 hours per academic credit point (CP).

The amount of time available to the students for personal studies and other individual training activities, is from 13 to 19 hours per credit point (CP).

The Faculty Council decides every year the share of the total time devoted to educational activities fronts, based on the specific educational needs of individual learning activities. The minimum limit of the hours for the individual study and other educational activities according to art. 5, 2nd paragraph of the DM 16.3.2007 should also be taken into consideration.

The language used in teaching each subject (Italian/German/English) will be announced at the beginning of the academic year.

Students must demonstrate proficiency in the official teaching language of the course at least at the B1 level of the Common European Framework of Reference in order to sit the relevant exam.

Teaching takes place on the main premises of unibz, at the Faculty of Economics and Management in Universitätsplatz/Piazza Università 1, Bozen-Bolzano. The calendar detailing lecture halls and lecture times can be found on the website <https://www.unibz.it/en/timetable/>.

Subjects			CP
1st year			
27001 Economics 1			8
27002 Mathematics for Economists (modular)	M-1 Mathematics for Economists A	6	12
	M-2 Mathematics for Economists B	6	
27003 Introduction to Legal Systems (modular)	M-1 Public Law	6	12
	M-2 Private Law	6	
27004 Introduction to Accounting			8
27005 Introduction to Management			8
27006 Information Systems and Data Management			5
27123/27124/27125 Foreign Language 1 - Specialised Language course for Economics - Basic (*)			4
27123/27124/27125 Foreign Language 2 - Specialised Language course for Economics - Basic (*)			4
2nd year			
27010 Statistics			6
27011 Economics 2			8
27012 Business Law			6
27013 Marketing			7
27014 Financial Analysis			7
27126/27127/27158 Foreign Language 1 - Specialised Language course for Economics – Advanced (**)			3
27126/27127/27158 Foreign Language 2 - Specialised Language course for Economics – Advanced (**)			3
27018 Communication Skills and Leadership			4
Internship			6

3rd year	
27020 Taxation Law	7
27021 Economic Policy	6
27022 Industrial Economics	6
27023 Strategic Management	7
Typical Subjects 1	7
Typical Subjects 2	7
Complementary Subjects 3	7
Typical Subjects 4	7

¹ Typical Subjects:

Students will have to choose one of the following subjects worth 7 CPs:

27024 Intermediate Financial Accounting
 27025 Management Accounting and Control
 27026 Auditing
 27027 Advanced Financial Accounting

² Typical Subjects:

Students will have to choose one of the following subjects worth 7 CPs:

27028 International Marketing
 27029 Management of Multinationals
 27030 Consumer Behaviour
 27031 Operations Management

³ Complementary subjects:

Students will have to choose one of the following subjects worth 7 CPs:

27032 Econometrics
 27033 Econometrics of Financial Markets

⁴ Typical Subjects:

Students will have to choose one of the following subjects worth 7 CPs:

27034 Financial Risk Management
 27035 International Finance
 27036 Banking and Corporate Finance

(*) Students have to pass two of the three "Foreign Language - Specialised Language course for Economics – Basic" language exams, but cannot choose the language in which they sat their final examinations at secondary school.

(**) Students have to pass two of the three "Foreign Language - Specialised Language course for Economics – Advanced" language exams, but cannot choose the language in which they sat their final examinations at secondary school.

(*) (**) Students who obtained their secondary school leaving qualification at one of the trilingual secondary schools of the Ladin areas of South Tyrol must choose the language, besides English, in which they intend to sit the exams of the mandatory language courses. They have to communicate their option to the Faculty Administration by the deadline established.

Students who obtained their secondary school leaving qualification in a language different from the three official teaching languages of unibz must choose the languages in which they intend to sit the exams of the mandatory language courses. They have to communicate their option to the Faculty Administration by the deadline established.

Although no prerequisites are formally required, professors reserve their right to suggest the courses to be followed before their own lectures.

2017/18 ACADEMIC CALENDAR

1st session

Application	13.03. - 28.04.2017
Language tests	16. - 17.03.2017 (enrolment by: 10.03.2017) 20.04.2017 (enrolment by: 14.04.2017)
Selection procedure and publication of ranking lists	by 16.05.2017
Payment of the 1st instalment of the fees	by 25.05.2017
Enrolment	24.07. - 24.08.2017

2nd session

Application	18.05. - 20.07.2017
Language tests	06.06.2017 (enrolment by: 25.05.2017) 10.07.2017 (enrolment by: 04.07.2017)
Selection procedure and publication of ranking lists	by 04.08.2017
Payment of the 1st instalment of the fees	by 24.08.2017
Enrolment	04.08. - 24.08.2017

Preparatory Course "Mathematics for Economists" (facultative)	28.08. - 09.09.2017
Infodays for Freshers	02.10. - 03.10.2017

Pre-semester	
Intensive language courses	11.09. - 30.09.2017

1st semester	
Classes	02.10. - 22.12.17
Exams (extraordinary session)	11.12. - 22.12.2017
Christmas holidays	23.12.2017 - 07.01.2018
Classes	08.01. - 20.01.2018
Exams (ordinary session)	22.01. - 10.02.2018 (1 st study year) 22.01. - 17.02.2018 (years after the first study year)

2nd semester	
Classes	26.02. - 29.03.2018
Easter holidays	30.03. - 02.04.2018
Classes	03.04. - 17.06.2018
Exams (extraordinary session)	14. - 26.05.2018
Exams (ordinary session)	18.06. - 14.07.2018

Autumn session	
Exams (ordinary session)	27.08. - 15.09.2018 (1 st study year) 27.08. - 29.09.2018 (years after the first study year)

FOR FURTHER INFORMATION:

WHO?	WHAT?	WHERE?	WHEN?
Advisory Service Tel. +39 0471 012 100 study@unibz.it	General information and course guidance, foreign students and students with disability, accommodation	At Bozen-Bolzano: Universitätsplatz/Piazza Università 1 Building A – 1 st floor Office A1.01 Infopoint	Tue + Thu 14:00 - 16:00 Wed + Fri 10:00 - 12:30
		At Brixen-Bressanone: Regensburger Allee/Viale Ratisbona, 16 2 nd floor Office 2.12	by appointment
Student Secretariat Tel. +39 0471 012 200 studsec@unibz.it	Online application, enrolment, tuition fees	Bozen-Bolzano Universitätsplatz/Piazza Università 1 Building B – 1 st floor Office B1.10	Mon + Wed + Fri 10:00 - 12:00 Tue + Thu 14:00 - 16:00
Faculty of Economics and Management Tel. +39 0471 013 000 schoolofeconomics@unibz.it	Admission procedure, ranking lists, didactics	Bozen-Bolzano Universitätsplatz/Piazza Università 1 Building E – 4 th floor Office E4.02	Mon 14:00 - 16:00 Tue 10:00 - 12:00 Thu 10:00 - 12:00 / 14:00 - 16:00 Fri 10:00 - 12:00
Language Centre Tel. +39 0471 012 400 language_centre@unibz.it	Online upload of language certificates, enrolment to language assessment tests, language courses	At Bozen-Bolzano: Universitätsplatz/Piazza Università 1 Building A – 1 st floor Office A1.01 Infopoint	Tue + Thu 14:00 - 16:00 Wed + Fri 10:00 - 12:30
		At Brixen-Bressanone: Regensburger Allee/ Viale Ratisbona, 16 2 nd floor Office 2.12	by appointment
Amt für Hochschulförderung / Ufficio per il Diritto allo Studio universitario Office for School and University Assistance Tel. +39 0471 412 941/ 412 927 hochschulfoerderung@provinz.bz.it	Grants, accommodation in student halls	Bozen-Bolzano Andreas-Hofer-Straße/Via Andreas Hofer, 18 2 nd floor Office 213, 216 (Grants) Office 214 (Student halls)	Mon + Tue + Wed + Fri 09:00 - 12:00 Thu 08:30 - 13:00 / 14:00 - 17:30
South Tyrolean student association (sh.asus) Tel. +39 0471 974 614 bz@asus.sh	General information, support in filling out the application forms for grants	Bozen-Bolzano Kapuzinergasse/Via dei Cappuccini 2 Ground floor	Mon - Thu 09:00 - 12:30 / 14:00 - 17:00 Fri 09:00 - 12:30